AGENDA FINANCE COMMITTEE Village of Hoffman Estates October 27, 2014

Immediately Following Public Works & Utilities

Members:

Gary Pilafas, Chairperson

Anna Newell, Vice Chairperson

Michael Gaeta, Trustee

Karen Mills, Trustee Gary Stanton, Trustee Gayle Vandenbergh, Trustee William McLeod, Mayor

I. Roll Call

II. Approval of Minutes – September 22, 2014

NEW BUSINESS

- 1. Request approval of:
 - a) a five-year extension to the Sears Centre Arena Management Agreement with Global Spectrum of Philadelphia, PA, along with revisions to the Variable Management Fee; and
 - b) a five-year extension to the Sears Centre Arena Ticketing Services Agreement with New Era Tickets of Exton, PA; and
 - a five-year extension to the sale of Sears Centre Arena Contractual Rights Agreement with Front Row Marketing of Philadelphia, PA.
- 2. Request acceptance of Finance Department Monthly Report.
- 3. Request acceptance of Information Systems Department Monthly Report.
- 4. Request acceptance of Sears Centre Arena Monthly Report.
- III. President's Report
- IV. Other
- V. Items in Review
- VI. Adjournment

FINANCE COMMITTEE MEETING MINUTES

September 22, 2014

I. Voice

Members in Attendance: Gary Pilafas, Chairperson

Anna Newell, Vice Chairperson

Trustee Michael Gaeta Trustee Karen Mills Trustee Gary Stanton

Trustee Gayle Vandenbergh

Village President William D. McLeod

Management Team Members in Attendance:

James H. Norris, Village Manager Art Janura, Corporation Counsel

Dan O'Malley, Deputy Village Manager Mark Koplin, Asst. Vlg. Mgr., Dev. Services Mike Hankey, Director of Transportation Gary Salavitch, Director of Engineering

Ted Bos, Acting Police Chief

Jeff Jorian, Fire Chief

Monica Saavedra, Asst. Director of H&HS

Joe Nebel, Director of Public Works Rachel Musiala, Finance Director

Patricia Cross, Asst. Corporation Counsel Fred Besenhoffer, Acting Director of IS Bruce Anderson, Cable TV Coordinator Ashley Monroe, Asst. to Village Manager

Bev Romanoff, Village Clerk

Ben Gibbs, GM of the Sears Centre Arena

The Finance Committee meeting was called to order at 7:07 p.m.

II. Approval of Minutes

Motion by Trustee Gaeta, seconded by Trustee Vandenbergh, to approve the Finance Committee meeting minutes of August 18, 2014. Voice vote taken. All ayes. Motion carried.

NEW BUSINESS

1. Request approval for Global Spectrum to enter into a one year tenant license with the Chicago Mustangs professional indoor soccer team for home games at the Sears Centre Arena, subject to modified business terms.

An item summary sheet from Mark Koplin and Ben Gibbs was presented to the Committee.

Motion by Trustee Gaeta, seconded by Trustee Stanton, to approve request for Global Spectrum to enter into a one year tenant license with the Chicago Mustangs professional indoor soccer team for home games at the Sears Centre Arena, subject to modified business terms. Voice vote taken. All ayes. Motion carried.

2. Request authorization to award the professional financial audit services contract for the Village and the Sears Centre Arena to run concurrently with the EDA Special Tax Allocation Fund audit, for the 2014 fiscal year to Sikich LLP for a cost not to exceed \$77,150, with the option of extending the contract for each of the years 2015, 2016, 2017 and 2018.

An item summary sheet from Rachel Musiala and Stan Helgerson was presented to the Committee.

Motion by Trustee Gaeta, seconded by Trustee Vandenbergh, award the professional financial audit services contract for the Village and the Seras Centre Arena to run concurrently with the EDA Special Tax Allocation Fund audit for the 2014 fiscal year to Sikich LLP for a cost not to exceed \$77,160 with the option of extending the contract for each of the years 2015, 2016, 2017 and 2018. Voice vote taken. All ayes. Motion carried.

3. Request authorization to waive formal bidding and renew a one year contract with CallOne for local and long distance telephone service.

An item summary sheet from Fred Besenhoffer was presented to Committee.

Motion by Trustee Gaeta, seconded by Trustee Newell, to waive formal bidding and renew a one year contract with CallOne for local and long distance telephone service. Voice vote taken. All ayes. Motion carried.

4. Request acceptance of the Finance Department Monthly Report.

The Finance Department Monthly Report was presented to Committee.

Motion by Trustee Stanton, seconded by Trustee Gaeta, to accept the Finance Department Monthly Report. Voice vote taken. All ayes. Motion carried.

5. Request acceptance of the Information Systems Department Monthly Report.

The Information Systems Department Monthly Report was presented to Committee.

Motion by Trustee Gaeta, seconded by Trustee Vandenbergh, to accept the Information Systems Department Monthly Report. Voice vote taken. All ayes. Motion carried.

6. Request acceptance of the Sears Centre Arena Monthly Report.

The Sears Centre Arena Monthly Report was presented to Committee.

Motion by Trustee Gaeta, seconded by Trustee Mills, to accept the Sears Centre Arena Monthly Report. Voice vote taken. All ayes. Motion carried.

- III. President's Report
- IV. Other
- V. Items in Review
- VI. Adjournment

Motion by Trustee Gaeta, seconded by Trustee Newell, to adjourn the meeting at 7:12 p.m. Voice vote taken. All ayes. Motion carried.

| Minutes submitted by: | | |
|--------------------------------|------|--|
| | | |
| Debbie Schoop, Executive Asst. | Date | |

COMMITTEE AGENDA ITEM VILLAGE OF HOFFMAN ESTATES

SUBJECT:

Request approval of:

- a) A five year extension to the Sears Centre Arena Management Agreement with Global Spectrum of Philadelphia, PA, along with revisions to the Variable Management Fee; and
- b) A five year extension to the Sears Centre Arena Ticketing Services Agreement with New Era Tickets of Exton, PA; and c) A five year extension to the sale of Sears Centre Arena Contractual Rights Agreement with Front Row Marketing of

Philadelphia, PA

DATE:

October 27, 2014

COMMITTEE:

Finance

FROM:

Mark Koplin/Ben Gibbs

REQUEST:

Discuss the structure of the Global Spectrum Management Fee, as well as financial considerations, and a potential agreement extension for Global Spectrum, as well as New Era Tickets and Front Row Marketing services.

BACKGROUND:

The original Global Spectrum Arena Management Agreement, approved in 2010, included a three year term (2010-2012) plus an option for the Village to extend another two years (2013-2014). In fall 2012, the Village Board approved a three year extension to the Global Spectrum arena Management Agreement. At that time, Global Spectrum offered a \$15,000 "discount" to their annual Management Fee if the Village would extend for a full three years instead of only the two year extension. Thus, their current agreement now expires at the end of 2015.

At that same time, the New Era Tickets and Front Row Marketing agreements were also expiring at the end of 2012, and discussions occurred regarding enacting the extension provisions in each of those agreements. The Village approved a <u>two</u> year extension for both Front Row Marketing (expires December 31, 2014) and New Era Tickets (expires January 25, 2015).

DISCUSSION:

Global Spectrum is seeking renewal of their Management Agreement, which expires in December 2015, along with the renewal of Front Row Marketing and New Era Tickets, which both expire this December and January, respectively. Based upon ongoing discussions relating to the incentives driving Global Spectrum's management of the arena as detailed below, the attached proposal aligns with requests made by the Village in their desire to optimize the Management Agreement with all three entities. This proposal represents a win/win scenario that achieves the following objectives:

- ♦ Save Money: After five years of operation, the Village can now identify the financial metrics that distinguishes between an "average" year and a "great" year. Utilizing this information, Global Spectrum will receive a reduced payment for anything less than a great year.
- ♦ Cash Investment: Similar to the Levy Agreement, Global Spectrum will commit to an upfront cash investment that can be used toward whatever projects deemed appropriate for the arena. Furthermore, Global Spectrum will provide a cash rebate based on performance whereby the Village will receive additional cash back as the arena performs better. (The better the bottom line the higher cash rebate.) This demonstrates Global Spectrum's commitment to the Sears Centre Arena.
- Increased Motivation: While the current management structure has been successful given Global Spectrum's continued strong performance, the revisions below will ensure that "great" performance will be the expectation moving forward. Global Spectrum will have the opportunity to increase their compensation with outstanding work, and conversely receive less for average performance.

Over the past few months, discussions occurred with Global Spectrum regarding a potential modification to Global Spectrum's Variable Fee calculation to provide savings for the Village and further incentive/motivation for Global Spectrum to achieve even better financial results. You will recall that the Global Spectrum's Management Fee is calculated in two parts. The Base Management Fee started at \$11,000 per month in 2010 (\$132,000/year), with CPI adjustments each year. That monthly amount is now \$11,747 per month (\$140,960/year). The second component is a Variable Fee that is calculated on the annual bottom line of the operating budget and how much better the bottom line is compared to fixed benchmarks in the agreement. The Variable Fee fluctuates each year, depending on the bottom line profit or loss of the building, comprised of event income, sponsorship, and how efficiently Global Spectrum controls operating expenses. During the 2012 renewal, the benchmarks were revised to ensure that Global Spectrum was not compensated for financial results that were considered below average based on Village standards.

The discussions related to the Variable Fee centered on providing less reward to Global Spectrum if the arena does not do as well, but greater reward if they do better than the average bottom line since 2010. Essentially, we seek to push Global Spectrum to generate more business and find additional savings, and they will enjoy a larger payout than in previous years. However, this payout can only be realized by superior performance. Should the arena only achieve average performance, the fee is less as compared to the current deal, which will help lower the Village's annual subsidy of the facility. Ideally, the Village could pay a nominal additional fee to Global Spectrum (compared to the current deal), but experience a leap in arena performance. The best scenario is Global Spectrum enjoys a higher variable fee because they have substantially improved the bottom line performance of the building, thereby reducing the overall subsidy, i.e. invest a little more in Global Spectrum to generate substantial returns to the Village. However, there payment will be reduced for below average performance, which will result in a cash saving to the Village compared to the current deal. Overall, the changes represent a "win/win" situation, as both result in saving or additional revenue to the Village in comparison to the existing deal.

With that goal in mind, Global Spectrum, on behalf of New Era Tickets and Front Row Marketing, propose: 1) a five year extension to each of the terms of their agreements, 2) an annual cash rebate aligned with performance of the arena (i.e. the cash rebate increases as numbers improve), 3) a lump sum cash investment from all three entities to the Village to be used for capital projects or event generation, and 4) a revised Global Spectrum Variable Fee structure to accomplish the goals of saving money while incenting annual profit/loss results and improved performance related to the annual budget. Numbers 2, 3, and 4 are contingent upon number 1. Arena management companies always seek the stability of longer terms in their agreements for the benefit of employee retention and secure revenue streams, thus Global Spectrum is willing to enhance their proposal for a longer term. Thus, Global Spectrum proposes a five year extension plus two additional years at the Village's option (overall, seven years possible). The longer term is far more lucrative to the Village with regard to capital investment and cash savings than the 2012 renewal.

The overall structure includes three components:

- ♦ An upfront cash donation on behalf of the three companies for the Village to allocate to the arena as we desire.
- A restructured Variable Fee that will save the Village money annually if Global Spectrum does not meet the benchmarks, but will reward Global Spectrum if they exceed the benchmarks for the overall betterment of the arena bottom line.
- An annual "cash back" rebate to the Village on the amount of the bottom line as compared to the benchmark. Again, this amount is available to the Village to invest in the arena building or event generation.

Details on each of these components follow below.

Upfront cash donation: An upfront donation based on the length of the term was inspired by the language in the Levy agreement whereby Levy offered \$30,000 to the Village each year of the three year contract, plus a two year extension with the stipulation that the Village and Levy would mutually decide on the best way to invest the \$150,000 total in the food and beverage facilities to improve sales and per caps for our events. This has been a very successful deal structure and is somewhat replicated in the Global Spectrum offer. Similarly, Global Spectrum, New Era Tickets, and Front Row Marketing will jointly offer \$30,000 per year for the full seven year term. This money would be available "upfront" and at the time the Village Board approves the amendment to the current agreement (\$210,000 total). Should the Village not exercise the option to extend Global Spectrum's, New Era Ticket's, or Front Row Marketing's agreements for years six and seven, the Village would need to return a prorated/amortized amount of the cash donation, based on each company's portion of the \$210,000 (seven year amortization). The cash donation could be used by the Village on capital improvements, new or replacement of existing furniture, fixtures, and equipment (FF&E), any of the items listed in the Village's CIP for the arena, as a fund to moderate risk on events or entice promoters to schedule events at the arena, or as an arena reserve fund.

<u>Variable Fee</u>: The revised annual Variable part of the Management Fee will be based on revised benchmarks to make it more difficult for Global Spectrum to earn their Variable Fee unless they perform better than the average of the past four years. The current benchmark provides Global Spectrum with 10% of the improvement from -\$850,000 to -\$750,000, 20% from -\$750,000 to break-even, and 30% for any annual operating profit. The proposed structure provides more gradations while reducing the benchmarks and increasing the percentages. While the percentages increase, the changes to the benchmarks along with the cash rebate ensures we will pay Global Spectrum less unless they approach or exceed break even.

| • | -\$650,000 to -\$350,000 | 28% |
|----------|--------------------------|-----|
| * | -\$350,000 to -\$200,000 | 37% |
| ♦ | -\$200,000 to break even | 45% |
| ♦ | Any profit | 55% |

Annual "cash back" rebate: This new cash amount will be calculated as a percent of the annual budget bottom line as compared to the same benchmark above. The Village will receive 5% of any amount better than an annual loss of \$650,000. For illustrative purposes, a theoretical annual loss of \$250,000 as compared to the new \$650,000 benchmark, the Village would receive 5% of \$400,000 difference (\$20,000) at the end of the year. Again, these funds could be used by the Village for any purpose related to the arena.

To enjoy the benefits of this proposal, the Village needs to also approve five year extensions for both New Era Tickets and Front Row Marketing, as well as Global Spectrum. If the Village extends for five years, Global Spectrum would then expire at the end of 2020, Front Row Marketing at the end of 2019, and New Era Tickets in January 2020, with the potential for the Village to add two more years on each. For New Era Tickets, an extension makes perfect sense as the arena's ticketing platform has been very profitable, and more so under the revisions incorporated into the 2012 renewal, so securing this partnership for five additional years is strategically advantageous. New Era Tickets recently merged with Paciolan, and the strength of the larger company underscores our benefits of a longer term contract. The only other real ticketing option is Ticketmaster, and we inherited Ticketmaster from the previous owners but switched to New Era Tickets for the financial benefits. For consideration of the five year extension, New Era Tickets will hold pricing through the first year and limit increases to no more than 1.5% for years 2-5 (and 6-7 if applicable). They will also replace and/or upgrade ticketing equipment at the Sears Centre Arena as it ages.

For <u>Front Row Marketing</u>, we would need to build in some controls to protect these revenues streams. We suggest that this Amendment include the same provision as the past agreement that gives the Village approval rights for any new sales personnel working on the arena account for Front Row Marketing. AJ Sheth is doing a good job presently, but if he were to be promoted or leave Front Row Marketing, the Village would want approval rights for the candidate selected to replace AJ. In fact, we did interview AJ after reviewing resumes of several candidates before he was hired in 2013.

Additionally, we would also suggest a clause similar to past agreements that requires the Village to approve an annual budget amount for Front Row Marketing's revenue (sponsorship plus premium seating) and if Front Row Marketing does not achieve a certain percentage of that amount (50% by September 1st of each of the first three years), then the Village has the option to terminate the agreement and find another company or hire an individual to perform this function. With these two controls, we believe we would have the protections in place to proceed with a longer term extension.

To quantify the financial upside to the Village, a theoretical annual loss of exactly \$200,000 for the next seven years (unlikely that it would be the exact same amount each year, but it is useful for comparison purposes), with the Village approving the five year extension plus two year option with the above benefits, the Village would receive a \$210,000 cash donation up front, an annual cash rebate amount of \$22,500 per year or \$157,500 total over the seven years. We would pay Global Spectrum a higher variable fee each year, but receive all of the increase and more back via the cash donation and annual rebate. We would actually be better off by \$33,000 per year than under the current arrangement, while still improving the bottom line from our four year average. The "net" result is the Village has cash to invest in the arena on events or improvements while the bottom line is improved. If a couple of even better years are mixed in with a down year and the other year as "average", the Village is still better off.

As Global Spectrum is eager to get the Front Row Marketing and New Era Tickets agreements renewed, the Village has utilized this leverage to negotiate a far more aggressive deal compared to the last renewal. Seeking a "five year plus two" extension will maximize potential revenue and savings back to the arena, while ensuring Global Spectrum is properly motivated for the foreseeable future.

RECOMMENDATION:

Request approval of:

- a) A five year extension to the Sears Centre Arena Management Agreement with Global Spectrum of Philadelphia, PA, along with revisions to the Variable Management Fee; and
- b) A five year extension to the Sears Centre Arena Ticketing Services Agreement with New Era Tickets of Exton, PA; and
- c) A five year extension to the sale of Sears Centre Arena Contractual Rights Agreement with Front Row Marketing of Philadelphia, PA.

cc: Eric Smallwood (Front Row Marketing)
Laurie Kemmit (Front Row Marketing)
AJ Sheth (Front Row Marketing)
Fred Maglione (New Era Tickets)
Ben Gibbs (Global Spectrum)

SECOND AMENDMENT TO MANAGEMENT AGREEMENT Sears Centre Arena

This Second Amendment to Management Agreement (this "Amendment") is entered into as of ______, 2014, between the Village of Hoffman Estates, an Illinois Home Rule municipal corporation (the "Village") and Global Spectrum, L.P., a Delaware limited partnership ("Manager").

WHEREAS, the Village and Manager are parties to a certain Management Agreement, effective as of January 1, 2010, as amended September 24, 2012 (as amended, the "Agreement"), pursuant to which the Village engaged Manager to manage and operate the Sears Centre Arena, located in Village of Hoffman Estates, Illinois (the "Facility"); and

WHEREAS, the Village and Manager now desire to amend the Agreement in order to extend its term, to modify certain fees payable to Manager thereunder, and to provide certain financial benefits to the Village.

NOW, THEREFORE, in consideration of the mutual covenants and premises contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, intending to be legally bound, do hereby agree as follows:

- 1. Capitalized terms used in this Amendment and not otherwise defined in this Amendment shall have the meaning ascribed to such terms in the Agreement.
- 2. Section 3.2(b) of the Agreement is amended and restated in its entirety, as follows:
 - "(b) With respect to each Operating Year, the Variable Fee shall equal a percentage of improvement in Net Operating Loss over a Net Operating Loss benchmark, as identified hereafter, as follows:
 - (i) Twenty-eight percent (28%) of the improvement in Net Operating Loss over a Net Operating Loss benchmark of \$650,000, up to a Net Operating Loss of \$350,000; plus
 - (ii) Thirty-seven percent (37%) of improvement in Net Operating Loss over a Net Operating Loss benchmark of \$350,000, up to a Net Operating Loss of \$200,000; plus
 - (iii) Forty-five percent (45%) of the improvement in Net Operating Loss over a Net Operating Loss benchmark of \$200,000, up to a Net Operating Loss of \$0 (breakeven); plus
 - (iv) Fifty-five percent (55%) of any and all Net Operating Profits.

For the sake of clarity, no Variable Fee shall be due in any Operating Year if Net Operating Loss exceeds \$650,000. The Variable Fee that Manager is eligible to earn under Section 3.2(b) above shall not be capped. Notwithstanding anything else to the contrary contained herein, the parties agree that for purposes of calculating Net Operating Profits or Net Operating Losses hereunder, expenditures for building additions, alterations, repairs or improvements and for purchases of furniture, machinery or equipment costing over \$5,000 will not be deemed to be Operating Expenses and thus will not factor into the calculation of Net Operating Profit or Net Operating Loss."

3. A new Section 3.3 is added to the Agreement as follows:

"Section 3.3 - <u>Annual Rebate</u>. If in any Operating Year there is an improvement in Net Operating Loss over a Net Operating Loss Benchmark of \$650,000, Manager will remit as a "rebate" to Owner five percent (5%) of such improvement. For illustrative purposes, if there is a Net Operating Loss of \$250,000 in an Operating Year, resulting in an improvement in Net Operating Loss of \$400,000, the rebate for such year would be five percent (5%) of \$400,000, or \$20,000. Such rebate shall be paid to Owner within thirty (30) days after the Variable Fee earned by Manager in such Operating Year is paid to Manager. The Village may use the rebate for any purpose related to the Facility."

4. A new Section 3.4 is added to the Agreement as follows:

Section 3.4 Extension of Front Row and NET Contracts and Payment of Fee.

Manager agrees to pay to Owner, or secure for Owner as provided (a) in this paragraph, an "Extension Fee" of Two Hundred Ten Thousand Dollars (\$210,000) in the aggregate, as follows: (a) Manager shall pay directly to Owner the amount of One Hundred Five Thousand Dollars (\$105,000) ("Manager's Investment"), (b) Manager shall arrange for Patron Solutions, L.P. d/b/a New Era Tickets ("NET") to pay to Owner Sixty Nine Thousand Nine Hundred Thirty Dollars (\$69,930) ("NET's Investment"), and (c) Manager shall arrange for Front Row Marketing Services, L.P. ("Front Row") to pay to Owner Thirty Five Thousand Seventy Dollars (\$35,070) ("Front Row's Investment"). The Extension Fee shall be paid to Owner no later than thirty (30) days after this Amendment is executed. Such funds shall be amortized by Manager, NET and Front Row on their own books (and not as an Operating Expense), according to the following schedule: Manager's Investment shall amortize over a seven (7) year straight line amortization period commencing on January 1, 2016; NET's Investment shall amortize over a seven (7) year straight line amortization period commencing on January 25, 2015; and Front Row's Investment shall amortize over a seven (7) year straight line amortization period commencing on January 1, 2015. Each of Manager's Investment, NET's Investment and Front Row's Investment is being made under the expectation that the party making such investment shall remain under contract to provide the services such party is providing as of the date hereof for the full seven (7) year amortization period applicable to such party. If for any reason the provision of services at the Facility by Manager, NET and/or Front Row ceases prior to its investment being fully amortized (including without limitation if due to a failure of Owner to renew such party's contract following the initial term thereof), Owner shall refund to the party whose services have ceased (either Manager, Front Row or NET, as applicable), the unamortized portion of the Extension Fee paid by such party ceasing to provide services, calculated as of the date of termination of their services. Such refund shall be made to the applicable party within thirty (30) days of the termination date.

- (b) As consideration for payment of the Extension Fee, Owner hereby agrees, (x) to extend the term of the Service and Usage Agreement effective as of January 25, 2013 between Owner and NET for the provision by NET of ticketing services for the Facility, on the same terms and conditions as currently provided in such agreement, for a period to end on January 25, 2020, with Owner having an option to extend the term of such contract to January 25, 2022, by providing written notice of such extension to NET no later than September 1, 2019; and (y) to extend the term of the Commercial Rights Marketing Agreement dated January 1, 2010, as amended on September 24, 2012, between Owner and Front Row for the marketing by Front Row of the Commercial Rights at the Facility, on the same terms and conditions as currently provided in such agreement, for a period to end on December 31, 2019, with Owner having an option to extend the term of such contract to December 31, 2021, by providing written notice of such extension to Front Row no later than October 1, 2019.
- (c) Each of Front Row and NET shall be third party beneficiaries of this Section 3.4, entitled to enforce the terms directly against Owner."
- 6. Section 4.1 of the Agreement is hereby amended and restated in its entirety, as follows:
 - "Section 4.1 Term. The initial Term of this Agreement shall begin on the Effective Date, and, unless sooner terminated pursuant to the provisions of Section 4.2 below, shall expire on December 31, 2020, provided that Owner shall have the unilateral right, but not the obligation, to renew this Agreement for an additional two (2) year term effective as of January 1, 2021 and expiring on December 31, 2022, by providing written notice of renewal to Manager no later than September 1, 2020. The initial term, plus any such renewal period, is referred to herein as the "Term".
- 7. To the extent the Agreement is inconsistent with the foregoing terms, the Agreement shall be deemed to be amended hereby. All references to the Agreement in the Agreement or in any other document referencing the Agreement shall be deemed to refer to the Agreement as amended hereby. Except for the modifications set forth above, all of the provisions of the Agreement (as previously amended) shall remain unmodified and in full force and effect.
- 8. This Amendment shall be governed by and construed in accordance with the laws of the State of Illinois, without regard to conflicts of law.

IN WITNESS WHEREOF, the parties hereto have duly executed this Amendment as of the date first set forth above.

GLOBAL SPECTRUM, L.P.

| By: | | Date: | |
|--------|---------------------------------|-------|--|
| Name: | | | |
| Title: | | | |
| VILLA | GE OF HOFFMAN ESTATES, ILLINOIS | | |
| By: | | Date: | |
| Name: | William D. McLeod | | |
| Title: | Village President | | |

SECOND AMENDMENT TO TICKETING AGREEMENT Sears Centre Arena

This Amendment to Management Agreement (this "Amendment") is entered into as of _______, 2014, between the Village of Hoffman Estates, an Illinois Home Rule municipal corporation ("Customer") and New Era Tickets, a Pennsylvania limited partnership ("NE").

WHEREAS, the Customer and NE are parties to a certain Ticketing Agreement, effective as of January 25, 2010 (the "Agreement"), as amended July 2, 2012 ("First Amendment"), pursuant to which the Customer engaged NE to provide ticketing services to the Sears Centre Arena, located in Village of Hoffman Estates, Illinois (the "Facility"); and

WHEREAS, the Customer and NE now desire to amend the Agreement in order to extend its term, to modify certain terms thereunder.

NOW, THEREFORE, in consideration of the mutual covenants and premises contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, intending to be legally bound, do hereby agree as follows:

- 1. Term. The initial Term of this Agreement shall now expire on January 25, 2020, provided that Customer shall have the unilateral right, but not the obligation, to renew this Agreement for an additional two (2) year term effective as of January 26, 2021 and expiring on January 25, 2022, by providing written notice of renewal to NE no later than November 1, 2020. The initial Term, as extended pursuant to this Second Amendment, plus any such renewal period, is referred to herein as the "Term".
- 2. Pricing. The current pricing, as set forth in the First Amendment approved July 2, 2012, shall remain in effect through January 25, 2016, with increases limited to 1.5% annually thereafter through the balance of the Term.
- 3. Hardware. NE will replace and/or upgrade at NE's cost, personal computers, credit card swipes, and ticket printers on an as needed basis throughout the Term of this Agreement.
- 4. To the extent the Agreement is inconsistent with the foregoing terms, the Agreement shall be deemed to be amended hereby. All references to the Agreement in the Agreement or in any other document referencing the Agreement shall be deemed to refer to the Agreement as amended hereby. Except for the modifications set forth above, all of the provisions of the Agreement shall remain unmodified and in full force and effect.
- 5. This Amendment shall be governed by and construed in accordance with the laws of the State of Illinois, without regard to conflicts of law.

IN WITNESS WHEREOF, the parties hereto have duly executed this Amendment as of the date first set forth above.

| NEW ERA | TICKETS | | |
|---------|----------------------------|-------|--|
| Ву: | | Date: | |
| Name: | | _ | |
| Title: | | _ | |
| VILLAGE | OF HOFFMAN ESTATES, ILLING | DIS | |
| Ву: | | Date: | |
| Name: | William D. McLeod | - | |
| Title: | Village President | _ | |

SECOND AMENDMENT TO COMMERCIAL RIGHTS MARKETING AGREEMENT Sears Centre Arena

This Second Amendment to Commercial Rights Marketing Agreement ("Second Amendment"), entered into on _______, 2014 and made effective as of January 1, 2015 ("Effective Date"), is entered into by and between Front Row Marketing Services, L.P ("Front Row") and the Village of Hoffman Estates (the "Village").

WHEREAS, Front Row and the Village are parties to a Commercial Rights Marketing Agreement dated January 1, 2010, as amended by an Amendment dated September 24, 2012 (as amended the "Agreement"), pursuant to which the Village engaged Front Row to provide certain direct sales and marketing services related to the Commercial Rights at the Sears Centre Arena (the "Facility");

WHEREAS, the parties desire to amend the Agreement again to extend its term and to modify certain provisions of the Agreement, as more fully set forth herein.

NOW, THEREFORE, based upon the terms, conditions, covenants and considerations hereinafter set forth, the parties, intending to be legally bound, hereby agree as follows:

- 1. Capitalized terms used herein and not defined herein shall have the meaning given to such terms in the Agreement. The modifications to the Agreement as described herein shall take effect as of the Effective Date.
- 2. The Term shall be extended for five (5) additional years, to expire on December 31, 2019. All references to the Term in the Agreement shall be deemed to refer to the Term as extended hereby.
- 3. Sections 3(a) and 3(c) of the Agreement are deleted in their entirety and replaced with the following (Section 3(b) shall remain unchanged):
 - "(a) The Term of this Agreement ("Term") shall continue to and expire on December 31, 2019, unless terminated in accordance with Section 3(b) or 3(c) of this Agreement. The Village shall have the unilateral right, but not the obligation, to renew this Agreement for an additional term of two (2) years, to expire on December 31, 2021, by providing written notice of renewal to Front Row no later than September 1, 2019. Any reference to a "year" refers to typical a calendar year, January 1 to December 31."
 - "(c) The Village may terminate this Agreement at its option in the event the aggregate gross contract revenue received by the Village from January 1, 2015 through August 31, 2015, from January 1, 2016 through August 31, 2016, and from January 1, 2017 through August 31, 2017, is less than fifty percent (50%) of the aggregate gross Contract Revenue in the mutually agreed budget for the 2015, 2016, and 2017 calendar years, respectively. If the parties cannot come to a mutual agreement on the budget, for the purposes of this paragraph 3(c), the parties shall use the most recent agreed upon budget. To exercise such right of termination, the Village must provide Front Row with written notice of termination no later than September 15 of the respective year, in which case this

Agreement shall terminate effective as of the last day of September in the respective year. For clarity, the term "gross Contract Revenue" means the commissionable Contract Revenue amount, as defined in Section 4(b)."

- 4. The parties acknowledge that the Village upgraded the digital display board on the marquee sign outside the Facility in October, 2014, at a cost to the Village of \$295,000. To assist the Village with recouping such costs, Front Row agrees to reduce its Commission from 20% to 10% on any "new" incremental sales of signage on the marquee (i.e., sales of marquee signage to new sponsors or increases in revenue in renewals of existing contracts for the marquee) for services provided until the earlier of (a) August 1, 2019, or (b) such time as said new or incremental gross revenue from the sale of signage on the marquee equals \$295,000. Upon the first to occur of (a) or (b) in the preceding sentence, Front Row's Commission on all subsequent sales of signage on the marquee shall revert back to 20%.
- 5. The parties acknowledge the Second Amendment to Management Agreement dated _______, 2014 ("Management Agreement Amendment") between the Village and Global Spectrum, LP, and specifically Section 4 therein, which amends Section 3.4 of the Management Agreement dated January 1, 2010, as amended, between the Village and Global Spectrum, LP. The parties agree that Front Row is a third party beneficiary of the terms in Section 4 of the Management Agreement Amendment, and may enforce directly against the Village its right to be paid the unamortized portion of Front Row's Investment (as such term is defined in the Management Agreement Amendment) in the event the Agreement terminates prior to December 31, 2021, as set forth in Section 4 therein.
- 6. The Agreement (as previously amended by an Amendment dated September 24, 2012) shall remain in full force and effect, except as specifically provided in this Amendment, unmodified hereby. The Agreement (as previously amended) and this Second Amendment shall be read, taken and construed as one and the same instrument. If there is a conflict, this Second Amendment shall control.
- 7. This Second Amendment is entered into any pursuant to, and is to be construed and enforceable in accordance with, the laws of the State of Illinois, without regard to conflict of laws principles.
- 8. This Second Amendment may be executed in any number of counterparts (whether facsimile or original), each of which shall be deemed to be an original as against any party whose signature appears thereon, and all of which shall together constitute one and the same instrument.

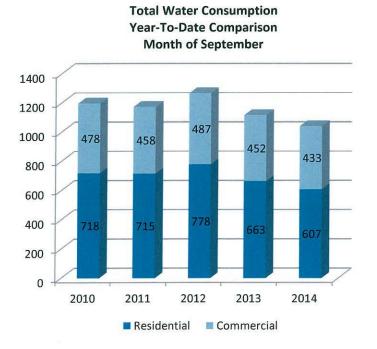
IN WITNESS WHEREOF, each party hereto has caused this Second Amendment to be executed on behalf of such party by an authorized representative as of the date first set forth above.

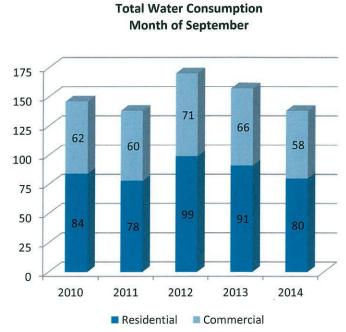
| rkoni k | OW MARKETING SERVICES, L. | r. | |
|---------|-----------------------------|-------|-------------|
| Ву: | | Date: | |
| Name: | | - | |
| Title: | | - | |
| VILLAGE | E OF HOFFMAN ESTATES, ILLIN | OIS | |
| Ву: | | Date: | |
| Name: | William D. McLeod | _ | |
| Title | Village President | | |

DEPARTMENT OF FINANCE MONTHLY REPORT SEPTEMBER 2014

Water Billing

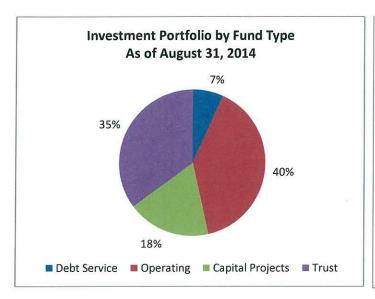
A total of 14,554 residential water bills were mailed on September 1 for July's water consumption. Average consumption was 5,497 gallons, resulting in an average residential water bill of \$51.63. Total consumption for all customers was 138 million gallons, with 80 million gallons attributable to residential consumption. When compared to the September 2013 billing, residential consumption decreased by 12.1%.

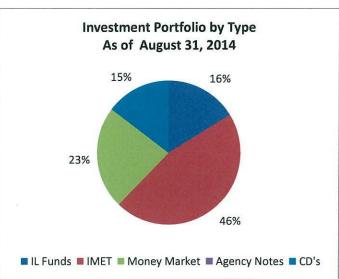


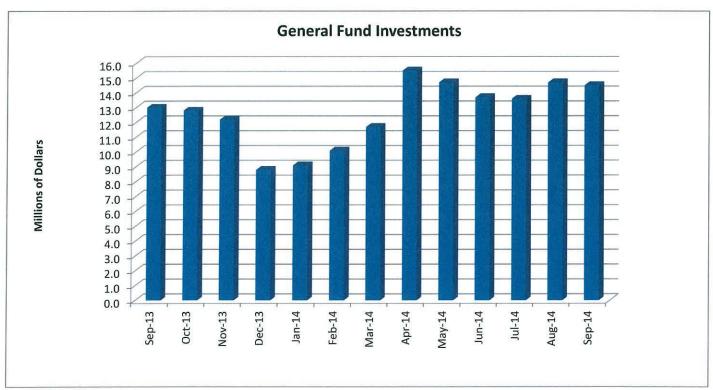


Village Investments

As of September 30, 2014, the Village's investment portfolio totaled \$55.9 million. Of this amount, \$22.2 million pertained to the various operating funds. As can be seen in the following graphs, the remaining \$33.7 million is related to debt service, capital projects and trust funds.







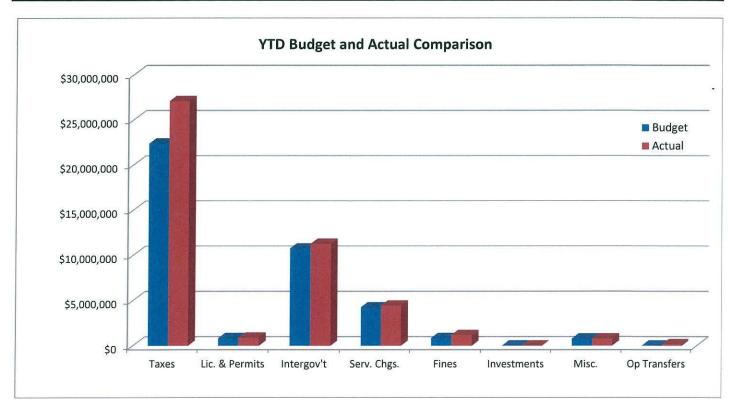
Operating Funds

General Fund

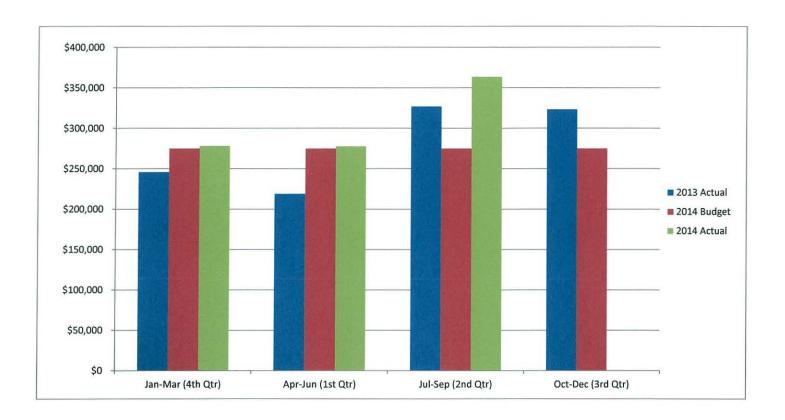
For the month of September, General Fund revenues totaled \$5,113,187 and expenditures totaled \$3,400,351 resulting in a deficit of \$593,886.

Revenues: September year-to-date figures are detailed in the table below.

| | YEAR-TO-DATE | YEAR-TO-DATE | |
|----------------------|---------------|---------------|----------|
| REVENUES | BUDGET | ACTUAL | VARIANCE |
| Taxes | \$ 22,353,240 | \$ 27,055,616 | 21.0% |
| Licenses & Permits | 844,875 | 882,160 | 4.4% |
| Intergovernmental | 10,747,140 | 11,258,527 | 4.8% |
| Charges for Services | 4,244,353 | 4,438,383 | 4.6% |
| Fines & Forfeits | 862,125 | 1,206,870 | 40.0% |
| Investments | 10,500 | 28,209 | 168.7% |
| Miscellaneous | 797,603 | 787,087 | -1.3% |
| Operating Transfers | 37,500 | 161,499 | 330.7% |
| TOTAL | \$ 39,897,335 | \$ 45,818,351 | 14.8% |



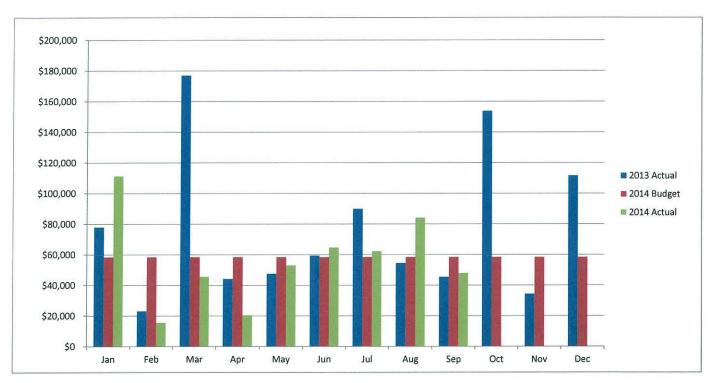
Hotel Tax



| (Liability Period) | 20 | 13 Actual | 201 | 14 Budget | 20 | 14 Actual |
|--------------------|----|-----------|-----|-----------|----|-----------|
| Jan-Mar (4th Qtr) | \$ | 245,805 | \$ | 275,000 | \$ | 278,210 |
| Apr-Jun (1st Qtr) | | 218,927 | | 275,000 | | 277,860 |
| Jul-Sep (2nd Qtr) | | 326,886 | | 275,000 | | 363,759 |
| Oct-Dec (3rd Qtr) | | 323,370 | | 275,000 | | |
| YTD Totals | \$ | 1,114,988 | \$ | 1,100,000 | \$ | 919,829 |

Cumulative Variance 2014 Actual vs. Budget \$ 3,210 6,070 94,829

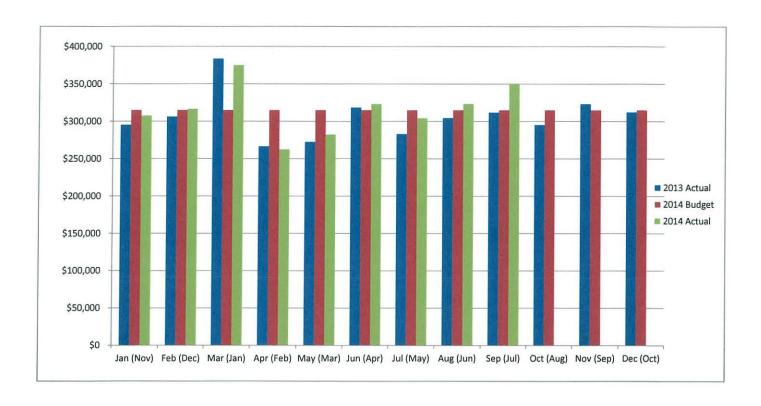
Real Estate Transfer Tax



| Month Received | 2013 Actual | 2014 Budget | 2014 Actual |
|----------------|-------------|-------------|-------------|
| Jan | \$ 77,811 | \$ 58,333 | \$ 111,124 |
| Feb | 22,978 | 58,333 | 15,488 |
| Mar | 176,801 | 58,333 | 45,493 |
| Apr | 44,100 | 58,333 | 20,396 |
| May | 47,412 | 58,333 | 52,944 |
| Jun | 59,288 | 58,333 | 64,570 |
| Jul | 89,830 | 58,333 | 62,156 |
| Aug | 54,413 | 58,333 | 84,034 |
| Sep | 45,264 | 58,333 | 47,823 |
| Oct | 153,720 | 58,333 | |
| Nov | 34,174 | 58,333 | |
| Dec | 111,456 | 58,337 | |
| YTD Totals | \$ 917,245 | \$ 700,000 | \$ 504,027 |

Cumulative
Variance
2014 Actual
vs. Budget
\$ 52,791
9,946
(2,894)
(40,831)
(46,220)
(39,983)
(36,161)
(10,460)
(20,970)

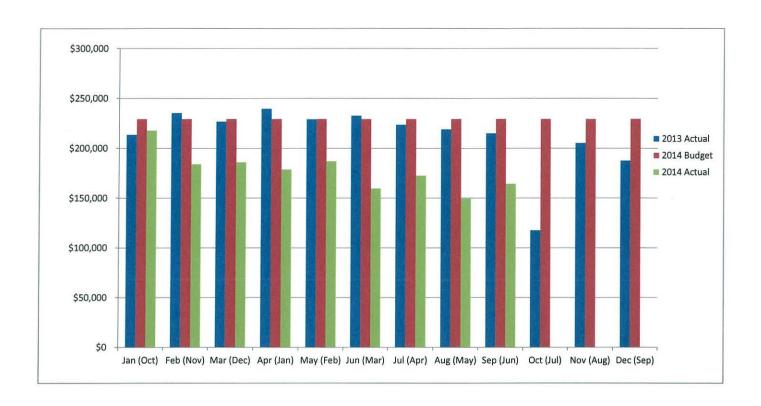
Home Rule Sales Tax



| Month Received | | | | Variance 2014 Actual |
|--------------------|--------------|--------------|--------------|-------------------------|
| (Liability Period) | 2013 Actual | 2014 Budget | 2014 Actual | vs. Budget |
| Jan (Nov) | \$ 295,032 | \$ 314,867 | \$ 307,526 | \$ (7,341) |
| Feb (Dec) | 305,988 | 314,867 | 316,409 | (5,799) |
| Mar (Jan) | 383,623 | 314,867 | 374,960 | 54,294 |
| Apr (Feb) | 266,407 | 314,867 | 262,216 | 1,643 |
| May (Mar) | 272,471 | 314,867 | 282,254 | (30,970) |
| Jun (Apr) | 318,355 | 314,867 | 322,997 | (22,840) |
| Jul (May) | 282,979 | 314,867 | 304,214 | (33,493) |
| Aug (Jun) | 304,288 | 314,867 | 323,203 | (25,157) |
| Sep (Jul) | 311,744 | 314,867 | 350,513 | 10,489 |
| Oct (Aug) | 295,042 | 314,867 | | |
| Nov (Sep) | 322,952 | 314,867 | | |
| Dec (Oct) | 312,158 | 314,863 | | |
| YTD Totals | \$ 3,671,038 | \$ 3,778,400 | \$ 2,844,292 | |

Cumulative

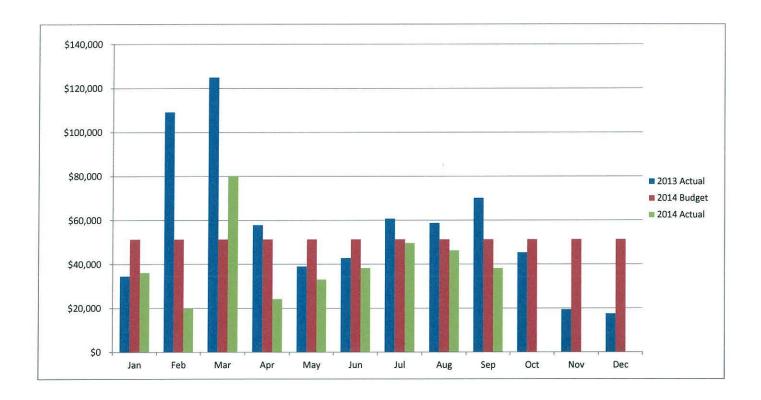
Telecommunications Tax



| Month Received | | | | Variance 2014 Actual |
|--------------------|--------------|--------------|--------------|-------------------------|
| (Liability Period) | 2013 Actual | 2014 Budget | 2014 Actual | vs. Budget |
| Jan (Oct) | \$ 213,487 | \$ 229,167 | \$ 217,663 | \$ (11,504) |
| Feb (Nov) | 235,221 | 229,167 | 183,773 | (56,898) |
| Mar (Dec) | 226,557 | 229,167 | 185,835 | (100,230) |
| Apr (Jan) | 239,329 | 229,167 | 178,574 | (150,823) |
| May (Feb) | 228,986 | 229,167 | 186,926 | (193,064) |
| Jun (Mar) | 232,465 | 229,167 | 159,526 | (262,705) |
| Jul (Apr) | 223,383 | 229,167 | 172,370 | (319,503) |
| Aug (May) | 218,845 | 229,167 | 149,175 | (399,495) |
| Sep (Jun) | 214,680 | 229,167 | 164,213 | (464,449) |
| Oct (Jul) | 117,563 | 229,167 | | |
| Nov (Aug) | 205,134 | 229,167 | | |
| Dec (Sep) | 187,353 | 229,163 | | |
| YTD Totals | \$ 2,543,003 | \$ 2,750,000 | \$ 1,598,054 | |

Cumulative

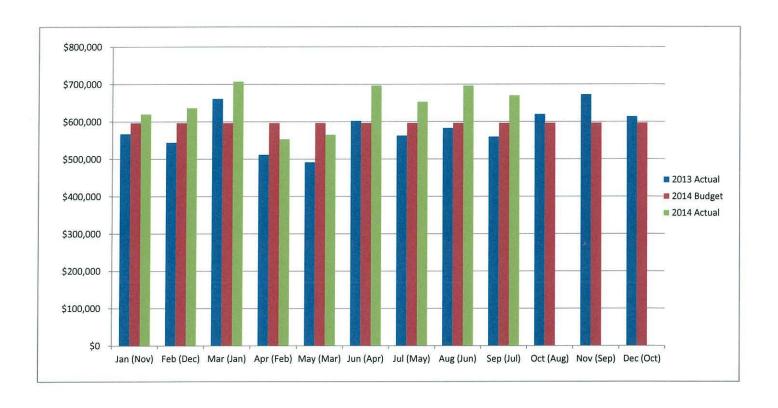
Building Permits



| Month Received | 2013 Actual | 2014 Budget | 2014 Actual | Variance 2014 Actual vs. Budget |
|----------------|-------------|-------------|-------------|---------------------------------------|
| Jan | \$ 34,496 | \$ 51,250 | \$ 36,105 | \$ (15,145) |
| Feb | 109,126 | 51,250 | 19,912 | (46,483) |
| Mar | 124,878 | 51,250 | 80,125 | (17,608) |
| Apr | 57,726 | 51,250 | 24,117 | (44,741) |
| May | 38,954 | 51,250 | 32,990 | (63,002) |
| Jun | 42,715 | 51,250 | 38,217 | (76,034) |
| Jul | 60,694 | 51,250 | 49,588 | (77,696) |
| Aug | 58,728 | 51,250 | 46,229 | (82,717) |
| Sep | 70,076 | 51,250 | 38,118 | (95,849) |
| Oct | 45,268 | 51,250 | | |
| Nov | 19,332 | 51,250 | | |
| Dec | 17,411 | 51,250 | | |
| YTD Totals | \$ 679,405 | \$ 615,000 | \$ 365,402 | |

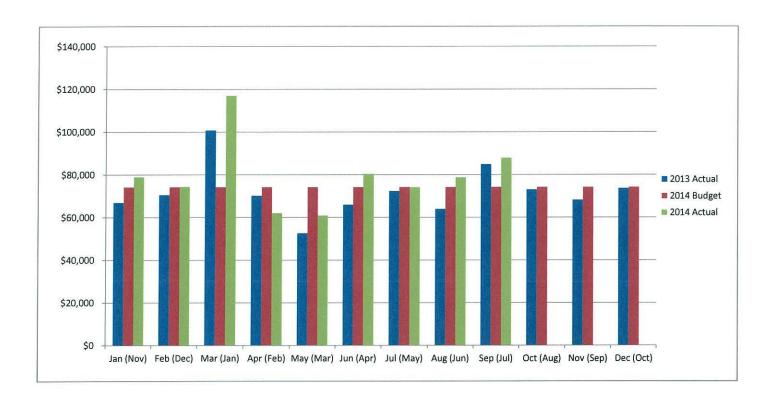
Cumulative

State Sales Tax



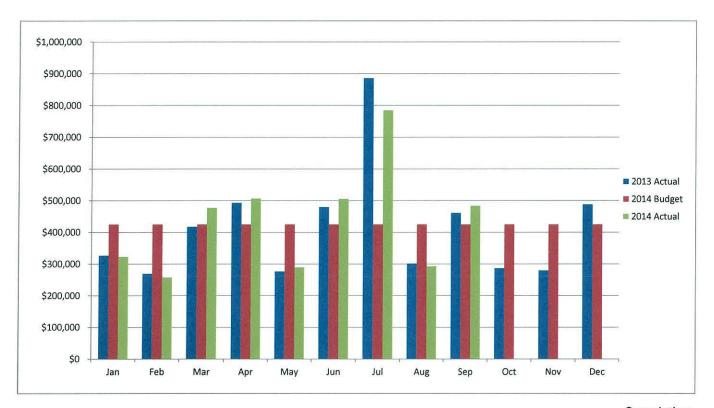
| Month Received (Liability Period) | 2013 Actual | 2014 Budget | 2014 Actual | Cumulative Variance 2014 Actual vs. Budget |
|--------------------------------------|--------------|--------------|--------------|---|
| Jan (Nov) | \$ 567,170 | \$ 596.133 | \$ 619,702 | \$ 23,569 |
| Feb (Dec) | 543,698 | φ 596,133 | 636,411 | 63,847 |
| Mar (Jan) | 660,488 | 596,133 | 706,857 | 174,571 |
| Apr (Feb) | 511,352 | 596,133 | 552,833 | 131,271 |
| May (Mar) | 491,260 | 596,133 | 564,732 | 99,870 |
| Jun (Apr) | 601,655 | 596,133 | 696,379 | 200,116 |
| Jul (May) | 562,580 | 596,133 | 652,928 | 256,911 |
| Aug (Jun) | 582,458 | 596,133 | 696,080 | 356,858 |
| Sep (Jul) | 559,356 | 596,133 | 669,646 | 430,371 |
| Oct (Aug) | 619,615 | 596,133 | | |
| Nov (Sep) | 672,434 | 596,133 | | |
| Dec (Oct) | 613,356 | 596,137 | | |
| YTD Totals | \$ 6,985,420 | \$ 7,153,600 | \$ 5,795,568 | |

Local Use Tax



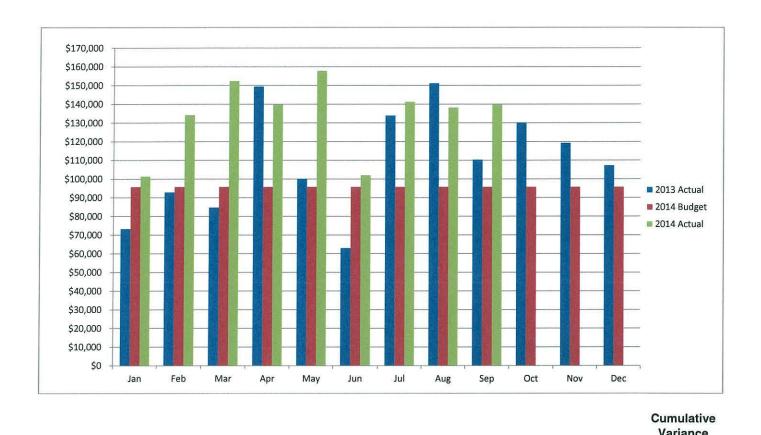
| Month Received (Liability Period) | 2013 Actual | 2014 Budget | 2014 Actual | Cumulative Variance 2014 Actual vs. Budget |
|--------------------------------------|-------------|-------------|-------------|---|
| Jan (Nov) | \$ 66,891 | \$ 74,167 | \$ 78,904 | \$ 4,737 |
| Feb (Dec) | 70,467 | 74,167 | 74,283 | 4,853 |
| Mar (Jan) | 100,648 | 74,167 | 116,875 | 47,561 |
| Apr (Feb) | 70,061 | 74,167 | 61,973 | 35,367 |
| May (Mar) | 52,477 | 74,167 | 60,840 | 22,039 |
| Jun (Apr) | 65,868 | 74,167 | 80,325 | 28,197 |
| Jul (May) | 72,289 | 74,167 | 74,050 | 28,081 |
| Aug (Jun) | 63,836 | 74,167 | 78,676 | 32,590 |
| Sep (Jul) | 84,782 | 74,167 | 87,819 | 46,242 |
| Oct (Aug) | 72,936 | 74,167 | | |
| Nov (Sep) | 68,150 | 74,167 | | |
| Dec (Oct) | 73,525 | 74,163 | | |
| YTD Totals | \$ 861,927 | \$ 890,000 | \$ 713,744 | |

Income Tax



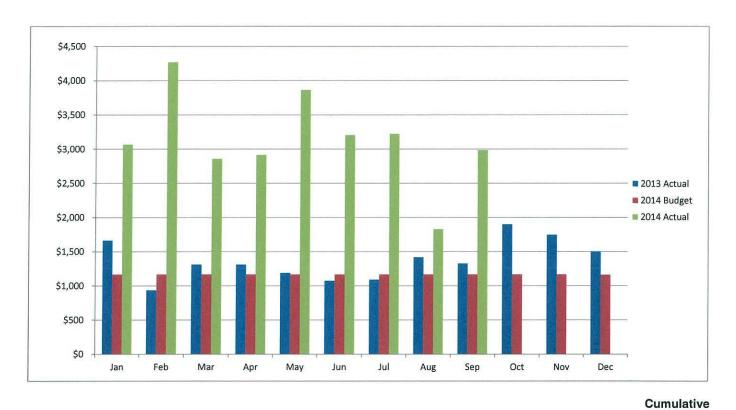
| | 2012-201 | 3 | | 2013- | 2014 | | Cumulative Variance |
|------------|----------|--------------|----------|--------------|---------|--------------|------------------------|
| Month | | | Month | | | | 2014 Actual |
| Received | Liab Pd | 2013 Actual | Received | 2014 Budget | Liab Pd | 2014 Actual | vs. Budget |
| Jan | Oct-12 | 326,024 | Jan | \$ 424,867 | Oct-13 | \$ 322,575 | \$ (102,291) |
| Feb | Nov-12 | 269,055 | Feb | 424,867 | Nov-13 | 257,475 | (269,683) |
| Mar | Dec-12 | 417,065 | Mar | 424,867 | Dec-13 | 476,802 | (217,748) |
| Apr | Jan-13 | 492,326 | Apr | 424,867 | Jan-14 | 506,008 | (136,607) |
| May | Feb-13 | 276,065 | May | 424,867 | Feb-14 | 289,011 | (272,462) |
| Jun | Mar-13 | 479,367 | Jun | 424,867 | Mar-14 | 505,396 | (191,933) |
| Jul | Apr-13 | 885,441 | Jul | 424,867 | Apr-14 | 784,363 | 167,564 |
| Aug | May-13 | 300,821 | Aug | 424,867 | May-14 | 292,152 | 34,849 |
| Sep | Jun-13 | 460,724 | Sep | 424,867 | Jun-14 | 483,521 | 93,504 |
| Oct | Jul-13 | 286,248 | Oct | 424,867 | Jul-14 | | |
| Nov | Aug-13 | 279,257 | Nov | 424,867 | Aug-14 | | |
| Dec | Sep-13 | 487,209 | Dec | 424,867 | Sep-14 | | |
| YTD Totals | | \$ 4,959,601 | | \$ 5,098,400 | | \$ 3,917,304 | |

<u>Fines</u>



| | | | | Variance 2014 Actual |
|----------------|--------------|--------------|--------------|-------------------------|
| Month Received | 2013 Actual | 2014 Budget | 2014 Actual | <u>vs. Budget</u> |
| Jan | \$ 73,214 | \$ 95,792 | \$ 101,340 | \$ 5,548 |
| Feb | 92,799 | 95,792 | 134,238 | 43,994 |
| Mar | 84,650 | 95,792 | 152,398 | 100,600 |
| Apr | 149,430 | 95,792 | 139,804 | 144,612 |
| May | 99,952 | 95,792 | 157,855 | 206,675 |
| Jun | 62,913 | 95,792 | 102,025 | 212,908 |
| Jul | 133,851 | 95,792 | 141,250 | 258,366 |
| Aug | 151,108 | 95,792 | 138,189 | 300,763 |
| Sep | 110,274 | 95,792 | 139,771 | 344,742 |
| Oct | 130,033 | 95,792 | | |
| Nov | 119,185 | 95,792 | | |
| Dec | 107,203 | 95,792 | | |
| YTD Totals | \$ 1,314,611 | \$ 1,149,504 | \$ 1,206,871 | |

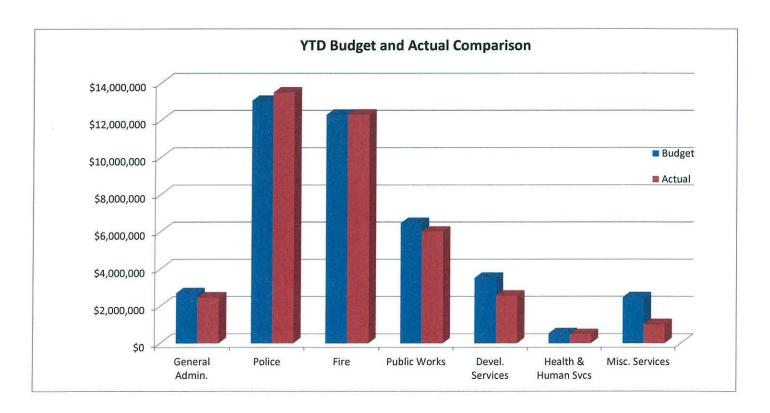
Interest Income



| | | | | Variance 2014 Actual |
|----------------|-------------|-------------|-------------|-------------------------|
| Month Received | 2013 Actual | 2014 Budget | 2014 Actual | vs. Budget |
| Jan | \$ 1,662 | \$ 1,167 | \$ 3,066 | \$ 1,899 |
| Feb | 934 | 1,167 | 4,269 | 5,001 |
| Mar | 1,310 | 1,167 | 2,857 | 6,691 |
| Apr | 1,309 | 1,167 | 2,913 | 8,437 |
| May | 1,189 | 1,167 | 3,863 | 11,133 |
| Jun | 1,072 | 1,167 | 3,205 | 13,171 |
| Jul | 1,089 | 1,167 | 3,223 | 15,227 |
| Aug | 1,418 | 1,167 | 1,828 | 15,888 |
| Sep | 1,326 | 1,167 | 2,985 | 17,706 |
| Oct | 1,898 | 1,167 | | |
| Nov | 1,745 | 1,167 | | |
| Dec | 1,502 | 1,163 | | |
| YTD Totals | \$ 16,453 | \$ 14,000 | \$ 28,209 | |

Expenditures: General Fund expenditures in September were \$1,130,497 below the budgeted figure of \$4,530,848. The summary of year-to-date actuals versus budgeted expenditures shown reflect mostly positive variances for the Village departments for the year.

| | YEAR-TO-DATE | YEAR-TO-DATE | |
|----------------------|---------------|---------------|----------|
| EXPENDITURES | BUDGET | ACTUAL | VARIANCE |
| Legislative | \$ 332,910 | \$ 278,684 | 16.3% |
| Administration | 448,380 | 432,311 | 3.6% |
| Legal | 422,768 | 331,218 | 21.7% |
| Finance | 717,833 | 688,293 | 4.1% |
| Village Clerk | 144,413 | 132,955 | 7.9% |
| HRM | 379,193 | 340,939 | 10.1% |
| Communications | 139,208 | 150,254 | -7.9% |
| Cable TV | 107,003 | 102,510 | 4.2% |
| Police | 13,037,610 | 13,475,335 | -3.4% |
| Fire | 12,279,270 | 12,291,177 | -0.1% |
| Public Works | 6,462,908 | 6,002,811 | 7.1% |
| Development Services | 3,517,328 | 2,551,389 | 27.5% |
| H&HS | 534,173 | 480,480 | 10.1% |
| Miscellaneous | 2,474,373 | 1,015,157 | 59.0% |
| TOTAL | \$ 40,997,364 | \$ 38,273,511 | 6.6% |



Department News

During the month of September, a lot of training took place with Finance Department personnel. Several of the staff members took part in an IGFOA webinar entitled "Excel & Word Tips and Tricks". The goal of the webinar was to improve efficiency by learning helpful hints while working in Excel and Word.

Additionally, the Assistant Director and Payroll Coordinator attended two training sessions on the new federal healthcare reform changes and the Affordable Care Act and what that will mean for our payroll system and our employees. One session was presented by SunGard, our accounting and payroll software, and the other was offered by the Government Finance Officers Association (GFOA).

Finally, the Finance Director and Revenue Collections Manager attended the IGFOA state conference, attending a lot of sessions on cash management and collections. The conference was considered very beneficial by both staff members.

The Finance Department welcomes Ariel Jordan, our new Customer Service Supervisor. Ariel started with the Village in September and will be overseeing all of the Village Hall front counter operations.

Respectfully Submitted,

Rachel Hunsla

Rachel Musiala Director of Finance

WATER BILLING ANALYSIS September 2014

Residential Billings Average Monthly Consumption/Customer

| Month Billed | 2012 | 2013 | 2014 |
|---------------------|-------|--------|-------|
| April | 4,662 | 4,736 | 4,485 |
| May | 4,571 | 4,502 | 4,283 |
| June | 6,092 | 5,567 | 4,283 |
| July | 8,166 | 4,832 | 5,138 |
| August | 8,325 | 5,801 | 4,873 |
| September | 6,797 | 6,270 | 5,497 |
| Six Month Average - | 6,436 | 5,285 | 4,760 |
| % Change - | 13.8% | -17.9% | -9.9% |

Total Water Customers

Average Bill

| Customer Type | | | | <u>Customer Type</u> | | | | | |
|---------------|---------------|---------------|----------|----------------------|----------|--------|----------|--------|----------|
| | <u>Sep-13</u> | <u>Sep-14</u> | % Change | | <u>s</u> | Sep-13 | <u>s</u> | Sep-14 | % Change |
| Residential | 14,566 | 14,554 | -0.1% | Residential | \$ | 53.40 | \$ | 51.63 | -3.3% |
| Commercial | 901 | 898 | -0.3% | | | | | | |
| Total | 15,467 | 15,452 | -0.1% | | | | | | |

Total Consumption - All Customers (000,000's)

| Month-To-Date | | | | | <u>Year-To-Date</u> | | | | |
|---------------|---------------|---------------|----------|-------------|---------------------|---------------|----------|--|--|
| | <u>Sep-13</u> | <u>Sep-14</u> | % Change | | <u>Sep-13</u> | <u>Sep-14</u> | % Change | | |
| Residential | 91 | 80 | -13.8% | Residential | 663 | 607 | -8.4% | | |
| Commercial | 66 | 58 | -13.8% | Commercial | 452 | 433 | -4.2% | | |
| | 157 | 138 | -12.1% | | 1,115 | 1,040 | -6.7% | | |

MONTHLY REPORT STATISTICS

September-14

| | | | | | | | % Inc / Dec | | |
|---|----|------------------|---------------------------------|----|------------------|-------------------------------|----------------|----------------|--|
| | | Sep-14 | YTD Sep-14 | | Sep-13 | YTD Sep-13 | <u>Month</u> | <u>Year</u> | |
| Credit Card Transactions | | | | | | | | | |
| Finance and Code Front Counter | | 569 | 1.040 | | 464 | 4.050 | 00.49/ | 10.00/ | |
| Number Amount | \$ | 568 68,896 | 4,840 604,848 | \$ | 464 52,165 | 4,259 512,717 | 22.4% 32.1% | 13.6% 18.0% | |
| Internet Sales | φ | 00,090 | 604,646 | Φ | 52,165 | 312,717 | 32.170 | 16.0% | |
| Number | | 1,817 | 17,498 | | 1,562 | 14,625 | 16.3% | 19.6% | |
| Amount | \$ | 152,271 | 1,364,113 | \$ | 135,414 | 1,107,142 | 12.4% | 23.2% | |
| Total | Ψ | 102,27 | 1,001,110 | Ψ. | 100,111 | 1,107,112 | 12.170 | 20.2 70 | |
| Number | | 2,385 | 22,338 | | 2,026 | 18,884 | 17.7% | 18.3% | |
| Amount | \$ | 221,167 | 1,758,703 | \$ | 187,579 | 1,619,859 | 17.9% | 8.6% | |
| | | | | | | | | | |
| Credit Card Company Fees | | | | | | | | | |
| General Fund | \$ | 1,189 | 9,414 | \$ | 1,557 | 13,832 | -23.6% | -31.9% | |
| Municipal Waste Fund | | 2 | 10 | | 3 | 41 | N/A | N/A | |
| Water Fund | | 2,848 | 16,978 | | 2,782 | 21,416 | 2.4% | -20.7% | |
| Total Fees | \$ | 4,039 | \$ 26,401 | \$ | 4,342 | \$ 35,289 | -7.0% | -25.2% | |
| | | | | | | | | | |
| Passport Applications | | 05 | 510 | | 00 | 500 | 7.00/ | 7.00/ | |
| Number | ¢. | 35 875 | 516 12.925 | ¢ | 38 | 560 | -7.9% | -7.9% | |
| Revenue | \$ | 8/5 | 12,925 | \$ | 950 | 14,000 | -7.9% | -7.7% | |
| Accounts Receivable | | | | | | | | | |
| Invoices Mailed | | | | | | | | | |
| Number | | 70 | 770 | | 61 | 810 | 14.8% | -4.9% | |
| Amount | \$ | 86,764 | 824,813 | \$ | 70,651 | 1,533,745 | 22.8% | -46.2% | |
| Invoices Paid | | , | 32.1,2.12 | | | ,, | | 101270 | |
| Number | | 81 | 796 | | 77 | 1,016 | 5.2% | -21.7% | |
| Amount | \$ | 129,612 | 874,831 | \$ | 96,777 | 737,887 | 33.9% | 18.6% | |
| Reminders Sent | | | | | | | | | |
| Number | | 11 | 151 | | 8 | 103 | 37.5% | 46.6% | |
| Amount | \$ | 5,396 | 102,441 | \$ | 281 | 27,346 | 1820.1% | 274.6% | |
| Accounts Payable | | | | | | | | | |
| Accounts Payable Checks Issued | | | | | | | | | |
| Number | | 283 | 3,146 | | 267 | 3,298 | 6.0% | -4.6% | |
| Amount | \$ | 1,634,440 | 15,222,121 | \$ | 748,082 | 17,012,980 | 118.5% | -10.5% | |
| Manual Checks Issued | Ψ. | 1,00 1,110 | 10,222,121 | Ψ | 7 10,002 | 17,012,000 | 110.070 | 10.070 | |
| Number | | 52 | 481 | | 30 | 401 | 73.3% | 20.0% | |
| As % of Total Checks | | 18.37% | 15.29% | | 11.24% | 12.16% | 63.5% | 25.7% | |
| Amount | \$ | 141,207 | 2,617,917 | \$ | 64,405 | 1,468,418 | 119.2% | 78.3% | |
| As % of Total Checks | | 8.64% | 17.20% | | 8.61% | 8.63% | 0.3% | 99.3% | |
| SPHOONERS VOCALIES | | | | | | | | | |
| Utility Billing | | × | | | 2.2 | | | | |
| New Utility Accounts | | 177 | 1,501 | | 164 | 1,558 | 7.9% | -3.7% | |
| Bills Mailed / Active Accounts | | 15,462 | 135,617 | | 15,467 | 139,199 | 0.0% | -2.6% | |
| Final Bills Mailed | | 177 | 1,498 | | 163 | 1,554 | 8.6% | -3.6% | |
| Shut-Off Notices Actual Shut-Offs | | 1,518 93 | 12,819 | | 1,189 75 | 11,165 890 | 27.7% | 14.8% | |
| Total Billings | \$ | 1,427,815 | 907 11,339,671 | \$ | 1,428,880 | 10,494,255 | 24.0% -0.1% | 1.9% 8.1% | |
| Total billings | Ψ | 1,427,013 | 11,559,071 | φ | 1,420,000 | 10,494,233 | -0.176 | 0.1/6 | |
| Direct Debit (ACH) Program | | | | | | | | | |
| New Accounts | | 27 | 277 | | 28 | 243 | -3.6% | 14.0% | |
| Closed Accounts | | 26 | 246 | | 16 | 201 | -18.8% | -17.2% | |
| Total Accounts | | 2,285 | 20,585 | | 2,187 | | 4.5% | | |
| As % of Active Accounts | | 14.78% | 15.18% | | 14.14% | | 0.6% | | |
| 578557 = 5555 - 12 State 14 NOVAY 1000 - 01 000047 1500 | | | | | | | | | |
| Water Payments Received in Current Month | | 16.5 | programmes of the second second | | angenger server | (Q) (/ unput-1/ u to 1 me/ u/ | | | |
| Total Bills Mailed | | 15,462 | 139,193 | | 15,467 | 139,203 | | | |
| ACH Payments | | 2,285 | 20,579 | | 2,186 | 19,478 | | | |
| ACH Payments-% of Total Bills | | 14.78% | 14.78% | | 14.13% | 13.99% | | | |
| On-line Payments (Internet Sales) | | 1,542 | 14,491 | | 1,378 | 12,548 | | | |
| On-line Payments-% of Total Bills | | 9.97% | 10.41% | | 8.91% | 9.01% | | | |
| Mail-in Payments | | 12,045 77.90% | 108,075 77.64% | | 11,592 74.95% | 105,358 75.69% | | | |
| Mail-in Payments-% of Total Bills | | 77.90% | 11.04% | | 74.95% | 75.09% | | | |

OPERATING REPORT SUMMARY REVENUES

September 30, 2014

| | CURRENT | MONTH | YEAR-TO | D-DATE | ANNILIAL | o/ ACTUAL | DENOLI |
|---------------------------------|-----------|---------------------------|---------------|---------------------------------------|------------------|--------------------|----------------|
| | BUDGET | ACTUAL | BUDGET | ACTUAL | ANNUAL BUDGET | % ACTUAL TO BUDGET | BENCH- MARK |
| General Fund | | | | | | | |
| Property Taxes | 1,350,341 | 169,366 | 12,153,067.50 | 15,987,212 | 16,204,090 | 98.7% | |
| Hotel Tax | 91,667 | 3,750 | 825,000.00 | 919,830 | 1,100,000 | 83.6% | |
| Real Estate Transfer Tax | 58,333 | 47,823 | 525,000.00 | 504,027 | 700,000 | 72.0% | |
| Home Rule Sales Tax | 314,867 | 350,513 | 2,833,800.00 | 2,844,293 | 3,778,400 | 75.3% | |
| Telecommunications Tax | 229,167 | 164,213 | 2,062,500.00 | 1,598,055 | 2,750,000 | 58.1% | |
| Property Tax - Fire | 210,529 | 36,090 | 1,894,762.50 | 2,486,901 | 2,526,350 | 98.4% | |
| Property Tax - Police | 225,790 | 39,895 | 2,032,110.00 | 2,663,462 | 2,709,480 | 98.3% | |
| Entertainment | 500 | - | 4,500.00 | # # # # # # # # # # # # # # # # # # # | 6,000 | 0.0% | |
| Other Taxes | 2,500 | | 22,500.00 | 51,836 | 30,000 | 0.0% | |
| Total Taxes | 2,483,693 | 811,652 | 22,353,240 | 27,055,616 | 29,804,320 | 90.8% | |
| Business Licenses | 22,500 | 12,368 | 202,500 | 270,722 | 270,000 | 100.3% | |
| Liquor Licenses | 17,917 | 2,513 | 161,250 | 238,068 | 215,000 | 110.7% | |
| Building Permits | 51,250 | 38,118 | 461,250 | 365,402 | 615,000 | 59.4% | |
| Other Licenses & Permits | 2,208 | 1,552 | 19,875 | 7,968 | 26,500 | 30.1% | |
| Total Licenses & Permits | 93,875 | 54,551 | 844,875 | 882,160 | 1,126,500 | 78.3% | |
| Sales Tax | 596,133 | 669,646 | 5,365,200 | 5,795,568 | 7,153,600 | 81.0% | |
| Local Use Tax | 74,167 | 87,819 | 667,500 | 713,743 | 890,000 | 80.2% | |
| State Income Tax | 424,867 | 483,521 | 3,823,800 | 3,917,304 | 5,098,400 | 76.8% | |
| Replacement Tax | 26,400 | 242 | 219,733 | 228,647 | 316,800 | 72.2% | |
| Other Intergovernmental | 72,560 | 45,128 | 670,907 | 603,265 | 870,720 | 69.3% | |
| Total Intergovernmental | 1,194,127 | 1,286,114 | 10,747,140 | 11,258,527 | 14,329,520 | 78.6% | |
| Engineering Fees | 833 | 400 | 7,500 | 34,495 | 10,000 | 345.0% | |
| Ambulance Fees | 83,333 | 86,173 | 750,000 | 835,953 | 1,000,000 | 83.6% | |
| Police Hireback | 32,500 | 46,468 | 292,500 | 355,658 | 390,000 | 91.2% | |
| Lease Payments | 64,338 | 63,113 | 579,038 | 621,134 | 772,050 | 80.5% | |
| Cable TV Fees | 40,417 | Description of the second | 363,750 | 380,996 | 485,000 | 78.6% | |
| 4th of July Proceeds | | 16,982 | 229,640 | 148,347 | 229,640 | 64.6% | |
| Employee Payments | 87,500 | 90,686 | 787,500 | 833,198 | 1,050,000 | 79.4% | |
| Hireback - Arena | 12,950 | 7,912 | 116,550 | 111,903 | 155,400 | 72.0% | |
| Rental Inspection Fees | 14,583 | 20,550 | 131,250 | 221,175 | 175,000 | 126.4% | |
| Other Charges for Services | 109,625 | 67,177 | 986,625 | 895,525 | 1,315,500 | 68.1% 79.5% | |
| Total Charges for Services | 446,079 | 399,461 | 4,244,353 | 4,438,383 | 5,582,590 | 79.5% | |
| Court Fines-County | 21,667 | 21,187 | 195,000 | 179,836 | 260,000 | 69.2% | |
| Ticket Fines-Village | 38,333 | 46,153 | 345,000 | 540,451 | 460,000 | 117.5% | |
| Overweight Truck Fines | 375 | 210 | 3,375 | 1,720 | 4,500 | 38.2% | |
| Red Light Camera Revenue | 35,417 | 70,970 | 318,750 | 446,601 | 425,000 | 105.1% | |
| Local Debt Recovery | ::= | 1,251 | 74 | 38,261 | - | N/A | |
| Total Fines & Forfeits | 95,792 | 139,771 | 862,125 | 1,206,870 | 1,149,500 | 105.0% | |
| Total Investment Earnings | 1,167 | 2,985 | 10,500 | 28,209 | 14,000 | 201.5% | |
| Reimburse/Recoveries | 15,383 | 21,553 | 138,450 | 160,082 | 184,600 | 86.7% | |
| S.Barrington Fuel Reimbursement | 5,417 | - | 48,750 | 39,011 | 65,000 | 60.0% | |
| Tollway Payments | 2,083 | 2,300 | 18,750 | 19,676 | 25,000 | 78.7% | |
| Other Miscellaneous | 65,739 | 83,912 | 591,653 | 568,319 | 788,870 | 72.0% | |
| Total Miscellaneous | 88,623 | 107,765 | 797,603 | 787,087 | 1,063,470 | 74.0% | |
| Total Operating Transfers In | 4,167 | 4,167 | 37,500 | 161,499 | 50,000 | 323.0% | |
| Total General Fund | 4,407,523 | 2,806,465 | 39,897,335 | 45,818,351 | 53,119,900 | 86.3% | 75.0% |
| Water & Sewer Fund | | | | | | | |
| Water Sales | 1,296,817 | 1,258,623 | 11,671,350 | 10,592,147 | 15,561,800 | 68.1% | |
| Connection Fees | 625 | 978 | 5,625 | 1,638 | 7,500 | 21.8% | |
| Cross Connection Fees | 3,154 | 3,178 | 28,388 | 28,830 | 37,850 | 76.2% | |
| Penalties | 4,167 | 6,622 | 37,500 | 58,677 | 50,000 | 117.4% | |
| Investment Earnings | 42 | 7 | 375 | 88 | 500 | 17.6% | |
| Other Revenue Sources | 14,813 | 3,550 | 133,320 | 20,503 | 177,760 | 11.5% | |

OPERATING REPORT SUMMARY REVENUES September 30, 2014

| | CURRENT | MONTH | YEAR-TO | D-DATE | ******* | o/ 10 7 1141 | DELIGI. |
|---|------------------|-----------|------------|-------------|------------------|-----------------------|----------------|
| | BUDGET | ACTUAL | BUDGET | ACTUAL | ANNUAL BUDGET | % ACTUAL TO BUDGET | BENCH- MARK |
| Total Water Fund | 1,319,618 | 1,271,980 | 11,876,558 | 10,701,882 | 15,835,410 | 67.6% | 75.0% |
| | 1.5 | | | | | WE'S DESCRIPTION | |
| Motor Fuel Tax Fund | 102,125 | 296,637 | 919,125 | 1,396,161 | 1,225,500 | 113.9% | |
| Community Dev. Block Grant Fund | 31,833 | 133,469 | 286,500 | 190,137 | 382,000 | 49.8% | |
| EDA Administration Fund | (= (| 308 | ₩3 | 2,654 | X41 | 0.0% | |
| E-911 Surcharge | 1,917 | 1,897 | 17,250 | 16,386 | 23,000 | 71.2% | |
| Asset Seizure Fund | 22,989 | 23,376 | 206,903 | 120,885 | 275,870 | 43.8% | |
| Municipal Waste System Fund | 110,427 | 115,033 | 993,840 | 1,061,484 | 1,325,120 | 80.1% | |
| Sears Centre Operating Fund | 447,325 | 192,349 | 4,025,925 | 2,355,099 | 5,367,900 | 43.9% | |
| Stormwater Management | 33,342 | 43,313 | 300,075 | 342,711 | 400,100 | 85.7% | |
| Insurance Fund | 119,003 | 121,726 | 1,071,023 | 1,101,806 | 1,428,030 | 77.2% | |
| Information Systems | 108,161 | 106,568 | 973,448 | 983,560 | 1,297,930 | 75.8% | |
| Roselle Road TIF | 16,792 | 65 | 151,125 | 127,323 | 201,500 | 63.2% | |
| Total Spec Rev. & Int. Svc. Fund | 993,913 | 1,034,742 | 8,945,213 | 7,698,207 | 11,926,950 | 64.5% | |
| TOTAL OPERATING FUNDS | 6,721,053 | 5,113,187 | 60,719,105 | 64,218,440 | 80,882,260 | 79.4% | 75.0% |
| • | | | | | | - | |
| Sears EDA Gen Account | 29,167 | | 58,333 | 15,397,689 | 350,000 | 4399.3% | |
| 2005A G.O. Debt Service | 339 | 1,000,332 | 1,244,519 | 2,244,512 | 3,904,310 | 57.5% | |
| 2005 EDA TIF Bond Fund | - 339 | 7 | 1,244,519 | 49 | 3,304,310 | 0.0% | |
| 2008 G.O.D.S. Fund | 111,022 | = 10 | 999,195 | 666,125 | 1,332,260 | 50.0% | |
| 2009 G.O.D.S. Fund | 213,613 | 102,450 | 1,922,520 | 2,189,122 | 2,563,360 | 85.4% | |
| 2009 G.O.D.S. 1 und | 210,010 | 102,430 | 1,022,020 | 2,100,122 | 2,000,000 | 00.470 | |
| TOTAL DEBT SERV. FUNDS | 354,141 | 1,102,789 | 4,224,567 | 20,497,497 | 8,149,930 | 251.5% | 75.0% |
| | | | | | | | |
| Central Rd. Corridor Fund | 17 | 80 | 150 | 571 | 200 | 285.4% | |
| Hoffman Blvd Bridge Maintenance | 33 | 43 | 300 | 641 | 400 | 160.3% | |
| Western Corridor Fund | 50 | 237 | 450 | 5,059 | 600 | 843.2% | |
| Traffic Improvement Fund | 13 | 74 | 113 | 90,711 | 150 | 60473.9% | |
| EDA Series 1991 Project | 83 | 445 | 750 | 3,838 | 1,000 | 383.8% | |
| Central Area Rd. Impr. Imp. Fee | 31,258 | 0 | 281,325 | 157,605 | 375,100 | 42.0% | |
| 2008 Capital Project Fund | 100 miles | | 7.5 | 4 | 7 | 0.0% | |
| Western Area Traffic Impr. | 42 | 11 | 375 | 131 | 500 | 26.1% | |
| Western Area Traffic Impr. Impact Fee | 31,389 | 0 | 282,503 | 4,986 | 376,670 | 1.3% | |
| Capital Improvements Fund | 615,521 | 600,772 | 5,539,688 | 5,754,541 | 7,386,250 | 77.9% | |
| Capital Vehicle & Equipment Fund | 21,666 | 15,658 | 194,993 | 342,790 | 259,990 | 131.8% | |
| Capital Replacement Fund | 250 | 51 | 2,250 | 2,417 | 3,000 | 80.6% | |
| TOTAL CAR PROJECT FUNDS | 700 000 | 617.070 | 6 000 005 | 6 060 000 | 9 400 960 | 7F 70/ F | 75.00/ |
| TOTAL CAP. PROJECT FUNDS | 700,322 | 617,372 | 6,302,895 | 6,363,293 | 8,403,860 | 75.7% | 75.0% |
| D. I. D. D. T. D. | 005 000 | 044.045 | 0.400.500 | 0.000.001 | 4.004.070 | 444.00 | |
| Police Pension Fund | 385,389 | 341,945 | 3,468,503 | 6,669,261 | 4,624,670 | 144.2% | |
| Fire Pension Fund | 366,594 | 264,823 | 3,299,348 | 5,685,045 | 4,399,130 | 129.2% | |
| TOTAL TRUST FUNDS | 751,983 | 606,769 | 6,767,850 | 12,354,305 | 9,023,800 | 136.9% | 75.0% |
| TOTAL ALL FUNDS | 8,527,498 | 7,440,116 | 78,014,417 | 103,433,535 | 106,459,850 | 97.2% | 75.0% |
| | | | | | | | |

OPERATING REPORT SUMMARY EXPENDITURES September 30, 2014

| | CURRENT | MONTH | YEAR-TO | D-DATE | ANINILIAI | DENOLI |
|-------------------------|-----------|-----------|------------|------------|------------------|-------------------------|
| | BUDGET | ACTUAL | BUDGET | ACTUAL | ANNUAL BUDGET | BENCH- <u>%</u> MARK |
| General Fund | | | | | | |
| General Admin. | | | | | | |
| Legislative | 36,990 | 19,901 | 332,910 | 278,684 | 443,880 | 62.8% |
| Administration | 49,820 | 45,306 | 448,380 | 432,311 | 597,840 | 72.3% |
| Legal | 46,974 | 32,873 | 422,768 | 331,218 | 563,690 | 58.8% |
| Finance | 79,759 | 70,748 | 717,833 | 688,293 | 957,110 | 71.9% |
| Village Clerk | 16,046 | 14,171 | 144,413 | 132,955 | 192,550 | 69.0% |
| Human Resource Mgmt. | 42,133 | 37,158 | 379,193 | 340,939 | 505,590 | 67.4% |
| Communications | 15,468 | 15,690 | 139,208 | 150,254 | 185,610 | 81.0% |
| Cable TV | 11,889 | 12,126 | 107,003 | 102,510 | 142,670 | 71.9% |
| Total General Admin. | 299,078 | 247,973 | 2,691,705 | 2,457,163 | 3,588,940 | 68.5% 75.0% |
| Police Department | | | | | | |
| Administration | 114,393 | 183,370 | 1,029,533 | 1,111,556 | 1,372,710 | 81.0% |
| Juvenile Investigations | 42,656 | 32,844 | 383,903 | 382,102 | 511,870 | 74.6% |
| Tactical | 66,878 | 46,090 | 601,898 | 559,203 | 802,530 | 69.7% |
| Patrol and Response | 783,252 | 639,152 | 7,049,265 | 7,653,844 | 9,399,020 | 81.4% |
| Traffic | 151,943 | 89,438 | 1,367,490 | 1,160,663 | 1,823,320 | 63.7% |
| Investigations | 99,342 | 81,990 | 894,075 | 939,298 | 1,192,100 | 78.8% |
| Community Relations | 1,143 | 999 | 10,290 | 8,056 | 13,720 | 58.7% |
| Communications | 59,333 | 57,568 | 534,000 | 577,844 | 712,000 | 81.2% |
| Canine | 13,302 | 10,394 | 119,715 | 142,409 | 159,620 | 89.2% |
| Special Services | 12,682 | 12,385 | 114,135 | 137,424 | 152,180 | 90.3% |
| Records | 29,112 | 24,270 | 262,005 | 237,196 | 349,340 | 67.9% |
| Administrative Services | 61,492 | 56,841 | 553,425 | 529,328 | 737,900 | 71.7% |
| Emergency Operations | 13,098 | 3,051 | 117,878 | 36,411 | 157,170 | 23.2% |
| Total Police | 1,448,623 | 1,238,393 | 13,037,610 | 13,475,335 | 17,383,480 | 77.5% 75.0% |
| Fire Department | | | | | | |
| Administration | 62,056 | 54,689 | 558,503 | 541,058 | 744,670 | 72.7% |
| Public Education | 2,950 | 3,882 | 26,550 | 22,679 | 35,400 | 64.1% |
| Suppression | 675,866 | 524,368 | 6,082,793 | 6,144,333 | 8,110,390 | 75.8% |
| Emer. Med. Serv. | 570,903 | 460,680 | 5,138,130 | 5,154,532 | 6,850,840 | 75.2% |
| Prevention | 50,063 | 24,739 | 450,570 | 412,134 | 600,760 | 68.6% |
| Fire Stations | 2,525 | 63 | 22,725 | 16,442 | 30,300 | 54.3% |
| Total Fire | 1,364,363 | 1,068,420 | 12,279,270 | 12,291,177 | 16,372,360 | 75.1% 75.0% |
| Public Works Department | | | | | | |
| Administration | 22,093 | 20,685 | 198,833 | 191,095 | 265,110 | 72.1% |
| Snow/Ice Control | 147,763 | 66,474 | 1,329,863 | 1,542,982 | 1,773,150 | 87.0% |
| Pavement Maintenance | 31,923 | 29,225 | 287,303 | 275,863 | 383,070 | 72.0% |
| Forestry | 212,418 | 163,406 | 1,911,758 | 1,482,064 | 2,549,010 | 58.1% |
| Facilities | 85,950 | 60,676 | 773,550 | 714,504 | 1,031,400 | 69.3% |
| Fleet Services | 122,689 | 102,839 | 1,104,203 | 995,311 | 1,472,270 | 67.6% |
| F.A.S.T. | 24,111 | 24,022 | 216,998 | 174,063 | 289,330 | 60.2% |
| Storm Sewers | 18,518 | 19,453 | 166,665 | 148,214 | 222,220 | 66.7% |
| Traffic Control | 52,638 | 41,986 | 473,738 | 478,715 | 631,650 | 75.8% |
| Total Public Works | 718,101 | 528,766 | 6,462,908 | 6,002,811 | 8,617,210 | 69.7% 75.0% |

OPERATING REPORT SUMMARY EXPENDITURES September 30, 2014

| | CURRENT | MONTH | YEAR-TO | D-DATE | ANNUAL | | DENCH |
|--|------------------|----------------|------------|------------|---|---------|----------------|
| | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | % | BENCH- MARK |
| Development Services | <u>BODGET</u> | AUTUAL | DODGET | AOTOAL | DODGET | _/0_ | IVIZI IIX |
| Administration | 26,280 | 24,508 | 236,520 | 228,840 | 315,360 | 72.6% | |
| Planning | 50,852 | 18,735 | 457,665 | 450,038 | 610,220 | 73.8% | |
| Code Enforcement | 86,639 | 69,050 | 779,753 | 681,082 | 1,039,670 | 65.5% | |
| Transportation & Engineering | 100,593 | 96,989 | 905,340 | 865,518 | 1,207,120 | 71.7% | |
| Economic Development | 126,450 | 19,472 | 1,138,050 | 325,911 | 1,517,400 | 21.5% | |
| Economic Bovelopment | | | ., | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| Total Development Services | 390,814 | 228,753 | 3,517,328 | 2,551,389 | 4,689,770 | 54.4% | 75.0% |
| Health & Human Services | 59,353 | 50,004 | 534,173 | 480,480 | 712,230 | 67.5% | 75.0% |
| Miscellaneous | | | | | | | |
| 4th of July | 100 | 1,192 | 219,730 | 195,902 | 219,730 | 89.2% | |
| Police & Fire Comm. | 9,792 | 2,734 | 88,125 | 27,000 | 117,500 | 23.0% | |
| Misc. Boards & Comm. | 14,146 | 19,339 | 127,313 | 118,505 | 169,750 | 69.8% | |
| Misc. Public Improvements | 226,578 | 14,778 | 2,039,205 | 673,751 | 2,718,940 | 24.8% | |
| | ** | | | | | | |
| Total Miscellaneous | 250,516 | 38,042 | 2,474,373 | 1,015,157 | 3,225,920 | 31.5% | 75.0% |
| Total General Fund | 4,530,848 | 3,400,351 | 40,997,364 | 38,273,511 | 54,589,910 | 70.1% | 75.0% |
| Water & Sewer Fund | | | | | | | |
| Water Department | 1,150,883 | 1,019,113 | 10,357,943 | 8,616,424 | 13,810,590 | 62.4% | |
| Sewer Department | 225,956 | 152,096 | 2,033,603 | 1,480,458 | 2,711,470 | 54.6% | |
| Billing Division | 60,028 | 54,891 | 540,248 | 487,106 | 720,330 | 67.6% | |
| Debt Service Division | - | 5-,551 | 540,240 | | 4,630 | N/A | |
| Capital Projects Division | - | - | | 123,169 | -,000 | N/A | |
| Capital Flojects Division | (12 2 | 450 | | 120,100 | | 13//3 | |
| Total Water & Sewer | 1,436,866 | 1,226,100 | 12,931,793 | 10,707,157 | 17,247,020 | 62.1% | 75.0% |
| Motor Fuel Tax | 202,297 | 202,297 | 1,172,519 | 1,194,319 | 1,753,520 | 68.1% | |
| Community Dev. Block Grant Fund | 127,087 | 127,087 | 188,101 | 188,101 | 382,000 | 49.2% | |
| EDA Administration Fund | 36,787 | 29,694 | 331,080 | 291,183 | 441,440 | 66.0% | |
| E-911 Fund | 3,868 | 2,233 | 34,815 | 19,669 | 46,420 | 42.4% | |
| Asset Seizure Fund | 24,485 | 12,213 | 220,365 | 119,807 | 293,820 | 40.8% | |
| Municipal Waste System | 114,542 | 111,598 | 1,030,875 | 1,005,770 | 1,374,500 | 73.2% | |
| Sears Centre Operating Fund | 446,000 | 111,550 | 4,014,000 | 2,092,488 | 5,352,000 | 39.1% | |
| Stormwater Management | 33,333 | | 200,000 | 2,816 | 400,000 | 0.7% | |
| | 118,878 | - 77,257 | 1,069,898 | 1,217,453 | 1,426,530 | 85.3% | |
| Insurance | 121,913 | 81,047 | 1,009,090 | 810,013 | 1,462,950 | 55.4% | |
| Information Systems | 101,764 | | 915,878 | 51,437 | 1,221,170 | 4.2% | |
| Roselle Road TIF | 101,704 | 5,413 1,246 | 915,676 | 2,732 | 1,221,170 | N/A | |
| Higgins/Hassell TIF | | 1,240 | - | 2,732 | | IN/A | |
| TOTAL OPERATING FUNDS | 7,298,667 | 5,276,536 | 64,203,899 | 55,976,455 | 85,991,280 | 65.1% | 75.0% |
| | | | | | | | |
| Sears EDA General Account | 29,167 | : = 0 | 262,500 | 15,397,689 | 350,000 | 4399.3% | |
| 2001 G.O. Debt Service | | -: | | ,007,000 | , | | |
| 2005A G.O. Debt Service | - | - | 1,242,153 | 1,242,153 | 3,904,310 | 31.8% | |
| 1991 EDA TIF Bond Fund | 97 <u>2</u> 7 | 650 2 | .,2 .2,100 | -,2-12,100 | 5,551,515 | 01.070 | |
| 2005 EDA TIF Bond Fund | <u>.</u> | _ | 4 | 1,000 | _ | N/A | |
| 2008 G.O.D.S. Fund | 111,063 | _ | 999,563 | 666,375 | 1,332,750 | 50.0% | |
| 2009 G.O.D.S. Fund 2009 G.O.D.S. Fund | 226,113 | | 2,035,020 | 739,178 | 2,713,360 | 27.2% | |
| 2009 G.O.D.S. Fullu | 220,113 | | 2,000,020 | 709,170 | 2,7 10,000 | 21.2/0 | |
| TOTAL DEBT SERV. FUNDS | 366,343 | - | 4,539,236 | 18,046,395 | 8,300,420 | 217.4% | 75.0% |

OPERATING REPORT SUMMARY EXPENDITURES September 30, 2014

| | CURRENT MONTH | | YEAR-TO-DATE | | ANINILIAI | | DENOLI |
|-----------------------------------|---------------|-----------|--------------|------------|------------------|----------|----------------|
| | BUDGET | ACTUAL | BUDGET | ACTUAL | ANNUAL BUDGET | <u>%</u> | BENCH- MARK |
| Central Road Corridor Improvement | - | - | | - | | N/A | |
| Western Corridor Fund | - | - | - | 5,105 | - | N/A | |
| Hoffman Blvd Bridge Maintenance | 333 | = | 3,000 | 3,000 | 4,000 | 75.0% | |
| Traffic Improvement Fund | 833 | - | 7,500 | 1,747 | 10,000 | 17.5% | |
| EDA Series 1991 Project | 20,855 | - | 187,695 | 884,933 | 250,260 | 353.6% | |
| Central Area Rd. Impr. Imp. Fee | 31,250 | - | 281,250 | 311,082 | 375,000 | 83.0% | |
| 2008 Capital Project | | - | - | 30,101 | - | N/A | |
| Western Area Rd Improve Imp. Fee | 31,264 | | 281,378 | 271,850 | 375,170 | 72.5% | |
| Capital Improvements Fund | 661,911 | 1,098,472 | 5,957,198 | 6,056,636 | 7,942,930 | 76.3% | |
| Capital Vehicle & Equipment Fund | 33,808 | 17,053 | 304,268 | 383,836 | 405,690 | 94.6% | |
| Capital Replacement Fund | 26,758 | 14,258 | 240,818 | 146,762 | 321,090 | 45.7% | |
| TOTAL CAP. PROJECT FUNDS | 807,012 | 1,129,783 | 7,263,105 | 8,095,052 | 9,684,140 | 83.6% | 75.0% |
| Police Pension Fund | 321,390 | 338,900 | 2,892,510 | 2,869,568 | 3,856,680 | 74.4% | |
| Fire Pension Fund | 313,702 | 313,185 | 2,823,315 | 2,864,011 | 3,764,420 | 76.1% | |
| TOTAL TRUST FUNDS | 635,092 | 652,085 | 5,715,825 | 5,733,579 | 7,621,100 | 75.2% | 75.0% |
| TOTAL ALL FUNDS | 9,107,113 | 7,058,404 | 81,722,065 | 87,851,480 | 111,596,940 | 78.7% | 75.0% |

| Fund | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|--|--|------------------|---|-----------------|-------------------|--|
| General Fund | | | | | | |
| Illinois Funds - General Illinois Funds - Veterans Memorial IMET Convenience Fund HE Community Bank-MaxSafe Virginia Heritage Bank CD with PMA | 09/30/86 05/01/92 10/20/05 07/13/04 11/07/08 08/22/13 | | 2,015,060.66 294.27 8,283,473.03 762,752.08 1,414,030.18 2,032,872.40 14,508,482.62 | 2,031,294.15 | 2,040,741.76 | 0.010 0.010 0.390 0.100 0.100 0.523 |
| Motor Fuel Tax | | | | | | |
| Illinois Funds Virginia Heritage Bank CD with PMA IMET Convenience Fund | 09/30/86 11/07/08 08/22/13 10/20/05 | | 534,579.54 151,813.22 849,070.32 320,287.06 1,855,750.14 | 848,411.13 | 852,357.12 | 0.010 0.100 0.523 0.390 |
| EDA Administration | | | | | | |
| Illinois Funds IMET Convenience Fund | 01/02/91 10/20/05 | | 0.00 930,520.92 930,520.92 | | | 0.010 0.390 |
| <u>E-911</u> | | | | | | |
| Illinois Funds IMET Convenience Fund | 07/01/00 01/07/09 | | 12,580.09 58,349.54 70,929.63 | | | 0.010 0.390 |
| Asset Seizure - Federal | | | | | | |
| Illinois Funds | 06/09/99 | | 64,543.26 | | | 0.010 |
| Asset Seizure - State | | | | | | |
| Illinois Funds IMET Convenience Fund | 11/30/98 10/20/05 | | 8,277.30 109,995.05 118,272.35 | | | 0.010 0.390 |
| Asset Seizure - BATTLE | | | | | | |
| Illinois Funds IMET Convenience Fund | 07/10/08 10/20/05 | | 9,167.03 50,117.97 59,285.00 | | | 0.010 0.390 |
| Municipal Waste System | | | | | | |
| Illinois Funds IMET Convenience Fund | 08/31/98 10/20/05 | | 92,673.64 23,438.43 116,112.07 | | | 0.010 0.390 |
| 2005A G.O. Debt Serv. | | | | | | |
| Illinois Funds IMET Convenience Fund | 11/30/04 10/20/05 | | 1,000,379.35 1,002,359.23 2,002,738.58 | | | 0.010 0.390 |
| 2009 G.O. Debt Serv. | | | | | | |
| Illinois Funds IMET Convenience Fund | 04/01/09 10/20/05 | | 789,943.83 <u>947,626.80</u> 1,737,570.63 | | | 0.010 0.390 |
| Central Road Corridor Improv. | | | | | | |
| Illinois Funds IMET Convenience Fund | 12/15/88 10/20/05 | | 14,037.08 240,566.21 254,603.29 | | | 0.010 0.390 |

| Fund | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|--|--|------------------|--|-----------------|-------------------|----------------------------------|
| Hoffman Blvd Bridge Maintenance | | | | | | |
| Illinois Funds CD with PMA IMET Convenience Fund Virginia Heritage Bank | 07/01/98 08/22/13 10/20/05 02/10/11 | | 10,542.60 200,075.81 130,306.70 999.62 341,924.73 | 199,920.48 | 200,850.31 | 0.010 0.523 0.390 0.100 |
| Western Corridor | | | | | | |
| Illinois Funds IMET Convenience Fund CD with PMA Virginia Heritage Bank | 06/30/01 10/20/05 08/22/13 01/07/09 | | 16,422.95 761,793.02 1,773,407.69 29,346.54 2,580,970.20 | 1,772,030.88 | 1,780,272.65 | 0.010 0.390 0.100 |
| Traffic Improvement | | | | | | |
| Illinois Funds Virginia Heritage Bank IMET Convenience Fund | 03/24/89 01/07/09 10/20/05 | | 13,591.02 90,234.85 <u>200,471.83</u> 304,297.70 | | | 0.010 0.010 0.390 |
| EDA Series 1991 Project | | | | | | |
| Illinois Funds IMET Convenience Fund Bank of New York Money Market | 08/22/91 10/20/05 12/11/06 | | 49,933.87 1,334,090.17 1,103,771.46 2,487,795.50 | | | 0.010 0.390 |
| Central Area Road Improvement Impact Fo | <u>ee</u> | | | | | |
| Illinois Funds IMET Convenience Fund | 03/29/91 10/20/05 | | 622.93 0.00 622.93 | | | 0.010 0.390 |
| Western Area Traffic Improvement | | | | | | |
| Illinois Funds Virginia Heritage Bank | 11/01/92 01/07/09 | | 12,283.82 128,650.09 140,933.91 | | | 0.010 0.100 |
| Western Area Rd Impr Impact Fees | | | | | | |
| Illinois Funds Virginia Heritage Bank CD with PMA | 08/01/98 01/07/09 08/22/13 | | 13,945.38 0.00 617,390.52 631,335.90 | 616,911.20 | 619,780.47 | 0.010 0.100 0.523 |
| Capital Improvements | | | | | | |
| Illinois Funds IMET Convenience Fund Virginia Heritage Bank | 12/31/96 10/20/05 01/07/09 | | 1,066,355.59 56,139.02 672,312.70 1,794,807.31 | | - | 0.010 0.390 0.100 |
| Capital Vehicle & Equipment | | | | | | |
| Illinois Funds Virginia Heritage Bank | 12/31/96 01/07/09 | | 2,800.55 4,353.42 7,153.97 | | | 0.010 0.100 |
| Capital Replacement | | | | | | |
| Illinois Funds HE Community Bank-MaxSafe Virginia Heritage Bank CD with PMA | 02/01/98 07/13/04 11/07/08 08/22/13 | | 3,105.29 382,417.10 225,295.08 1,064,173.70 1,674,991.17 | 1,063,347.51 | 1,068,293.17 | 0.010 0.100 0.100 0.523 |
| Water and Sewer | | | | | | |
| Illinois Funds | 09/30/86 | | 173,996.95 | | | 0.010 |

| Fund | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|---|--|------------------|---|--|-------------------|----------------------------------|
| Water and Sewer-Capital Projects | | | | | | |
| Virginia Heritage Bank | 03/20/08 | | 66,196.53 | | | 0.100 |
| Sears Centre | | | | | | |
| Illinois Funds | | | 230,559.36 | | | 0.010 |
| Insurance | | | | | | |
| Illinois Funds Virginia Heritage Bank IMET Convenience Fund CD with PMA | 11/10/87 11/07/08 10/20/05 08/22/13 | | 68,871.31 239,618.33 537,642.31 1,473,552.16 2,319,684.11 | 1,472,408.15 | 1,479,256.36 | 0.010 0.100 0.390 0.523 |
| Information Systems | | | | | | |
| Illinois Funds IMET Convenience Fund | 02/01/98 10/20/05 | , | 12,413.28 686,430.49 698,843.77 | | | 0.010 0.390 |
| EDA Special Tax Alloc. | | | | | | |
| Illinois Funds Virginia Heritage Bank IMET Convenience Fund | 05/15/92 11/07/08 10/20/05 | | 2,127,459.90 6,850,658.60 10,000,000.00 18,978,118.50 | | | 0.010 |
| Roselle Road TIF | | | | | | |
| Illinois Funds CD with PMA Virginia Heritage Bank | 09/30/03 08/22/13 11/07/08 | | 81,938.04 211,354.21 753,897.21 1,047,189.46 | 211,190.12 | 212,172.37 | 0.010 0.523 0.100 |
| Barr./Higgins TIF | | | | | | |
| Illinois Funds | 08/26/91 | | 641,100.76 | | | 0.010 |
| 2005 EDA TIF Bond & Int. Illinois Funds IMET Convenience Fund | 11/07/02 10/20/05 | | 16,873.25 19,046.51 35,919.76 \$ 55,875,251.01 | | | 0.010 0.390 |
| Total Investments | | | \$ 55,875,251.01 | | | |
| Total Invested Per Institution | | | | Percent Invested | | |
| Illinois Funds IMET Convenience Fund CD with PMA HE Community Bank-MaxSafe Bank of New York Money Market Virginia Heritage Bank | | | 9,084,352.90 25,692,654.29 8,221,896.81 1,145,169.18 1,103,771.46 10,627,406.37 \$55,875,251.01 | 16.26 45.98 14.71 2.05 1.98 19.02 | | |
| Total Invested Per Institution Excluding all Trust and EDA Funds | | | | Percent <u>Invested</u> | | |
| Illinois Funds IMET HE Community Bank-MaxSafe CD with PMA Virginia Heritage Bank | | | 6,248,985.12 13,408,996.69 1,145,169.18 8,221,896.81 3,776,747.77 | 19.05 40.88 3.49 25.07 11.51 | | |
| | | | \$32,801,795.56 | 100.00 | | |

| Fund | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|---|--------------------|------------------|---------------|-----------------|-------------------|---------------------|
| Total Invested Per Fund Total Investments - Operating Funds | | | | \$22,194,169.64 | | |
| Total Investments - Debt Service Funds | | | | \$3,776,228.97 | | |
| Total Investments - Trust Funds | | | | \$19,619,219.26 | | |
| Total Investments - Capital Projects Funds | | | | \$10,285,633.14 | | |
| Total Investments - All Funds | | | | \$55,875,251.01 | - | |

| Investment. | Investment | Maturity | Book | Market | Maturity | Rate of |
|--|----------------------|----------------------|--------------------------|--------------------------|--------------------------|------------|
| Investment | Date | Date | Value | Value | Value | Interest |
| Illinois Funds | 09/30/86 | | 1,385,665.45 | 1,385,665.45 | | 0.010 |
| IMET Convenience Fund | 01/24/12 | | 863,096.97 | 863,096.97 | | 0.400 |
| Fidelity Investments Mutual Funds Spartan Intl Index FID Advantage Class (FSIVX) | 06/05/09 | | 2,084,135.36 | 2,668,835.99 | | |
| Dimensional US Vector Equity Port (DFVEX) | 08/08/11 | | 2,683,757.67 | 3,977,976.07 | | |
| DFA Emerging Markets Portfolio | 06/05/09 | | 5,794,586.06 | 5,738,933.64 | | |
| DFA International Small Company Port (DFISX) | 08/08/11 | | 4,031,239.84 | 4,463,619.35 | | |
| Dimensional Adv US Small Cap Value Port (DFSVX) | 08/08/11 | | 3,097,790.54 | 4,385,325.83 | | |
| Dimensional Advisor US Large Cap Val (DFLVX) | 08/08/11 | | 2,012,072.08 | 3,499,049.73 | | |
| Dimensional Advisor US Small Cap Value Port (DFSTX) | 08/08/11 | | 3,015,449.35 | 4,358,926.53 | | |
| Dimensional Inv't Grp Inc Int'l (DFIVX) | 08/08/11 | | 4,269,342.78 | 4,636,172.92 | | |
| Vanguard Reit Index Signal Shares (VGRSX) | 08/08/11 | | 1,061,188.50 | 1,386,165.34 | | |
| Vanguard Institutional Index Fund (Fund 0094) | 03/09/10 | | 2,010,864.91 | 3,534,444.37 | | |
| Fidelity Cash Reserve | | | 1.10 | 1.10 | | |
| | | | 30,060,428.20 | 38,649,450.87 | | |
| Fidelity Investments Mutual Funds w/Corporate Bonds Vanquard Short Tem Invmt Grade Admiral (VFSUX) | 03/31/14 | | 2,017,028.29 | 2.015.041.06 | | |
| Fidelity Cash Reserve | 03/31/14 | | 2,017,026.29 | 2,015,041.06 2.23 | | |
| • | | | 2,017,030.52 | 2,015,043.29 | | |
| Fifth Third Bank | | | | | | |
| Money Market | 12/02/03 | | 195,159.74 | 195,159.74 | | |
| Fannie Mae | 01/03/14 | 09/28/16 | 319,587.03 | 318,726.45 | 315,000.00 | 1.2 |
| Fannie Mae | 02/26/13 | 10/26/17 | 124,908.75 | 123,813.75 | 125,000.00 | 0.9 |
| Fannie Mae Fannie Mae | 03/01/13 07/19/13 | 02/08/18 08/26/16 | 450,167.15 214,393.05 | 447,738.20 215,116.10 | 455,000.00 215,000.00 | 0.9 0.6 |
| Fannie Mae Remic Trust | 08/14/13 | 12/25/19 | 123,012.70 | 124,028.75 | 125,000.00 | 1.8 |
| Fannie Mae | 12/01/12 | 08/25/22 | 131,800.47 | 125,815.30 | 130,000.00 | 2.4 |
| Fannie Mae | 01/30/14 | 11/25/18 | 100,995.80 | 100,181.00 | 100,000.00 | 2.3 |
| FNMA Remic Trust | 04/02/14 | 01/25/24 | 121,198.56 | 124,632.00 | 120,000.00 | 3.3 |
| Fannie Mae | 11/13/13 | 05/25/22 | 123,362.89 | 126,194.90 | 130,000.00 | 2.4 |
| Fed Home Ln Mtg Corp., 1.655% | 04/12/12 | 11/25/16 | 100,499.50 | 101,444.00 | 100,000.00 | 1.6 |
| Federal Nati Mtg Assn, 2.63% | 09/08/14 | 09/06/24 | 158,539.20 | 157,387.20 | 160,000.00 | 2.6 |
| FG J13917 | 01/20/11 | 12/01/20 | 32,819.99 | 31,033.06 | 29,503.31 | 3.3 |
| FG J17343 | 02/23/12 | 12/01/21 | 90,871.77 | 85,259.73 | 82,189.94 | 2.9 |
| FG B13808 FG C90441 | 02/15/11 04/14/11 | 04/01/19 05/01/21 | 40,431.94 62,145.23 | 33,853.89 56,309.01 | 32,093.85 50,005.34 | 4.3 5.3 |
| FG V6-0358 | 08/18/14 | 12/01/28 | 61,746.73 | 61,696.68 | 59,748.29 | 2.9 |
| FHLB, 4.75% | 09/19/05 | 02/13/15 | 251,817.75 | 254,220.00 | 250,000.00 | 4.7 |
| FHLB, 1.0% | 05/04/12 | 06/21/17 | 274,164.60 | 275,002.75 | 275,000.00 | 1.0 |
| FHLB, 0.25% | 04/01/13 | 01/16/15 | 524,737.50 | 525,210.00 | 525,000.00 | 0.2 |
| FN 257264, 5.5% | 04/19/11 | 06/01/18 | 51,282.71 | 40,608.60 | 38,320.12 | 5.2 |
| FN 257329, 5.0% | 02/15/11 | 08/01/18 | 20,241.52 | 15,654.86 | 14,808.96 | 4.7 |
| FN 257492 4.5% | 02/15/11 | 11/01/18 | 22,554.04 | 18,379.57 | 17,409.34 | 4.3 |
| FN AI2859, 4.0% | 08/16/11 | 06/01/21 | 62,105.14 | 58,489.55 | 55,233.01 | 3.8 |
| FN AJ8198, 3.0% FN AM1291, 2.26% | 02/23/12 12/01/12 | 01/01/02 12/01/22 | 104,578.51 83,739.47 | 100,387.12 79,850.21 | 96,407.41 82,291.81 | 2.9 2.2 |
| FN AQ1217, 2.50% | 11/01/12 | 11/01/27 | 52,827.88 | 50,603.45 | 50,019.22 | 2.5 |
| FN 725517, 5.0% | 03/17/11 | 05/01/19 | 64,378.39 | 57,051.59 | 53,512.78 | 4.7 |
| FN AB1481, 3.5% | 08/16/11 | 09/01/20 | 35,477.83 | 32,121.48 | 30,513.13 | 3.3 |
| FN AB1827, 3.5% | 11/17/11 | 11/01/20 | 49,423.54 | 46,511.03 | 44,173.79 | 3.3 |
| FN AB2576, 3.5% | 07/19/11 | 05/01/21 | 51,625.55 | 49,100.55 | 46,630.09 | 3.3 |
| FN MA0403, 3.5% | 03/17/11 | 04/01/20 | 62,064.19 | 60,833.76 | 57,808.08 | 3.3 |
| FN MA0464, 3.5% | 02/16/12 | 06/01/20 | 56,394.41 | 52,174.91 | 49,562.47 | 3.3 |
| FN MA0548, 3.5% | 01/20/11 | 09/01/20 | 26,499.95 | 24,711.36 | 23,471.59 | 3.3 |
| FN MA0865, 3.0% | 08/18/14 | 10/01/21 | 122,137.61 | 122,210.44 | 117,366.72 | 2.9 |
| Freddie Mac Freddie Mac | 06/06/11 04/24/13 | 05/27/16 01/13/22 | 640,096.29 633,406.29 | 640,677.00 621,387.50 | 620,000.00 625,000.00 | 2.4 2.4 |
| Freddie Mac | 09/03/13 | 10/02/19 | 436,169.70 | 446,825.60 | 460,000.00 | 1.3 |
| Freddie Mac | 02/28/13 | 03/07/18 | 485,146.79 | 481,655.30 | 490,000.00 | 0.9 |
| Freddie Mac | 04/04/13 | 05/01/20 | 634,102.30 | 626,606.50 | 650,000.00 | 1.4 |
| Freddie Mac Ser K702 | 01/10/13 | 02/25/18 | 130,770.31 | 125,841.60 | 120,000.00 | 3.0 |
| Freddie Mac | 02/01/12 | 09/25/18 | 128,313.34 | 128,182.79 | 126,281.00 | 2.3 |
| Freddie Mac Ser K715 | 05/13/14 | 01/25/21 | 81,596.88 | 81,785.60 | 80,000.00 | 2.8 |
| GNMA #142495 | 07/22/87 | 12/15/15 | 966.10 | 1,137.31 | 1,132.89 | 7.9 |
| GNMA #197505 | 06/23/87 | 03/15/17 | 445.12 | 475.13 | 468.51 | 7.9 |
| GNR 2003-72D | 05/25/07 | 12/16/36 | 4,148.94 | 12,403.14 | 12,310.81 | 5.3 |
| GINNIE MAE SER 2011-144 | 03/26/13 | 06/16/43 | 82,400.00 | 80,956.00 | 00.000 | 2.7 |

| | Investment | Maturity | Book | Market | Maturity | Rate of |
|--|----------------------|----------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Investment | Date | Date | <u>V</u> alue | Value | Value | Interest |
| Transum Note 1 259/ | 01/02/14 | 11/30/18 | 210,422.85 | 212,043.75 | 215,000.00 | 1.3 |
| Treasury Note, 1.25% Treasury Note, .375% | 04/02/14 | 03/31/16 | 504,506.84 | 505,116.15 | 505,000.00 | 0.4 |
| Treasury Note, 4.0% | 03/04/05 | 02/15/15 | 88,452.15 | 91,318.50 | 90,000.00 | 4.0 |
| Treasury Note, 4.75% | 08/29/07 | 08/15/17 | 352,115.62 | 381,062.85 | 345,000.00 | 4.3 |
| Treasury Note, 2.625% | 08/30/10 | 08/15/20 | 101,594.06 | 103,375.00 | 100,000.00 | 2.5 |
| Treasury Note, 1.375% | 02/14/11 | 11/30/15 | 504,431.45 | 511,842.75 | 505,000.00 | 1.4 |
| Treasury Note, 3.125% | 07/05/11 09/01/11 | 05/15/21 | 181,289.47 686,298.22 | 185,445.75 685,528.40 | 175,000.00 | 2.9 1.0 |
| Treasury Note, 1.0% Treasury Note, 1.0% | 10/05/11 | 08/31/16 09/30/16 | 358,668.44 | 357,662.50 | 680,000.00 355.000.00 | 1.0 |
| Treasury Note, 1.0% | 03/31/12 | 03/31/17 | 99,937.49 | 100,305.00 | 100,000.00 | 1.0 |
| Treasury Note, 1.75% | 03/04/14 | 05/15/22 | 62,120.70 | 62,491.65 | 65,000.00 | 1.8 |
| Treasury Note, 0.625% | 09/14/12 | 08/31/17 | 486,025.59 | 483,532.00 | 490,000.00 | 0.6 |
| Treasury Note, 1.0% | 09/21/12 | 08/31/19 | 732,248.99 | 721,702.50 | 750,000.00 | 1.0 |
| Treasury Note, 2.0% | 05/24/13 07/29/14 | 02/15/23 | 351,258.88 192,285.93 | 354,192.35 191,981.70 | 365,000.00 | 2.0 1.2 |
| Treasury Note, 1.25% Treasury Note. 2.5% | 07/29/14 | 08/31/15 05/15/24 | 10,109.47 | 10,006.30 | 190,000.00 10,000.00 | 2.5 |
| Treasury Note. 2.375% | 09/09/14 | 08/15/24 | 118,964.06 | 118,612.80 | 120,000.00 | 2.4 |
| ,, | | | 12,665,983.36 | 12,615,664.41 | 12,381,262.46 | |
| Great Lakes | | | | | | |
| Money Market | 12/08/03 | | 45,672.55 | 45,672.55 | | |
| Fannie Mae, 5.375% | 03/29/12 | 07/15/16 | 342,959.64 | 314,377.40 | 290,000.00 | 5.0 |
| Fed Home Ln Mtg Corp., 3.75% | 05/12/10 | 03/27/19 | 215,932.69 | 216,568.00 | 200,000.00 | 3.4 |
| Federal Farm Cr, 4.450% | 02/22/06 | 06/01/15 | 95,736.00 | 102,657.00 | 100,000.00 | 4.3 |
| Federal Farm Cr, 5.08% | 01/09/08 | 10/05/15 | 79,292.25 | 78,734.25 | 75,000.00 | 4.8 |
| FG G3-0100 FG G30290, 6.5% | 05/13/13 05/14/07 | 02/01/18 03/01/26 | 44,700.86 13,957.19 | 39,931.33 12,863.35 | 37,893.06 11,376.35 | 6.6 5.7 |
| FG E82733, 5.5% | 07/17/07 | 03/01/16 | 1,936.69 | 2,795.07 | 2,636.88 | 5.2 |
| FG E89857, 5.5% | 07/24/08 | 05/01/17 | 8,243.15 | 8,678.24 | 8,187.10 | 5.2 |
| FG E96458, 5% | 09/28/09 | 05/01/18 | 6,844.11 | 5,230.84 | 4,955.79 | 4.7 |
| FG E98992, 4.5% | 06/18/07 | 09/01/18 | 6,940.49 | 10,054.06 | 9,530.46 | 4.3 |
| FG G14187, 5.5% | 06/27/12 08/11/11 | 12/01/20 03/13/38 | 51,934.51 64,589.51 | 47,039.54 53,426.51 | 44,004.13 48,600.04 | 5.1 5.4 |
| FG H02432, 6.0% FG G12111, 5% | 09/17/09 | 10/01/19 | 4,733.41 | 3,535.50 | 3,348.77 | 4.7 |
| FG G06380, 6.5% | 10/31/13 | 02/01/35 | 102,945.31 | 101,690.41 | 89,516.21 | 5.6 |
| FG JO-1655, 5.5% | 10/04/13 | 04/01/21 | 81,292.29 | 78,316.38 | 71,716.33 | 5.0 |
| FG J-12371, 4.50% | 09/20/10 | 06/01/25 | 26,108.41 | 20,561.29 | 19,166.90 | 4.2 |
| FG C90990, 6.5% | 02/12/13 | 09/01/26 | 35,985.45 | 35,204.61 | 30,399.12 | 5.6 |
| FG C91033, 5.5% FG C91093, 6% | 06/27/12 09/14/09 | 06/01/27 09/01/27 | 49,504.12 8,651.54 | 44,457.20 6,331.99 | 39,874.07 5,620.44 | 4.9 5.3 |
| FG G11606, 4.5% | 03/16/06 | 05/01/18 | 1,293.75 | 3,572.12 | 3,386.70 | 4.3 |
| FG G11707, 6.0% | 06/18/07 | 03/01/20 | 5,550.53 | 5,282.83 | 4,947.44 | 5.6 |
| FG G1-1722, 5.0% | 12/17/13 | 07/01/20 | 94,129.76 | 92,810.26 | 86,737.65 | 4.7 |
| FG C01371 | 02/12/04 | 06/01/32 | 11,919.59 | 7,407.85 | 6,286.95 | 5.9 |
| Fed Home Ln Mtg Corp Pool E01141, 7% Fed Home Ln Mtg Corp Pool E01156, 6.5% | 04/17/07 11/19/07 | 03/01/17 05/01/17 | 9,913.24 9,246.89 | 7,245.31 7,414.61 | 6,929.27 7,065.84 | 6.7 6 .2 |
| FG E01250, 5% | 09/29/09 | 11/01/17 | 4,839.38 | 3,605.25 | 3,416.55 | 4.7 |
| FG E01307, 5% | 03/19/07 | 02/01/18 | 4,985.12 | 5,954.35 | 5,640.62 | 4.7 |
| FG E01345, 5.5% | 02/15/07 | 04/01/18 | 5,042.95 | 5,369.72 | 5,065.82 | 5.2 |
| FG E01385, 4.5% | 09/22/09 | 06/01/18 | 7,897.66 | 6,525.20 | 6,186.20 | 4.3 |
| FG E01426, 5.0% | 03/16/06 | 08/01/18 | 6,028.83 | 7,368.40 | 6,980.30 | 4.7 |
| FG E01488, 5% FG E01490, 5% | 05/19/08 02/18/04 | 10/01/18 11/01/18 | 8,198.69 6,285.97 | 8,265,28 4,775,27 | 7,828.16 4,522.25 | 4.7 4.7 |
| FG E01544, 4.5% | 03/18/04 | 01/01/19 | 4,696.27 | 4,091.32 | 3,877.81 | 4.3 |
| FG E01590, 5.0% | 07/17/08 | 02/01/19 | 8,830.91 | 9,691.99 | 9,095.68 | 4.7 |
| FG E01642, 5% | 09/17/09 | 05/01/19 | 6,052.90 | 5,043.21 | 4,732.43 | 4.7 |
| FG A9-1904, 5.50% | 06/14/10 | 04/01/40 | 29,974.16 | 29,953.69 | 26,546.92 | 4.9 |
| FG B11231, 4.5% | 04/20/04 | 12/01/18 | 5,148.46 | 4,491.06 | 4,242.49 | 4.2 |
| FG B11429, 4.5% FG B17493, 4.0% | 03/16/06 05/31/06 | 12/01/18 12/01/14 | 6,719.10 0.00 | 10,237.63 203.58 | 9,652.40 192.71 | 4.2 3.8 |
| FG B18639, 4.0% | 10/19/07 | 01/01/15 | 0.00 | 252.88 | 239.37 | 3.8 |
| FH U9-0155, 4.0% | 03/14/13 | 09/01/42 | 101,511.80 | 98,771.65 | 93,339.30 | 3.8 |
| FG C80398, 6.5% | 01/13/05 | 05/01/26 | 11,930.50 | 7,195.23 | 6,312.43 | 5.7 |
| FHLMC Pool C90230, 6.5% | 06/14/04 | 09/01/18 | 5,278.15 | 3,355.58 | 2,967.68 | 5.7 |
| FG C90247, 6.5% | 06/25/04 | 01/01/19 | 7,897.94 | 5,497.48 | 4,861.98 | 5.7 |
| FG C90481, 6% | 06/14/04 02/24/04 | 04/01/21 09/01/21 | 6,267.20 4,147.22 | 4,161.62 2,474.34 | 3,680.54 2,185.39 | 5.7 5.3 |
| FG C90481, 6% FHLMC POOL C90584, 5.5% | 09/29/09 | 10/01/22 | 6,367.93 | 5,127.35 | 4,619.11 | 4.9 |
| FHLMC POOL C90588, 5.5% | 09/29/09 | 11/01/22 | 6,990.66 | 5,558.29 | 5,008.01 | 4.9 |
| FHLMC POOL C90589, 6.0% | 06/11/09 | 11/01/22 | 3,271.53 | 2,853.22 | 2,533.11 | 5.3 |
| FG C90686, 4.5% | 04/13/05 | 06/01/23 | 2,420.17 | 4,955.84 | 4,592.91 | 4.1 |
| | | | | | | |

| Investment | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of |
|--------------------------------------|------------------------------|----------------------|-------------------------|-------------------------|-------------------------|------------|
| FG C90698, 4.5% | 08/20/07 | 08/01/23 | 4,069.94 | 7,981.67 | 7,397.15 | 4.1 |
| FG C90808, 6.5% | 11/15/04 | 01/01/24 | 4,395.74 | 3,541.05 | 3,131.59 | 5.7 |
| FN 251818, 6% | 09/30/04 | 06/01/18 | 15,223.43 | 9,800.86 | 8,680.79 | 5.3 |
| FN 253946 | 07/15/04 | 08/01/21 | 9,396.78 | 5,573.30 | 5,055.29 | 6.3 |
| FN 254342, 6.0% FN 254471, 6.0% | 01/29/08 06/11/09 | 06/01/17 09/01/22 | 14,941.04 3,105.32 | 11,221.97 2,780.19 | 10,739.75 2,462.46 | 5.7 5.3 |
| FN 254513, 6.0% | 06/11/09 | 10/01/22 | 2,968.33 | 2,636.09 | 2,334.70 | 5.3 |
| FN 254544, 6.0% | 06/11/09 | 11/01/22 | 5,577.78 | 4,887.83 | 4,329.04 | 5.3 |
| FN 254631, 5.0% | 11/19/07 | 02/01/18 | 2,495.77 | 2,873.50 | 2,721.81 | 4.7 |
| FN 254634, 5.5% | 09/29/09 | 02/01/23 | 8,357.05 | 7,040.21 | 6,327.20 | 4.9 |
| FN 254719, 4.5% | 09/22/09 10/31/05 | 04/01/18 07/01/18 | 6,505.94 3,884.23 | 5,341.14 6,352.28 | 5,056.46 6,011.83 | 4.2 4.2 |
| FN 254802, 4.5% FN 254908, 5% | 04/15/04 | 09/01/13 | 6,893.46 | 6,024.95 | 5,462.58 | 4.2 4.5 |
| FN 254987, 5.0% | 02/18/09 | 12/01/18 | 5,759.38 | 5,272.08 | 4,945.99 | 4.7 |
| FN 255271, 5% | 04/12/06 | 06/01/24 | 3,684.17 | 5,870.74 | 5,322.77 | 4.5 |
| FN 779774, 5% | 03/16/06 | 07/01/24 | 6,547.40 | 9,959.42 | 9,029.80 | 4.5 |
| FN 255342, 6% | 10/10/13 | 07/01/24 | 52,472.63 | 53,095.07 | 47,017.16 | 5.3 |
| FN 255574, 4.50% FN 255810, 5.0% | 03/09/06 11/14/11 | 12/01/14 08/01/25 | 0.00 39,984.35 | 185.85 35,854.21 | 176.16 32,507.56 | 4.3 4.5 |
| FN 255938, 4.50% | 11/17/05 | 11/01/15 | (0.00) | 959.61 | 909.59 | 4.3 |
| FN 256323, 5.5% | 01/13/11 | 07/01/26 | 57,041.57 | 46,708.27 | 41,762.72 | 4.9 |
| FN 256556, 6.0% | 03/10/11 | 01/01/27 | 30,704.50 | 25,744.99 | 22,726.86 | 5.3 |
| FN 256708, 6.5% | 06/27/12 | 03/01/27 | 68,095.01 | 59,152.41 | 52,257.55 | 5.7 |
| FN 256752, 6.0% | 06/27/12 | 06/01/27 | 19,295.68 | 17,474.69 | 15,430.87 | 5.3 |
| FN 303771, 6.5% FN 313882, 7.0% | 10/29/04 03/18/14 | 03/01/16 12/01/17 | 5,168.47 27,869.87 | 2,074.19 26,850.47 | 1,832.42 25,778.60 | 5.7 |
| FM AM0359, 2.310% | 06/18/13 | 08/01/22 | 96,000.00 | 97,694.00 | 100,000.00 | 6.7 2.2 |
| FN AQ7308, 3.0% | 03/12/13 | 01/01/43 | 96,996.24 | 93,501.72 | 94,504.41 | 3.0 |
| FN AT1660, 3.5% | 03/13/14 | 04/01/43 | 95,837.41 | 97,848.08 | 95,837.41 | 3.4 |
| FN 465392, 4.41% | 10/08/13 | 07/01/20 | 129,697.02 | 129,703.48 | 118,530.77 | 4.0 |
| FN 467059, 3.810% | 01/31/14 | 01/01/19 | 101,968.09 | 100,865.94 | 94,612.97 | 3.3 |
| FN 469117, 3.45% FNI 545639, 6.5% | 02/04/13 03/13/06 | 10/01/21 04/01/32 | 50,570.39 12,034.09 | 50,087.63 12,587.19 | 47,624.94 | 3.0 |
| FN 545696, 6.0% | 05/19/09 | 06/01/22 | 14,428.22 | 13,094.23 | 10,787.98 11,597.15 | 5.5 5.3 |
| FN 555545, 5% | 08/18/09 | 06/01/18 | 12,368.30 | 10,149.01 | 9,612.17 | 4.7 |
| FN 555876, 5.5% | 03/30/12 | 10/01/33 | 48,913.33 | 44,093.16 | 39,000.13 | 4.8 |
| FN 658867, 6.0% | 07/17/07 | 08/01/17 | 2,848.54 | 2,759.65 | 2,660.39 | 5.8 |
| FN 676674, 5% | 11/19/07 | 12/01/17 | 3,677.54 | 4,240.52 | 4,017.58 | 4.7 |
| FN 681347, 5% FN 687984, 5.5% | 11/19/07 12/18/12 | 02/01/18 03/01/33 | 3,947.37 60,952.17 | 4,642.21 58,082.10 | 4,397.53 51,763.81 | 4.7 4.9 |
| FN 695871, 4.5% | 10/31/07 | 04/01/18 | 2,666.94 | 4,216.17 | 3,991.24 | 4.2 |
| FN 704460, 6% | 01/20/04 | 05/01/18 | 4,970.48 | 1,462.54 | 1,401.21 | 5.7 |
| FN 708760, 4.5% | 03/16/04 | 06/01/18 | 5,241.74 | 4,649.56 | 4,402.24 | 4.2 |
| FN 709028, 5.0% | 03/16/06 | 06/01/18 | 6,641.11 | 8,597.90 | 8,142.49 | 4.7 |
| FN 709122, 4.5% FN 725045, 4.5% | 08/20/0 7 11/30/06 | 07/01/18 11/01/18 | 5,652.10 5,105.92 | 8,191.45 7,349.72 | 7,755.07 6,953.38 | 4.2 4.2 |
| FN 725352, 4.5% | 09/18/07 | 04/01/19 | 3,823.12 | 5,884.23 | 5,557.71 | 4.2 |
| FN 725510, 6.5% | 11/19/07 | 07/01/17 | 2,756.18 | 76.51 | 76.05 | 6.4 |
| FN 725876, 5% | 05/26/06 | 10/01/19 | 5,477.84 | 8,192.73 | 7,685.49 | 4.7 |
| FN 731190, 4.5% | 08/20/07 | 08/01/18 | 3,110.65 | 5,543.89 | 5,247.76 | 4.2 |
| FN 735727, 6% | 04/17/08 | 01/01/20 | 11,727.52 | 8,325.47 | 7,944.53 | 5.7 |
| FN 744316, 5% FN 745017, 4.5% | 02/18/09 05/19/09 | 09/01/18 07/01/20 | 15,536.63 9,603.34 | 14,052.65 8,289.63 | 13,307.56 7,828.89 | 4.7 4.2 |
| FN 745444, 5.5% | 10/28/08 | 04/01/16 | 3,795.28 | 3,039.40 | 2,873.78 | 5.2 |
| FN 748682, 4.5% | 03/19/07 | 10/01/18 | 2,710.97 | 4,278.43 | 4,052.35 | 4.2 |
| FN 827732, 5.5% | 01/12/12 | 06/01/35 | 85,955.40 | 70,856.51 | 63,189.14 | 4.9 |
| FN 868241, 5.5% | 10/16/13 | 03/01/21 | 58,523.88 | 57,799.54 | 52,935.80 | 5.0 |
| FNMA 888250, 5.5% | 09/16/08 | 01/01/21 12/01/18 | 7,911.54 | 7,466.14 | 7,053.18 | 5.2 |
| FN 888889, 4.5% FN 889634, 6.0% | 12/17/07 07/19/10 | 02/01/23 | 7,974.09 29,575,44 | 10,638.12 23,589.30 | 10,065.30 21,332.53 | 4.2 5.4 |
| FN 923790, 6.50% | 09/14/10 | 05/01/37 | 94,420.32 | 91,239.51 | 85,870.86 | 6.1 |
| FN 995264, 6.5% | 12/24/13 | 12/01/23 | 92,813.46 | 90,777.96 | 82,093.31 | 5.9 |
| FN 995787, 6.5% | 12/12/12 | 09/01/36 | 81,925.05 | 73,740.77 | 64,122.41 | 5.6 |
| FN AA7523, 4.5% | 06/23/14 | 06/01/24 | 32,234.82 | 31,561.52 | 29,593.55 | 4.2 |
| FN AB1940, 3.50% | 10/18/11 | 12/01/25 | 115,987.45 | 113,021.74 | 106,771.35 | 3.3 |
| FN AC6761, 5.50% FN AD0329, 6.5% | 12/20/11 07/15/13 | 01/01/40 09/01/28 | 113,995.29 92,841.12 | 111,647.39 90,574.95 | 100,172.62 80,017.45 | 4.9 5.7 |
| Freddie Mac Note, 0.875% | 11/18/13 | 10/14/16 | 402,788.00 | 401,684.00 | 400,000.00 | 0.9 |
| Ginnie Mae G2 2563, 6.5% | 05/18/11 | 03/20/28 | 114,445.49 | 107,686.63 | 92,463.45 | 5.5 |
| Ginnie Mae G2 2687, 6.0% | 02/19/13 | 12/20/28 | 29,946.92 | 28,424.86 | 25,127.17 | 5.3 |
| Ginnie Mae G2 3273, 6.0% | 03/19/12 | 08/20/32 | 80,029.33 | 72,081.85 | 62,573.77 | 5.2 |

| investment | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|---|----------------------|----------------------|--------------------------|--------------------------|--------------------------|---------------------|
| GN 004211M, 6.5% | 07/21/10 | 08/20/38 | 30,090.16 | 25,709.23 | 22,615.83 | 5.7 |
| GN 781403, 6% | 03/18/04 | 02/15/17 | 5,341.78 | 2,047.63 | 1,971.83 | 5.8 |
| GN 781407, 7% | 01/21/04 | 11/15/16 | 6,077.99 | 411.31 | 403.77 | 6.9 |
| GN 781567, 5% | 02/18/04 | 02/15/18 | 3,595.75 | 2,422.01 | 2,288.21 | 4.7 |
| Treasury Note, 8.875% | 11/15/07 | 08/15/17 | 375,368.63 | 329,907.60 | 270,000.00 | 7.3 |
| Treasury Note, 7.875% Treasury Note, 4.25% | 12/04/08 08/18/09 | 02/15/21 11/15/14 | 164,758.17 21,833.69 | 155,070.60 20,102.40 | 115,000.00 20,000.00 | 5.8 4.2 |
| Treasury Note, 4.25% Treasury Note, 3.875% | 12/15/10 | 05/15/18 | 322,239.48 | 321,066.20 | 295,000.00 | 3.5 |
| Treasury Note, 2.125% | 09/26/11 | 08/15/21 | 164,108.59 | 159,200.00 | 160,000.00 | 2.1 |
| Treasury Note, 1.75% | 01/10/12 | 10/31/18 | 264,483.74 | 261,869.40 | 260,000.00 | 1.7 |
| Air Lease Corp | 06/10/14 | 02/01/24 | 102,241.39 | 99,125.00 | 100,000.00 | 4.8 |
| Allergan Inc | 06/04/14 | 03/15/23 | 90,371.40 | 89,413.00 | 100,000.00 | 3.1 |
| Altria Group | 06/05/14 | 08/09/22 | 96,358.00 | 95,784.00 | 100,000.00 | 2.9 |
| Amphenol Corp | 09/12/14 | 09/15/21 | 119,894.40 | 119,725.20 | 120,000.00 | 3.1 |
| Apple Inc | 06/05/14 | 05/03/23 | 94,731.00 | 94,557.00 | 100,000.00 | 2.5 |
| Bank Amer Corp Sr IntNotes Bank of America Corp | 08/19/14 06/05/14 | 05/15/15 11/15/14 | 25,587.50 21,392.62 | 25,472.75 21,114.66 | 25,000.00 21,000.00 | 3.3 5.1 |
| Bear Stearns | 08/19/14 | 07/02/18 | 27,462.50 | 27,266.00 | 25,000.00 | 4.3 |
| Blackrock Inc | 06/09/14 | 12/10/14 | 20,270.51 | 20,118.40 | 20,000.00 | 3.5 |
| CBS Corp | 06/05/14 | 02/15/21 | 107,600.11 | 106,597.00 | 100,000.00 | 4.0 |
| CRH America | 08/18/14 | 09/30/16 | 27,525.00 | 27,344.75 | 25,000.00 | 5.5 |
| CVS Caremark Corp | 09/23/14 | 12/01/22 | 23,969.35 | 23,853.50 | 25,000.00 | 2.8 |
| Carolina Power & Light Co | 06/09/14 | 01/15/19 | 114,776.00 | 113,060.00 | 100,000.00 | 4.7 |
| Citigroup Inc | 06/05/14 | 01/14/22 | 108,207.00 | 107,219.00 | 100,000.00 | 4.1 |
| CB DirecTV HIdgs LLC | 09/25/14 | 03/15/22 | 102,652.40 | 101,637.00 | 100,000.00 | 3.7 |
| Dun & Bradstreet | 07/01/14 | 12/01/17 | 103,516.00 | 103,393.00 | 100,000.00 | 3.1 |
| Ebay Inc | 07/28/14 09/25/14 | 08/01/21 03/01/22 | 124,723.75 | 122,357.50 | 125,000.00 | 2.9 |
| Freeport McMoran Copper & Gold Gatx Corp | 06/20/14 | 05/15/15 | 98,470.30 200,952.03 | 97,714.00 199,880.85 | 100,000.00 195,000.00 | 3.6 4.6 |
| General Elec Cap Corp | 06/05/14 | 01/19/23 | 99,737.00 | 98,969.00 | 100,000.00 | 3.1 |
| GE Capital | 08/27/14 | 05/15/15 | 12,355.55 | 12,307.56 | 12,000.00 | 5.0 |
| GE Capital InterNotes | 08/19/14 | 10/15/20 | 17,002.50 | 16,819.50 | 15,000.00 | 4.8 |
| Goldman Sachs Group | 06/05/14 | 01/31/19 | 101,279.00 | 99,743.00 | 100,000.00 | 2.6 |
| HCP Inc | 06/16/14 | 02/01/20 | 99,741.00 | 98,538.00 | 100,000.00 | 2.6 |
| HSBC Fin Corp | 06/02/14 | 07/15/15 | 71,001.00 | 70,093.65 | 69,000.00 | 3.8 |
| Hasbro Inc | 07/14/14 | 09/15/17 | 108,925.27 | 108,146.88 | 96,000.00 | 5.6 |
| Humana Inc | 06/11/14 | 08/01/18 | 115,960.44 | 113,963.00 | 100,000.00 | 5.5 |
| Intel Corp JP Morgan Chase | 08/26/14 06/09/14 | 12/15/42 01/20/15 | 19,752.56 15,255.01 | 19,503.80 15,148.05 | 20,000.00 15,000.00 | 4.2 3.7 |
| JP Morgan Chase | 06/09/14 | 07/22/20 | 109,378.00 | 107,745.00 | 100,000.00 | 4.0 |
| Juniper Networks | 06/16/14 | 03/15/16 | 90,988.48 | 90,310.00 | 88,000.00 | 3.0 |
| KLA Instruments | 08/20/14 | 05/01/18 | 29,237.50 | 28,976.00 | 25,000.00 | 5.9 |
| Kohls Corp | 07/28/14 | 11/01/21 | 121,068.55 | 119,545.95 | 115,000.00 | 3.8 |
| Lorrillard Tob Co | 06/13/14 | 05/01/20 | 158,694.38 | 157,116.34 | 134,000.00 | 5.8 |
| Manufacturer and Traders | 07/25/14 | 07/25/19 | 99,704.00 | 99,402.00 | 100,000.00 | 2.2 |
| Merrill Lynch | 06/06/14 | 01/15/15 | 82,040.00 | 81,036.00 | 80,000.00 | 4.9 |
| Merrill Lynch | 07/10/14 | 05/02/17 | 110,673.00 | 109,646.00 | 100,000.00 | 5.2 |
| Morgan Stanley Nabors Inds Inc | 06/05/14 06/05/14 | 09/23/19 09/15/21 | 114,904.00 107,625.95 | 112,568.00 107,474.00 | 100,000.00 100,000.00 | 5.0 4.3 |
| Nasdaq OMX Group | 06/09/14 | 01/15/20 | 110,704.00 | 110,307.00 | 100,000.00 | 5.0 |
| Newmont Mining | 06/04/14 | 03/15/22 | 94,719.00 | 92,721.00 | 100,000.00 | 3.7 |
| Nomura Amer Fin | 06/16/14 | 10/25/18 | 42,255.60 | 40,492.00 | 40,000.00 | 4.0 |
| Paccar Fini Corp | 09/15/14 | 09/15/19 | 99,943.00 | 99,898.00 | 100,000.00 | 2.2 |
| Pitney Bowes | 08/29/14 | 01/15/16 | 116,476.60 | 116,375.73 | 111,000.00 | 4.5 |
| Quest Diagnostics | 06/09/14 | 04/01/21 | 108,293.00 | 108,137.00 | 100,000.00 | 4.3 |
| Staples Inc | 06/13/14 | 01/12/18 | 100,320.00 | 101,260.00 | 100,000.00 | 2.7 |
| Sunoco Inc | 06/05/14 | 01/15/17 | 110,351.97 29,360.00 | 108,871.00 | 100,000.00 | 5.3 |
| Thomas & Betts Corp Total Sys Svcs Inc | 08/20/14 06/13/14 | 11/15/21 06/01/18 | 100,093.00 | 29,128.50 99,297.00 | 25,000.00 100,000.00 | 4.8 2.4 |
| Toyota Mtr Corp | 06/05/14 | 11/17/14 | 15,037.72 | 15,019.35 | 15,000.00 | 1.2 |
| URS Corp | 06/03/14 | 04/01/17 | 104,806.00 | 103,211.00 | 100,000.00 | 3.7 |
| Unitrin Inc | 08/11/14 | 05/15/17 | 55,100.00 | 54,759.00 | 50,000.00 | 5.5 |
| Valmont Industries | 09/22/14 | 10/01/44 | 99,536.00 | 98,105.00 | 100,000.00 | 5.0 |
| Washington Post Co | 09/29/14 | 02/01/19 | 58,375.00 | 57,935.00 | 50,000.00 | 6.2 |
| Wells Fargo & Co | 06/05/14 | 08/15/23 | 103,459.50 | 103,392.00 | 100,000.00 | 4.0 |
| Wells Fargo & Co | 09/03/14 | 11/15/14 | 50,416.00 | 50,267.00 | 50,000.00 | 5.0 |
| Western Union | 06/16/14 | 10/01/16 | 110,135.00 | 109,036.00 | 100,000.00 | 5.4 |
| Williams Partners | 06/09/14 08/20/14 | 02/15/15 11/30/19 | 61,248.00 27,737,50 | 60,665.40 27,275,75 | 60,000.00 | 3.8 |
| Zimmer Holdings AON | 08/20/14 06/26/14 | 05/24/43 | 27,737.50 95,600.00 | 27,275.75 96,783.00 | 25,000.00 100,000.00 | 4.2 4.5 |
| Allied World Assurn Co Hldgs | 09/23/14 | 11/15/20 | 66,899.52 | 67,010.40 | 60,000.00 | 4.9 |
| Tanga Trong ragain oo maga | 30/20/17 | 11170160 | 00,000.02 | 0,,0,0,70 | 00,000.00 | 4.0 |

| Investment | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|-------------------------------|--------------------|------------------|---------------|-----------------|-------------------|---------------------|
| BP Cap Mkts PLC | 08/19/14 | 03/10/16 | 27.977.50 | 27.535.00 | 25.000.00 | 4.3 |
| Baidu Corp | 06/13/14 | 08/06/18 | 23,822.48 | 23,680.57 | 23,000.00 | 3.1 |
| Ecpetrol SA Sr | 09/16/14 | 01/16/25 | 99.001.00 | 96,750,00 | 100.000.00 | 4.2 |
| Invesco Finance PLC | 06/16/14 | 11/30/22 | 46,551.76 | 46,389.00 | 47,000.00 | 3.1 |
| Noble Hidg Inc | 09/02/14 | 08/01/20 | 109,779,20 | 105.815.00 | 100.000.00 | 4.6 |
| Nomura Hidgs Inc | 06/25/14 | 03/04/15 | 102,974.00 | 101,618.00 | 100,000.00 | 4.9 |
| Orix Corp | 06/12/14 | 01/12/16 | 127,316.80 | 125,664.00 | 120,000.00 | 4.8 |
| Petrobas Intl | 06/09/14 | 02/06/17 | 79,187,57 | 78,338,26 | 77.000.00 | 3.4 |
| | 06/09/14 | 03/16/15 | 103,119,22 | 102.036.00 | 100.000.00 | 4.8 |
| Royal Bank of Scotland | 07/14/14 | 11/10/21 | | | | |
| Teva Pharmaceutical | | | 102,410.00 | 101,641.00 | 100,000.00 | 3.6 |
| Transalta Corp | 06/16/14 | 01/15/15 | 20,458.80 | 20,225.00 | 20,000.00 | 4.7 |
| Georgia Pac Corp | 07/11/14 | 06/15/15 | 79,744.20 | 78,642.75 | 75,000.00 | 7.3 |
| Teck Cominco | 06/25/14 | 10/01/15 | 85,582.17 | 84,462.75 | 81,000.00 | 5.2 |
| Chicago III | 09/19/14 | 01/01/17 | 107,903.00 | 106,767.00 | 100,000.00 | 5.0 |
| Chicago Bd of Ed | 08/26/14 | 12/01/15 | 52,440.00 | 52,547.50 | 50,000.00 | 4.8 |
| McHenry Cnty IL Cmnty Unit | 08/05/14 | 01/01/18 | 126,105.00 | 124,722.50 | 125,000.00 | 2.2 |
| McHenry IL | 08/18/14 | 12/15/22 | 128,276.40 | 127,795.20 | 120,000.00 | 3.8 |
| Naperville IL | 06/16/14 | 12/01/17 | 80,288.25 | 79,581.00 | 75,000.00 | 3.4 |
| Peoria Cnty IL | 07/31/14 | 12/15/19 | 106,029.00 | 104,100.00 | 100,000.00 | 3.3 |
| Rosemont IL | 06/17/14 | 12/01/17 | 51,320.50 | 50,677.00 | 50,000.00 | 2.4 |
| St Clair Cnty III Cmnty Unit | 09/26/14 | 01/01/21 | 83,812.50 | 82,440.00 | 75,000.00 | 5.0 |
| Schiller Park IL | 07/02/14 | 12/01/19 | 99,745.00 | 99,657.00 | 100,000.00 | 2.2 |
| Union Alexander Etc Cntys III | 09/29/14 | 12/01/16 | 104,900.00 | 102,541.00 | 100,000.00 | 3.5 |
| Will Grundy Etc Cntys III | 09/09/14 | 01/01/22 | 114,470.00 | 112,963.00 | 100,000.00 | 5.2 |
| | | • | 12,823,664.59 | 12,484,210.34 | 11,566,736.88 | |

\$ 59,815,869.09 \$ 68,013,131.33

Total Investments

| | Book | Market | Percent |
|--------------------------------|-----------------|-----------------|-----------------|
| Total Invested Per Institution | Value | Value | <u>Invested</u> |
| Illinois Funds | 1,385,665.45 | 1,385,665.45 | 2.32 |
| IMET Convenience Fund | 863,096.97 | 863,096.97 | 1.44 |
| Money Market | 240,835.62 | 240,835.62 | 0.40 |
| Mutual Funds | 32,077,455.39 | 40,664,490.83 | 53.63 |
| GNMA | 357,487.58 | 333,755.10 | 0.60 |
| Municpal Bonds | 1,055,289.65 | 1,043,791.20 | 1.76 |
| Treasury Notes | 6,353,522.51 | 6,323,436.15 | 10.62 |
| FNMA | 9,431,663.67 | 9,165,557.85 | 15.77 |
| FHLMC Bonds | 1,811,008.44 | 1,805,683.11 | 3.03 |
| Corporate Bonds | 6,064,815.56 | 6,005,427.80 | 10.14 |
| Federal Farm Cr Bonds | 175,028.25 | 181,391.25 | 0.29 |
| | \$59,815,869.09 | \$68,013,131.33 | 100.00 |

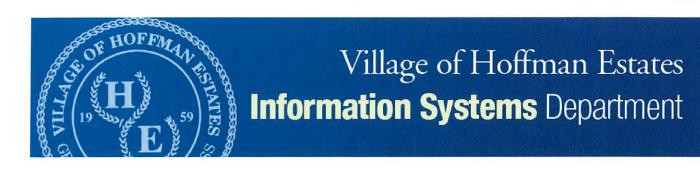
| Investment | Investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of Interest |
|--|----------------------|----------------------|--------------------------|--------------------------|--------------------------|---------------------|
| Illinois Funds | 09/30/86 | | 1,296,095.35 | 1,296,095.35 | | 0.010 |
| Charles Schwab - Mutual Funds | | | | | | |
| Mutual Funds | Various | | 29,072,626.18 | 34,775,453.76 | | |
| Money Market | 12/01/12 | | 38,141.64 | 38,141.64 | | |
| Total Charles Schwab Mid Cap | | | 29,110,767.82 | 34,813,595.40 | | |
| Charles Schwab - Adelante Capital M | lanagement | | | | | |
| Real Estate | Various | | 2,738,327.35 | 2,848,400.34 | | |
| Money Market | 12/01/12 | | 78,911.00 | 78,911.00 | | |
| Total Adelante Capital Managemen | | | 2,817,238.35 | 2,927,311.34 | | |
| Charles Schwab - Rothschild Asset M | //anagement | | | | | |
| Equities | Various | | 5,496,911.76 | 6,357,028.96 | | |
| Money Market | 12/01/12 | | 246,711.33 | 246,711.33 | | |
| Total Rothschild Asset Management | | | 5,743,623.09 | 6,603,740.29 | | |
| Charles Schwab-Fixed Income | | | | | | |
| Money Market | 12/01/12 | | 11,492.55 | 11,492.55 | | |
| Treasury Stripped | 03/03/14 | 05/15/18 | 270,586.15 | 271,195.46 | 285,000.00 | 0.00 |
| Treasury Stripped | 05/15/13 | 11/15/18 | 380,050.00 | 374,375.20 | 400,000.00 | 0.00 |
| Treasury Bond, 9.125% | 05/08/07 | 05/15/18 | 286,024.54 | 261,631.25 | 205,000.00 | 7.10 |
| Treasury Note, 1.625% | 09/12/13 | 11/15/22 | 180,182.68 | 189,093.80 | 200,000.00 | 1.70 |
| Treasury Note, 1.875% | 11/08/10 | 10/31/17 | 262,672.13 | 265,687.50 | 260,000.00 | 1.80 |
| Treasury Note, 3.375% | 12/18/09 | 11/15/19 | 442,055.32 | 484,593.75 | 450,000.00 | 3.10 |
| Treasury Note, 4.0% | 10/16/08 | 08/15/18 | 409,845.35 | 438,375.20 | 400,000.00 | 3.60 |
| Treasury Note, 1.875% | 07/16/10 | 06/30/15 | 425,190.51 | 334,434.54 | 330,000.00 | 1.90 |
| Treasury Note, 2.125% | 10/20/11 | 08/15/21 | 299,028.54 | 298,593.90 | 300,000.00 | 2.10 |
| Treasury Note, 2.625% | 09/15/10 | 08/15/20 | 447,470.55 | 465,328.35 | 450,000.00 | 2.50 |
| Treasury Note, 1.0% | 06/18/14 | 05/31/18 | 88,593.51 | 88,664.04 | 90,000.00 | 1.00 |
| FHLMC MTN, 3.75% | 02/09/12 | 03/27/19 | 286,154.50 | 271,199.00 | 250,000.00 | 3.50 |
| FHLMC MTN, 4.75% | 05/14/07 | 11/17/15 | 440,150.82 | 441,090.72 | 420,000.00 | 4.50 |
| FNMA MTN, 3.05% | 09/28/10 | 09/28/20 | 245,490.00 | 256,542.44 | 245,000.00 | 2.90 |
| FNMA, .875% | 03/17/14 | 12/20/17 | 297,434.80 | 295,956.00 | 300,000.00 | 0.90 |
| FNMA 1.375% | 07/26/13 | 11/15/16 | 203,422.80 | 202,555.80 | 200,000.00 | 1.40 |
| FNMA MTN, 2.375% | 03/06/12 | 07/28/15 11/20/14 | 201,155.85 | 193,534.00 | 190,000.00 | 2.30 |
| FNMA MTN, 2.625% FNMA MTN 6 375% | 03/18/10 02/19/10 | 06/12/17 | 452,006.55 390,247.55 | 451,558.80 | 450,000.00 350,000.00 | 2.60 |
| FNMA MTN, 5.375% AT T Inc | 05/17/12 | 02/15/17 | 85,969.85 | 390,208.35 85,663.85 | 85,000.00 | 4.80 1.60 |
| Bank of America | 04/10/13 | 07/12/13 | 96,075.10 | 93,940.38 | 90,000.00 | 3.60 |
| Citigroup Inc. | 09/25/14 | 04/08/19 | 15,138.25 | 14,984.15 | 15,000.00 | 2.60 |
| Walt Disney Co | 05/04/12 | 08/16/16 | 90,812.70 | 91,056.33 | 90,000.00 | 1.30 |
| Gen Elec Cap Med Term Note | 09/21/12 | 07/02/15 | 91,852.20 | 90,843.57 | 90,000.00 | 1.60 |
| Goldman Sachs | 04/08/13 | 01/22/18 | 183,224.80 | 181,770.66 | 180,000.00 | 2.40 |
| John Deere Cap | 12/16/13 | 12/13/18 | 64,997.00 | 64,856.42 | 65,000.00 | 2.00 |
| Pepsico Inc | 03/12/13 | 05/10/16 | 63,379.20 | 61,731.06 | 60,000.00 | 2.40 |
| Teva Pharmaceutical | 01/15/14 | 11/10/16 | 87,991.80 | 87,223.09 | 85,000.00 | 2.30 |
| Verizon Comm | 03/01/13 | 11/02/15 | 90,272.40 | 89,993.43 | 90,000.00 | 0.70 |
| Wal-Mart Stores | 04/22/13 | 04/11/18 | 90,222.40 | 88,857.72 | 90,000.00 | 1.10 |
| Wells Fargo Co | 06/26/12 | 05/08/17 | 90,028.80 | 91,730.97 | 90,000.00 | 2.10 |
| | | | 7,069,219.20 | 7,028,762.28 | 6,805,000.00 | |
| Charles Schwab - William Blair & Co. | | | | | | |
| Money Market_ | 12/01/12 | | 702,997.46 | 702,997.46 | | 0.00 |
| Zero Coupon Bond | 01/29/03 | 05/15/20 | 181,874.60 | 178,953.20 | 200,000.00 | 0.00 |
| reasury, 1.875% | 05/23/14 | 07/15/19 | 186,009.56 | 182,675.10 | 150,000.00 | 1.70 |
| reasury, 3.875% | 09/04/14 | 04/15/29 | 1,054,884.92 | 1,023,561.00 | 500,000.00 | 2.70 |
| AIG | 01/04/13 | 06/01/22 | 170,550.00 | 164,973.90 | 150,000.00 | 4.40 |
| American Express BANCOLOMBIA S.A | 01/08/13 09/16/14 | 08/28/17 06/30/21 | 181,108.50 | 168,852.90 | 150,000.00 | 5.50 |
| | | | 164,620.00 | 164,165.70 | 150,000.00 | 5.40 |
| Bank of America BHP Billiton | 05/11/14 08/25/14 | 02/07/42 09/30/23 | 177,937.00 185,270.25 | 177,631.95 183,071.70 | 150,000.00 175,000.00 | 5.00 3.70 |
| Boston Properties | 01/07/13 | 10/15/19 | 180,600.00 | 172,605.30 | 150,000.00 | 3.70 5.10 |
| Burlington North | 08/26/14 | 05/01/40 | 178,688.50 | 176,931.75 | 150,000.00 | 5.10 4.90 |
| Capital One Financial | 06/10/14 | 07/15/21 | 166,441.00 | 163,456.65 | 150,000.00 | |
| Capital One Financial Citigroup Inc | 01/08/13 | 05/22/19 | 203,544.00 | 187,480.20 | 150,000.00 | 4.40 6.80 |
| Comcast Corp | 08/19/14 | 03/15/37 | 162,012.50 | 159,755.13 | 125,000.00 | |
| Jointast Colp | JU/ 13/ 14 | 03/13/37 | 102,012.50 | 108,700.10 | 120,000.00 | 5.00 |

| I | Investment | Maturity | Book | Market | Maturity | Rate of |
|--------------------------------|----------------------|----------------------|--------------------------|--------------------------|--------------------------|------------------|
| Investment CSX Corporation | Date 10/21/13 | Date 02/01/19 | Value 123,410.00 | Value 120,758.80 | Value 100,000.00 | Interest 6.10 |
| Deere & Company | 01/10/13 | 09/10/18 | 152,790.00 | 142,478.38 | 125,000.00 | 5.00 |
| Discover Financial Servic | 01/23/13 | 04/27/22 | 172,282.50 | 164,373.30 | 150,000.00 | 4.70 |
| Discovery Communications | 01/28/13 | 08/15/19 | 148,900.00 | 141,954.50 | 125,000.00 | 5.00 |
| DOW Chemical Co. | 09/16/14 | 07/01/24 | 148,105.00 | 146,353.80 | 150,000.00 | 3.60 |
| Embraer S.A. | 01/08/13 | 06/15/22 | 166,132.50 | 159,089.70 | 150,000.00 | 4.90 |
| ERP Operating | 08/26/14 | 12/15/21 | 166,103.50 | 162,796.50 | 150,000.00 | 4.30 |
| Exelon Generation | 01/15/13 | 10/01/17 | 148,121.25 | 140,598.00 | 125,000.00 | 5.50 |
| Express Scripts | 08/29/14 | 11/15/41 | 187,834.00 | 182,455.95 | 150,000.00 | 5.00 |
| Ford Motor Credit | 01/08/13 | 01/15/20 | 193,402.50 | 187,500.75 | 150,000.00 | 6.50 |
| General Electric | 06/12/14 | 10/17/21 | 166,310.50 | 165,857.10 | 150,000.00 | 4.20 |
| Gilead Sciences | 08/25/14 | 12/01/41 | 180,256.00 | 176,505.30 | 150,000.00 | 4.80 |
| Goldman Sachs Group | 11/15/13 | 11/15/18 | 150,010.00 | 152,764.95 | 150,000.00 | 0.00 |
| Hewlett Packard | 01/03/13 | 06/01/21 | 149,083.50 | 158,676.00 | 150,000.00 | 4.10 |
| Honeywell International | 01/24/13 | 02/15/19 | 148,778.75 | 139,901.00 | 125,000.00 | 4.50 |
| HSBC Holdings | 09/17/14 | 12/31/99 | 200,010.00 | 199,276.80 | 200,000.00 | 6.40 |
| Johnson Controls, Inc | 01/24/13 | 03/30/20 | 171,397.50 | 166,800.75 | 150,000.00 | 4.50 |
| JP Morgan Chase | 01/03/13 | 06/27/17 | 175,501.50 | 167,249.10 | 150,000.00 | 5.50 |
| JP Morgan Chase | 08/25/14 01/23/13 | 05/15/38 | 190,418.50 | 188,277.45 | 150,000.00 | 5.10 |
| Kroger Co Masco Corporation | 10/21/13 | 04/15/22 03/15/22 | 179,770.50 132,897.50 | 175,528.50 | 175,000.00 125,000.00 | 3.40 |
| Merrill Lynch | 01/15/13 | 11/15/18 | 185,038.50 | 135,312.50 175,355.70 | 150,000.00 | 5.50 5.90 |
| Morgan Stanley | 01/03/13 | 04/01/18 | 178,378.50 | 171,799.80 | 150,000.00 | 5.80 5.80 |
| O'Reilly Auto Parts | 10/18/13 | 09/15/21 | 186,172.99 | 189,811.83 | 175,000.00 | 4.30 |
| Petrobras International | 01/03/13 | 10/06/16 | 125,010.00 | 125,308.50 | 125,000.00 | 0.00 |
| Petroleos Mexican | 08/25/14 | 06/02/41 | 179,531.50 | 171,341.55 | 150,000.00 | 0.00 |
| Philip Morris | 08/11/14 | 05/16/38 | 158,563.75 | 156,662.75 | 125,000.00 | 5.10 |
| Progress Energy | 08/26/14 | 01/15/21 | 165,752.50 | 163,696.95 | 150,000.00 | 4.00 |
| Republic Services | 01/24/13 | 09/15/19 | 321,920.75 | 313,097.95 | 275,000.00 | 4.80 |
| Simon Property Group | 08/28/14 | 03/01/21 | 165,821.50 | 163,367.40 | 150,000.00 | 4.00 |
| Synchrony Financial | 08/11/14 | 08/15/24 | 174,975.50 | 174,653.50 | 175,000.00 | 4.30 |
| Verizon Wireless | 08/25/14 | 11/01/21 | 181,320.50 | 176,813.00 | 175,000.00 | 3.50 |
| Wells Fargo | 08/28/14 | 01/16/24 | 187,444.00 | 183,472.28 | 175,000.00 | 4.30 |
| Wyndham Worldwide | 06/09/14 | 03/01/23 | 124,838.75 | 122,934.63 | 125,000.00 | 4.00 |
| FHLMC A4-9814 | 01/18/13 01/18/13 | 06/01/36 02/01/38 | 249,382.76 | 239,335.26 | 210,478.08 | 5.30 |
| FHLMC A7-2610 FHLMC A9 1904 | 06/12/10 | 04/01/40 | 317,038.81 115,347.94 | 293,980.91 118,572.41 | 255,723.84 106,188.03 | 5.20 4.90 |
| FHLMC A9-2646 | 07/01/13 | 06/01/40 | 77,273.82 | 76,856.79 | 68,161.73 | 4.90 |
| FHLMC B1-1791 | 01/18/13 | 01/01/19 | 126,095.33 | 120,378.74 | 112,479.02 | 4.70 |
| FHLMC B14035 | 02/19/14 | 05/01/19 | 46,249.67 | 45,644.36 | 42,632.38 | 4.20 |
| FHLMC E01446 | 02/19/14 | 09/01/18 | 28,282.11 | 27,443.97 | 25,966.47 | 4.30 |
| FHLMC G0-5723 | 05/13/13 | 11/01/38 | 117,872.61 | 112,866.28 | 98,490.07 | 5.70 |
| FHLMC G0-6583 | 06/27/13 | 06/01/41 | 642,716.62 | 637,459.61 | 569,230.50 | 4.50 |
| FHLMC G0-6964 | 06/27/14 | 11/01/38 | 621,352.10 | 613,611.62 | 541,490.50 | 4.90 |
| FNMA AA4519 | 01/25/13 | 03/01/24 | 198,947.07 | 181,601.40 | 169,538.54 | 4.20 |
| FNMA AA5028 | 01/25/13 | 04/01/24 | 134,662.29 | 123,409.70 | 115,212.23 | 4.20 |
| FNMA AB1146 | 01/17/13 | 06/01/40 | 258,322.46 | 249,634.79 | 224,300.28 | 4.50 |
| FNMA AC3237 | 12/16/13 | 10/01/39 | 163,371.67 | 163,750.43 | 147,132.01 | 4.50 |
| FNMA AC6257 | 01/17/13 | 12/01/24 | 169,338.17 | 159,462.09 | 148,384.99 | 3.70 |
| FNMA AD6942 | 01/17/13 | 06/01/40 | 104,094.02 | 102,260.38 | 91,882.36 | 4.50 |
| FNMA PL AD7531 | 07/15/13 | 06/01/40 | 712,185.48 | 712,365.33 | 627,763.52 | 4.80 |
| FNMA AD8164 | 04/16/13 | 08/01/25 | 169,703.62 | 162,389.86 | 151,109.38 | 3.70 |
| FNMA PL AL3449 | 06/27/14 | 07/01/36 | 1,013,922.91 | 1,004,733.22 | 874,712.46 | 5.20 |
| FNMA PL AV6413 | 02/19/14 | 02/01/29 | 197,562.60 | 195,604.03 | 181,921.70 | 3.70 |
| FNMA PL 254631 | 02/19/14 | 02/01/18 | 63,391.36 | 61,122.34 | 57,639.29 | 4.70 |
| FNMA 645917 | 07/19/10 | 06/01/17 | 95,523.15 | 64,452.64 | 60,228.28 | 6.10 |
| FNMA PL 735209 | 02/19/14 | 06/01/33 | 31,464.00 | 31,108.37 | 27,422.51 | 5.70 |
| FNMA PL888703 | 09/11/14 | 08/01/37 | 1,595,467.57 | 1,565,329.34 | 1,360,006.45 | 5.60 |
| FNMA 81, 022005 | 01/18/13 | 10/01/38 | 190,177.97 | 178,302.65 | 156,721.07 | 5.30 |
| FNMA PL 932095 | 02/14/13 | 11/01/24 | 142,617.33 | 136,170.08 | 126,710.97 | 3.70 5.20 |
| FNMA 947364 FNMA PL 982880 | 01/18/13 02/19/14 | 10/01/37 05/01/23 | 98,784.11 134,256.14 | 93,466.94 128,590.02 | 81,371.57 120,047.55 | 5.20 5.10 |
| FNMA 993562 | 02/19/14 | 04/01/24 | 324,452.76 | 309,203.74 | 288,479.92 | 3.70 |
| Total William Blair | V 1/20/10 | 0.0000 | 17,822,678.98 | 17,379,044.21 | 14,541,425.70 | 0.70 |
| | | | ,, | -,, | -, , .== = | |

Total Investments

\$ 63,859,622.79 \$ 70,048,548.87

| nvestment | investment Date | Maturity Date | Book Value | Market Value | Maturity Value | Rate of |
|--------------------------------|--------------------|------------------|-----------------|-----------------|----------------------------|---------|
| Total Invested Per Institution | | | Book Value | Market Value | Percent <u>Invested</u> | |
| quities | | | 5,496,911.76 | 6,357,028.96 | 8.61 | |
| ioney Market | | | 1,078,253.98 | 1,078,253.98 | 1.69 | |
| lutual Funds | | | 29,072,626.18 | 34,775,453.76 | 45.53 | |
| reasury Bonds | | | 286,024.54 | 261,631.25 | 0.45 | |
| reasury Notes | | | 3,795,933.07 | 3,771,007.18 | 5.94 | |
| NMA | | | 7,874,156.73 | 7,684,511.74 | 12.33 | |
| HLMC Bonds | | | 2,781,762.59 | 2,727,240.67 | 4.36 | |
| ero Coupon Bonds | | | 832,510.75 | 824,523.86 | 1.30 | |
| eal Estate | | | 2,738,327.35 | 2,848,400.34 | 4.29 | |
| orporate Bonds | | | 8,607,020.49 | 8,424,401.78 | 13.48 | |
| | | | \$63,859,622.79 | \$70,048,548.87 | 100.00 | |



2014 SEPTEMER MONTHLY REPORT

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Geographic Information System Monthly Review

I was notified that the parcel configuration and property index numbers (PINs) in Charles Plaza (formerly Rose Plaza) on Palatine Road had been updated. Located the plats and current PIN assignments for the shopping center changes and modified the parcel configurations and related attributes. Also updated the attributes of all of the related address points. No addresses were changed.

A new subdivision—Bradwell Estates—is being built on annexed unincorporated land on the south side of Bradwell Road between Chambers Drive and Kingston Drive. Scanned the plat for the new subdivision and used the scanned image as a template to create the seventeen parcels and the Carriana Court centerline. Updated the parcels' and centerline attributes as much as possible without the address information. Also added address points (without address information).adjusted the municipal boundary and Police jurisdiction boundary to include the subdivision.

Engineering & Transportation asked for an old aerial photo of the Village area. There were problems with the land underlying a roadway during the road reconstruction this summer. An old aerial photograph showed that the road had been built across a pond area. I found the aerial photograph from 1938 and installed it on the ArcGIS workstation in Engineering. It will be used along with the GIS maps.

General Government received new low and moderate-income demographic data (identified by Census Bureau tract and blockgroup numbers) from the U.S. Department of Housing and Urban Development (HUD). Created a map showing the relevant blockgroups (with essential data) that shows where the Community Development Block Grant money can be used. This map will be used by Planning, Transportation & Engineering, and Public Works to determine where and how the HUD grant money will be used.

One more data file was migrated to ESRI's Local Government Information Model (LGIM) schema file geodatabase. At the end of September, 235 files of the 254 files to be migrated (93%) had been moved to the interim database. This includes all of the base data files and 22 of the utility infrastructure files. In addition, 224 files (88%) have been moved from the LGIM interim file geodatabase to the final SQL Server Local Government database and are available for use.

Added home foreclosure data for September 2014 to the GIS database and updated the maps for the North, West, and South areas of the Village. Exported the maps to PDF files and forwarded them to Development Services for inclusion in the monthly report.

SPS/GovQA Monthly Review

Employee Access Center

- Created documentation of EAC's features and presented it at our User Group meeting in September.
 It was well-received by the attendees, and we heard positive feedback after they used it for the first time.
- Met with HR staff to discuss our roll out plans and determined that we would be participating in the Benefits of Wellness event. Our goal was to have our employees log in and try the application for themselves.
- Produced an instructional document for Human Resources to follow when posting changes submitted by employees through EAC.
- Continued to fine tune the options and page disclaimers in EAC.

Affordable Care Act Application

- Arranged for a training session with SunGard to review their new application designed to tracking and report on employee information relevant to the Affordable Care Act requirements. This was attended by Finance and HR staff members, as well as by Cathy and Tina in IS.
- Refreshed the training database for Finance/HR to use in the testing recommended by SunGard.

Residential Rental Licensing Program

- Completed testing and implementation for the Business License Inspection Area custom project with SunGard. This new feature is now in use by Village staff for scheduling inspections.
- Provided SQL script to SunGard to run against the Business Licenses to update the 1st Letter field for the mailing in September.
- Continued to update location owner information and notify staff of potential rental properties.

Citation Adjudication

- Evaluated several existing Violation Codes for changes in ordinances and created new Violation Codes
- Penalty Processing Began training Kasia and continued to assist with the bi-monthly penalty process and the generation of the 1st and Final Notices for unpaid violations.
- I created supplemental fields in the training database that can used to track violators that are on a
 payment plan. Once approved by Finance, they will be implemented in the live database and the
 existing spreadsheet will be eliminated.
- Worked with Patti Cross to insure all notices generated contained the correct wording as it applies to existing ordinances.
- Created reports that would generate citation notices by citation number eliminating the need to type individual
- Provided Finance with a replacement method for entering receipts under the generic PTX code.
 Payments received for citations that have missing information will be entered only after the basic citation information is entered. This will insure that payments are applied to a specific citation in a timely fashion, eliminating erroneous penalties and notices.

Training

- Provided training and assistance to several staff members in GovQA's Views and Workflows.
- Provided Entity and Citation Entry training for new front counter staff.
- Provided Location Owner Analysis training for staff working on Residential Rental Licensing.

HR Access Database

• At the request of HR, I performed a comparison between their HR Access Database and the data in FinancePLUS Human Resources application to determine any data that might exist in Access and not in the HR application. Their goal is to retire their Access database. I will be able to create user defined fields for their use in tracking performance evaluation dates and ratings, which were the only fields not already included in the HR application. I also found that several long ago terminated employees were not in the HR application, most of whom were seasonal employees, interns or temporary employees. We are confident that nothing will be lost by retiring the database. I will provide additional Cognos report writing training as the demand for additional reports surfaces. Many reports were created for their use by IS which cover most of the current reporting needs.

Pet Licensing Renewal

- I sent my SQL script to SunGard to close all Pet Licenses that hadn't been renewed for two or more license years. They ran it, resulting in the closure of over 700 licenses, eliminating the need for each to be closed manually by Customer Service staff.
- Ran the renewal letters for Development Services staff for mailing.

Location and Entity Updates

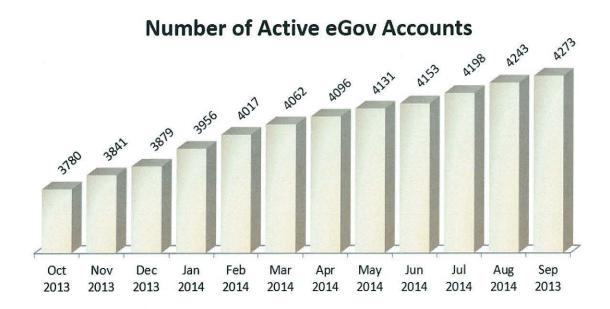
 Completed the review of all of May and a portion of June Real Estate Transfers and made the corresponding updates in eCommunityPlus.

Miscellany

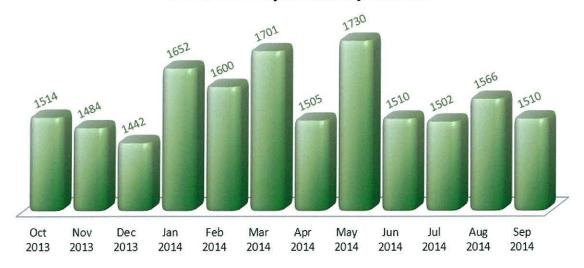
- Researched features reported to be available in the next version of FinancePLUS and CommunityPLUS to create an overview of how it would benefit specific departments/employees to upgrade to this new version. The purpose was to use it to determine whether to plan for an upgrade and, if so determined, included as part of the Budget/CIP documentation and
- We continue to have issues with the Citrix connections to ASP. We reported them to SunGard ASP support to have them resolved as quickly as possible.
- There was another instance of the Scheduled Tasks not running on the ASP servers, resulting in dates not being incremented for the Cash Registers and Citations. It also affected the UB jobs that run overnight.
- Continued working with Illinois Treasurer's Office and SunGard to determine the cause of the ePay issues, but there has been no resolution yet.
- Assisted Finance Department staff in use of the False Alarm Billing application and how to set up Outlook Recurring Appointments.
- Weekly Citation Entry assistance.

<u>eGov</u>

Latest figures for eGov users and payments are as follows:



eGov UB Payments by Month



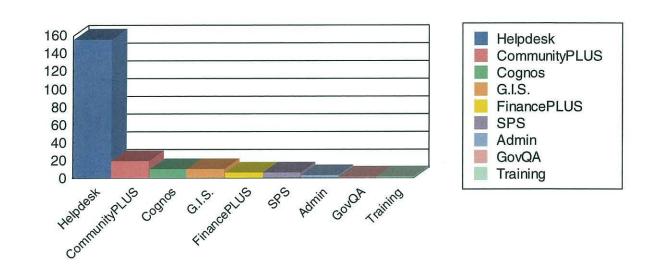
Technical Support Hardware & Software Activities

- Met with representatives from the Hoffman Estates Park District to further the discussion of
 the feasibility of using a portion of our fiber to link a number of their facilities. While using the
 a portion of the fiber is not an ideal situation, it was proposed that they be allowed to utilize
 the conduit we have in place to facilitate a portion of their run. It was also suggested they look
 into the possibility of using licensed band microwave points at their locations rather than
 running fiber.
- Began server Operating System upgrades to select production servers running Microsoft Server 2008r2 to Microsoft Windows Server 2012r2. The goal of the upgrade is to keep our network current, secure and stable. Remaining current also provides us with new opportunities to move forward with emerging technologies and to improve on one we are already utilizing.
- Met with representatives from police prior to attending the ASIS convention in Atlanta Georgia.
 The purpose of the meeting was to discuss the goal of consolidating the Village's video security
 and surveillance system and address the needs, particularly at the Police Department's to include
 the interview rooms (currently on an entirely separate system). Audio quality, video quality as well
 as storage and retention of video was also addressed.
- Facilitated the I.S. User Group where we introduced the Employee Access Center (EAC) module,
 Office 2013 and the Self Service Reset Password Management (SSRPM) tool. EAC and SSRPM
 is expected to be rolled out in October with the upgrade to Microsoft Office 2013 being deployed
 throughout the Village in November.
- Provided assistance to Police and Fire personnel Sierra device connectivity issues.
- Worked with IDN personnel to resolve a number of connectivity issues with the Mobile Messenger (in car CAD system) and report writing system.
- Add and remove user accounts from Active Directory, Exchange and the telephone systems as needed.
- Setup, configuration and removal of equipment as needed.
- Applied necessary software updates as needed.
- Resolved 21 account lockouts/password resets.

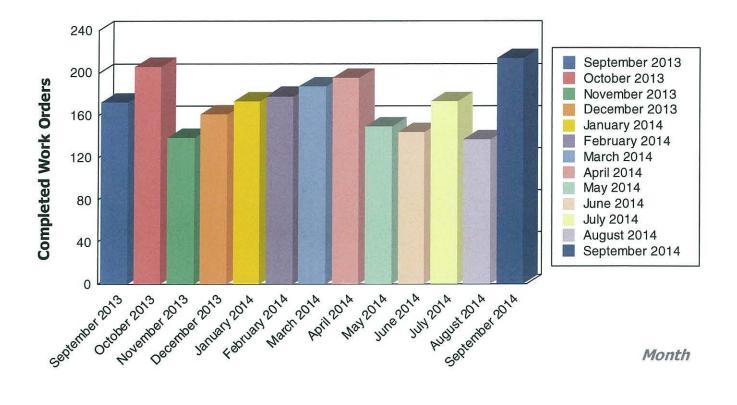
Total Work Orders by Priority by Month

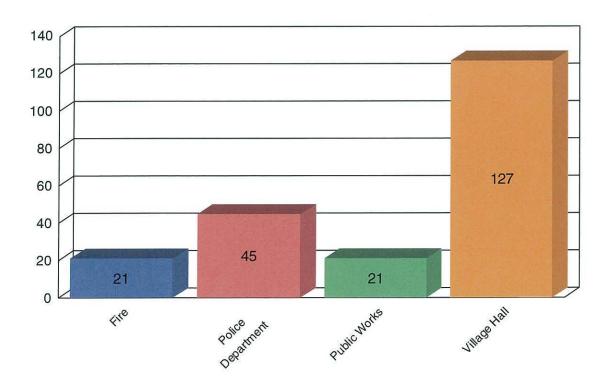
| Month | 9/2014 |
|------------------------------|--------|
| 1 - Urgent | 76 |
| 2 - High | 77 |
| 3 - Medium | 21 |
| 4 - Normal | 19 |
| Project | 5 |
| Scheduled Event | 5 |
| Vendor intervention required | 9 |
| Total for Month | 212 |





Type



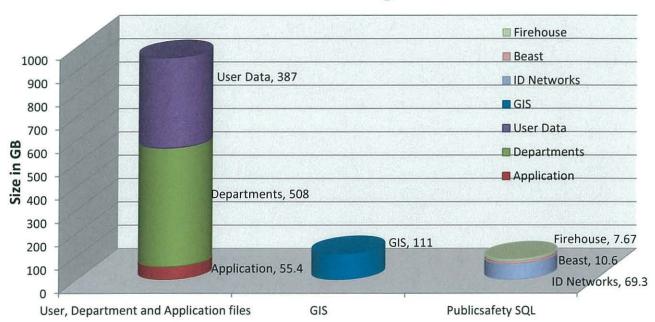


Savings on Printer Repairs

Since the beginning of the year Village of Hoffman Estates is enrolled in DID's Printer Sense program. One of the advantages of the program is included maintenance for our printers. In the month of September we have asked for 2 repairs and the cost associated with these repairs totaled \$267.50 including parts and labor.

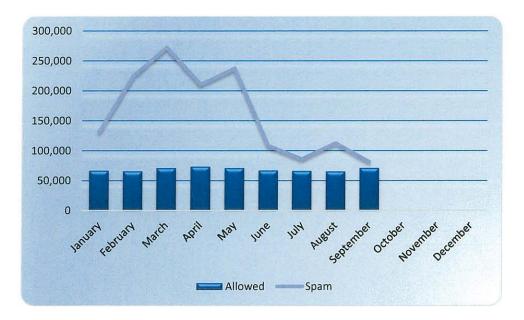
System and Data Functions

Disk Usage



Virus and Spam Report

Microsoft Forefront Online Protection blocked over 81,000 emails from flooding our inboxes. From the chart below you can see that the amount of spam was nearly 53% of the total email volume.



| | | | Percent |
|-----------|---------|-----------|---------|
| Month | Allowed | Spam | Spam |
| January | 66,446 | 131,736 | 66% |
| February | 65,537 | 224,199 | 77% |
| March | 70,714 | 272,622 | 79% |
| April | 73,256 | 210,710 | 74% |
| May | 70,699 | 237,454 | 77% |
| June | 66,839 | 108,198 | 62% |
| July | 66,074 | 86,092 | 57% |
| August | 65,270 | 112,490 | 63% |
| September | 71,174 | 81,393 | 53% |
| October | | | |
| November | | | |
| December | | | |
| Total | 616,009 | 1,464,894 | 70% |

Fil Barth

Fred Besenhoffer, Acting Director of Information Systems

VILLAGE OF HOFFMAN ESTATES

Memo

TO:

Finance Committee

FROM:

Mark Koplin, Assistant Village Manager-Development Services

RE:

OWNER'S REPRESENTATIVE MONTHLY REPORT FOR OCTOBER 2014

DATE:

October 24, 2014

- 1. As recommended by the Finance Committee in August, Acoustic Associates measured the sound from the October 11, parking lot event. The Ultimate Driving Experience was deemed as "the loudest" of the SCA parking lot events by a resident south of the Tollway. The noise measurements from the October 11, event was actually slightly less than the event observed and measured in July, and once again, the results show no violation of the State's Noise Standards.
- 2. Along with SCA staff and the Tourism Director, working on the close out of the Davis Cup state tourism grant by providing the necessary documentation to obtain the grant funds from Springfield.
- 3. Discussions with the Fire Chief and SCA staff regarding EMS staffing at the various events.
- 4. Coordination with SCA staff regarding some building maintenance items.
- 5. Continued discussions related to the Naming Rights contract that expires in 2016.
- 6. Continued discussions regarding the Global Spectrum, New Era (now merged with Paciolan) and Front Row Marketing contracts that expire at the end of 2014. A proposal to extend those contracts is on the October 27, Finance Committee agenda.
- 7. Follow-up on several I.T. projects that have been discussed with the SCA I.T. consultant, along with SCA, Village staff, and Levy.
- 8. Ongoing discussions regarding potential tenant sports teams, including coordination with Armando Gamboa regarding the Mustangs PASL 2014 season (first game November 8).
- 9. Discussions with Ben Gibbs regarding an extension to the existing Jani-King contract for cleaning services. This item will be included on a future Finance Committee agenda.
- 10. The new marquee sign electronic messaging center is now operational.
- 11. Discussion with Ben Gibbs regarding 2015 capital improvements.
- 12. Review of monthly financial reports and staffing/operational costs.
- 13. Conducted weekly meetings with Ben Gibbs to discuss bookings, holds, and operational items.

Mark Koplin

Assistant Village Manager

Department of Development Services

Attachments

MAK/kr

cc: J. Norris, R. Musiala, Ben Gibbs (Global Spectrum)

Sears Centre Arena

General Manager Update October Update

| Event Highlights | Notes |
|--|--|
| Oct 10: Diwali Indian Event | |
| Oct 11: American Predator MMA | |
| Oct 22 - 26: Skate America | |
| Oct 31 - Nov 1: IRCA Cheer Event | |
| Various Dates - Skating and Parking Lot Rentals | |
| Finance Department | |
| | Arena finished September financials. Arena forecasting to finish ahead of budget by |
| General | \$350,000 |
| intering speak achievative contrast of research equations are sign | Building Event Revenue YTD: \$1,512,136 |
| Monthly Financial Statement | Building Sponsor/Other Revenue YTD: \$269,920 |
| | Building Expenses YTD: \$1,590,353 |
| loon is bezinkelbe in de de lein in die de greene kaar Laardaap die eisse bildest | Building Income YTD: \$191,704 vs. YTD Budget (\$294,484) |
| Operations Department | |
| | Marquee has been replaced and is operational. Minor frame work remains to the steel |
| General | infrastructure. This should be completed within the month. |
| | Due to increasing business, Kyle Gajewski will be moved over to fill vacant Operations |
| Positions to Fill | Manager position, and a new Event Coordintar will be hired. |
| Third Party Providers | Andy Frain contracted submitted to vendor. |
| Village Support | Ongoing repairs and parking lot light replacement. |
| Events Department | |
| Erents beparement | Preparing for Kyle's transitiont to Operations. Conducting walk-thrus will all upcoming |
| General | events. |
| | |
| Marketing Department | |
| | Handling marketing for Beer Fest, Sesame Street Live, USA Skating, Monster Truck, |
| General | Circus, Bull Riding and Big Ten |
| Positions to Fill | Marketing Director to remain open. |
| Group Colos Donortesont | |
| Group Sales Department General | N/A |
| General | IN/A |
| Box Office Department | |
| General | Assistant Box Office Manager to remain open |
| | |
| Food & Beverage Department | |
| General | N/A |
| Premium Seating Department | |
| Fremium Seaung Department | |
| | Several new contracts pending already from new marquee. Terrific response so far as |
| General | FRMS has been very aggressive targeting companies that utilize outdoor in the market. |
| Positions to Fill | N/A |
| | |
| Sponsorship Department | the state of the s |
| Seneral Seneral | Pitching sponsorships for banking and automotive. |
| | Corporate Sales: \$97,110 Suites Sales: \$110,863 |
| Monthly Financial Statement | Suites Sales: \$110,883 Loge Sales: \$48,750 |
| ramatavas savas saista karantas savat parata karantas sasa sa sasa sa sa sa sa sa sa sa sa | Club Seat Sales: \$13,200 |
| THE PROPERTY OF THE PROPERTY O | A Additional in the Control of the C |
| Seneral . | |
| Capital Improvements | N/A |
| · | • • • • • • • • • • • • • • • • • • • |



What:

PROFESSIONAL CHAMPIONSHIP BULLRIDERS TOUR WORLD TOUR FINALE IX

Whon:

| EVENT SPACE | | | | | |
|-------------|-----------------------------|----------------------------|----------------------------|---|--|
| Date | Start (incl. Load In) | End (incl. Load Out) | Event Space Description | Event Start Time(s) | |
| 02/06/15 | | | Arena | LOAD IN DOORS: 6:30pm EVENT START: 7:30pm EVENT END: TBD | |
| 02/07/15 | | | Arena | LOAD IN DOORS: 6:30PM EVENT START: 7:30pm EVENT END: TBD | |

Where:

Sears Centre Arena

Tickets:

Ticketed:

PL1-\$63

PL2-\$38

PL3-\$18, Youth - \$10

Groups 15+\$33

*All Ticket Prices Increase \$2 on the day of the event.

On Sale:

Now

Marketing:

Website & Marquee

Parking:

\$10

Levy:

Concessions

SCA Event Mgr:

TBD

Event Contact:

Bob Sauber

PH: (630) 386-5373 Cell: (630) 461-8195

Email: RSAUBER01@aol.com

Notes:

PL3 seating is General Admission. Country music artist Colt Ford will be

performing after the Friday Bullriding event only. Tickets valid for both and

must be purchased for concert.

Comps:

Yes



Vhat: MASL – CHICAGO MUSTANGS INDOOR SOCCER

Vhen:

| Date | Event Start Time(s) | Date | Event Start Time(s) |
|---------------------------|---------------------|---------------------------|---------------------|
| SATURDAY – NOVEMBER 8 | EVENT START: 7:05PM | SATURDAY - NOVEMBER 22 | EVENT START: 7:05PM |
| SATURDAY – NOVEMBER 29 | EVENT START: 7:05PM | SUNDAY - DECEMBER 14 | EVENT START: 3:05PM |
| SATURDAY – DECEMBER 27 | EVENT START: 7:05PM | SATURDAY - JANUARY 3 | EVENT START 7:05PM |
| SUNDAY – JANUARY 4 | EVENT START: 3:05PM | SUNDAY - JANUARY 18 | EVENT START 3:05PM |
| SATURDAY – JANUARY 31 | EVENT START 7:05PM | SUNDAY – FEBRUARY 15 | EVENTSTART: 3:05PM |

There: Sears Centre Arena

ickets: <u>Ticketed:</u>

VIP ROWS 1-2: \$31 VIP ROWS 3-5: \$26 PREMIUM: \$23 GEN.ADM.: \$13

n Sale: SATURDAY, OCTOBER 11 @ 10:00AM

[arketing:

Website & Marquee

arking:

evy: Concessions

CA Event Mgr: TBD

vent Contact: Armando Gamboa / CEO & Head Coach

Office: 847-805-6633 x101 Cell: 847-489-5554 Email: armando@chicagomustangspro.com

Chicago Mustangs Office: 847-805-6633 x101/ Fax: 847-805-6650

2350 Hassell Road, Hoffman Estates, IL 60169

www.chicagomustangspro.com

otes: Chicago Mustangs have 10 game regular season in the MASL. Groups and season tickets sold

through team offices.



2015 BIG TEN WOMEN'S BASKETBALL TOURNAMENT What:

When:

| Date | Start (incl. Load In) | End (incl. Load Out) | Event Start Time(s) |
|----------------------------|-----------------------------|-------------------------|---|
| WEDNESDAY MARCH 4, 2015 | TBD | TBD | GAMES SESSION 1: 5:00PM |
| THURSDAY MARCH 5, 2015 | TBD | TBD | GAMES SESSION 2: 11:30AM GAMES SESSION 3: 6:00PM |
| FRIDAY MARCH 6, 2015 | TBD | TBD | GAMES SESSION 4: 11:30AM GAMES SESSION 5: 6:00PM |
| SATURDAY MARCH 7, 2015 | TBD | TBD | GAMES SESSION 6: 6:00PM |
| SUNDAY MARCH 8, 2015 | TBD | TBD | GAMES SESSION 7: 6:00PM |

Where:

Sears Centre Arena

Tickets:

Ticketed:

Single Session - \$15

All Session Tickets (13 games) - \$70 before 1/31/15; \$90 after 1/31/15

On Sale:

Public On sale: All-Sessions Only - Monday, October 20, 2014 10am

Marketing:

Website & Marquee

Parking:

No Charge

Levy:

Concessions

SCA Event Mgr: Erin Sweeney

Event Contact:

Josh Munk

Associate Director of Football Operations

Office: 847.696.1010 ext.105

Cell: 847-372-5138 Fax: 847.696.1150 imunk@bigten.org

Notes:

All-Session Games on sale through mid February 2015. Individual Sessions

go on sale mid February. All seating is General Admission, no reserved



What: SESAME STREET LIVE: CAN'T STOP SINGING

Vhen:

| Date | Event Start Time(s) | Date | Event Start Time(s) |
|------------------------|--|------------|---------------------|
| FRIDAY – | EVENT START: 10:30AM | FRIDAY - | EVENT START: 7:00PM |
| APRIL 17 | EVENT ENDS: 12:00PM | APRIL 17 | EVENT ENDS: 8:30PM |
| SATURDAY - | EVENT START: 10:30AM | SATURDAY - | EVENT START: 2:00PM |
| APRIL 18 | EVENT ENDS: 12:00PM | APRIL 18 | EVENT ENDS: 3:30PM |
| SATURDAY - APRIL 18 | EVENT START 5:30PM EVENT ENDS: 7:00PM | | |
| SUNDAY - | EVENT START 1:00PM | SUNDAY – | EVENT START 4:30PM |
| APRIL 19 | EVENT ENDS: 2:30PM | APRIL 19 | EVENT ENDS: 6:00PM |

here:

Sears Centre Arena

ickets:

Ticketed:

SUNNY SEATS - \$78, FLOOR GOLD CIRCLE - \$41, PL3 - \$31, PL4 - \$21

n Sale:

FRIDAY, OCTOBER 24 @ 10:00AM

Presale: Wednesday, October 8 - Thursday October 23.

[arketing:

Website & Marquee

arking:

evy:

\$10

Concessions

CA Event Mgr:

TBD

vent Contact:

Rachel Murch-D'Olimpio

Booking Coordinator • VEE Corporation

800 LaSalle Avenue Suite 1750 • Minneapolis, MN 55402

P 612.852.2338 • C 347.546.3347 • F 612.375.9135

rmurch@vee.com

ites:

Standard cameras are allowed, however, video cameras may not be brought into arena and the taking of video is prohibited. The show is 90 minutes long with one 15 minute intermission. Many

discount codes during presale and run of special offers.