

AGENDA
FINANCE COMMITTEE
Village of Hoffman Estates
April 24, 2017

Immediately following Public Health & Safety

Members:	Gary Pilafas, Chairperson	Karen Mills, Trustee
	Anna Newell, Vice Chairperson	Gary Stanton, Trustee
	Michael Gaeta, Trustee	Gayle Vandenberg, Trustee
		William McLeod, Mayor

I. Roll Call

II. Approval of Minutes – March 27, 2017

NEW BUSINESS

1. Request authorization to go out to bid for electricity, select a supplier based on the recommendation of Satori Energy and allow the Village Manager to enter into a contract with a third party supplier for the Sears Centre Arena.
2. Request authorization to waive bid and award a contract to CDW-Government (Desktop Computer Statewide Master Contract #CMS701124B) for the purchase of 60 desktop computers in an amount not to exceed \$41,378.40.
3. Request authorization to award the beverage contract for the 2017 Northwest Fourth-Fest to Lakeshore Beverage, Arlington Heights, IL.
4. Request acceptance of Finance Department Monthly Report.
5. Request acceptance of Information System Department Monthly Report.
6. Request acceptance of Sears Centre Monthly Report.

III. President's Report

IV. Other

V. Items in Review

VI. Adjournment

Village of Hoffman Estates

FINANCE COMMITTEE MEETING MINUTES

March 27, 2017

I. Roll call

Members in Attendance: Trustee Anna Newell, Vice Chairperson
Trustee Michael Gaeta
Trustee Karen Mills
Trustee Gary Stanton
Mayor William McLeod

Members Absent: Trustee Gayle Vandenberg
Trustee Gary Pilafas, Chairman

**Management Team Members
in Attendance:** Arthur Janura, Corporation Counsel
Dan O'Malley, Deputy Village Manager
Mark Koplin, Asst. Village Mgr., Dev. Services
Ted Bos, Police Chief
Jeff Jorian, Fire Chief
Joe Nebel, Director of Public Works
Rachel Musiala, Director of Finance
Fred Besenhoffer, Director of IS
Dr. Monica Saavedra, Director of HHS
Ben Gibbs, GM Sears Centre Arena
Patti Cross, Asst. Corporation Counsel
Suzanne Ostrovsky, Asst. to Village Manager
Greg Poulos, Assistant Police Chief
Bruce Anderson, CATV Coordinator

The Finance Committee meeting was called to order at 7:25 p.m.

II. Approval of Minutes

Motion by Trustee Gaeta, seconded by Trustee Stanton, to approve the minutes of the Finance Committee meeting of February 27, 2017. Voice vote taken. All ayes. Motion carried.

NEW BUSINESS

1. Request approval of an ordinance reserving the Village's volume cap.

An item summary sheet from Art Janura was presented to Committee.

Mr. Janura provided background and comments on the ordinance.

Motion by Trustee Gaeta, seconded by Trustee Mills, to approve an ordinance reserving the Village's volume cap. Voice vote taken. All ayes. Motion carried.

2. Request acceptance of the Finance Department Monthly Report.

The Finance Department Monthly Report was presented to committee.

Motion by Trustee Gaeta, seconded by Trustee Stanton, to accept the Finance Department Monthly Report. Voice vote taken. All ayes. Motion carried.

3. Request acceptance of the Information System Department Monthly Report.

The Information System Department Monthly Report was presented to committee.

Motion by Trustee Gaeta, seconded by Trustee Mills, to accept the Information System Department Monthly Report. Voice vote taken. All ayes. Motion carried.

4. Request acceptance of the Sears Centre Monthly Report.

The Sears Centre Monthly Report was presented to committee.

Motion by Trustee Gaeta, seconded by Trustee Mills, to accept the Sears Centre Monthly Report. Voice vote taken. All ayes. Motion carried.

III. President's Report

IV. Other

V. Items in Review

VI. Adjournment

Motion by Trustee Gaeta, seconded by Trustee Mills, to adjourn the meeting at 7:28 p.m. Voice vote taken. All ayes. Motion carried.

Minutes submitted by:

Jennifer Djordjevic, Director of Operations
and Outreach / Office of the Mayor & Board

Date

COMMITTEE AGENDA ITEM VILLAGE OF HOFFMAN ESTATES

SUBJECT: Request authorization to go out for bid for electricity at the Sears Centre Arena to secure fixed prices

MEETING DATE: April 24, 2017

COMMITTEE: Finance Committee

FROM: Rachel Musiala, Director of Finance
Mark Koplín, Owners Representative

REQUEST: Request authorization to go out to bid for electricity, select a supplier based on the recommendation of Satori Energy (formerly Energy Choices) and allow the Village Manager to enter into a contract with a third party supplier for the Sears Centre Arena.

BACKGROUND The Village of Hoffman Estates has been using Energy Choices to assist with our bidding and selection of natural gas and electricity suppliers for several years. This all started in January, 2007, when ComEd eliminated subsidized fixed-rate electricity service for non-franchise municipal accounts. To bring a cost-effective electricity supply alternative to municipalities in northern Illinois, the Metropolitan Mayors Caucus and Energy Choices joined forces to create the Metropolitan Energy Collaborative (the “Collaborative”). The Collaborative provides cost-effective electricity and natural gas supply to municipalities. Energy Choices was recently acquired by Satori Energy, but the representative we work with remains the same.

DISCUSSION The Sears Centre contract for electricity is currently with Constellation Energy through January, 2019. Recently, all other Village electricity accounts were extended through December, 2020. At this time, we are looking for authorization to extend the Sears Centre electricity contract through this same time period, and possibly beyond if pricing is favorable. Extending the contract now would ensure budget certainty over the contract term.

Satori Energy requested preliminary renewal prices on our behalf for a 1, 2, or 3-year term. Each term shows preliminary pricing that will result in savings for the Arena, with the 3-year term establishing the most savings. We are requesting authorization to have Satori Energy initiate the official bid and allow the Village Manager to sign an electricity contract for the Sears Centre while pricing is favorable. Authorization would only be if pricing was \$0.058/kWh or below.

RECOMMENDATION: Request authorization to go out to bid for electricity, select a supplier based on the recommendation of Satori Energy and allow the Village Manager to enter into a contract with a third party supplier for the Sears Centre Arena.



MEMO: VILLAGE OF HOFFMAN ESTATES BOARD MEETING

The Sears Centre is currently under contract with Constellation Energy through January, 2019. Recently, all other village accounts were extended through December, 2020. We are looking for permission to extend the Sears Centre minimally through this term, and possibly beyond. These accounts do NOT have a ComEd fixed rate option and must choose service from a supplier to maintain budget certainty.

A price comparison is attached. We are looking to execute a 1, 2, or 3 year contract. We are requesting permission to sign a new Sears Centre contract at \$0.058/kWh or below. The current contract is at \$0.05738/kWh. We are looking to maintain current spending levels by executing a new contract. These are all-in energy prices.

Metropolitan Energy Collaborative

In January 2007, ComEd eliminated subsidized fixed-rate electricity service for non-franchise municipal accounts. To bring a cost-effective electricity supply alternative to municipalities in northern Illinois, the Metropolitan Mayors Caucus and Energy Choices joined forces to create the Metropolitan Energy Collaborative. The "Collaborative" sought supply from a multitude of pre-qualified suppliers to secure lower-priced electricity to municipalities. In the first year the "Collaborative" saved municipalities an average of 27% on their electricity supply charges over ComEd's unsubsidized bundled fixed rate. The Metropolitan Energy Collaborative continues providing cost-effective electricity supply to municipalities for pumping and street lighting accounts, as well as residential accounts:

- | | |
|-------------------|----------------|
| Arlington Heights | Winfield |
| Bedford Park | Burr Ridge |
| Oak Forest | Compton Hills |
| Roselle | Elk Grove |
| Hoffman Estates | Glen Ellyn |
| Waukegan | Green Oaks |
| Prospect Heights | Homewood |
| Alsip | Lisle |
| Bartlett | Mettawa |
| LaGrange Park | Mount Prospect |
| Lincolnshire | Round Lake |
| Morton Grove | Robbins |
| Niles | Sleepy Hollow |
| Oak Park | Third Lake |
| River Forest | Wauconda |
| Westchester | Wayne |

Village of Hoffman Estates dba Sears Centre Arena

Electric Supply Pricing Proposal

QUOTE DATE:
4/17/2017

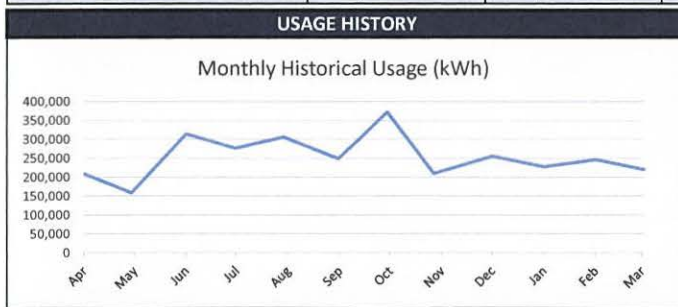


QUOTE INFORMATION	
Projected Start Date:	January 2019
Utility:	ComEd - IL
Number of Accounts:	1
Annual kWh:	3,044,033
Product Quoted:	Fixed

CURRENT PROVIDER INFORMATION	
Supply Provider:	Constellation
Electric Rate (\$/kWh):	\$0.05738
Annual Supply Cost:	\$174,667
Product:	Fixed
Contract End Date:	January 2019

MOST COMPETITIVE SUPPLY QUOTES						
Term Length	Rate (\$/kWh)	Supplier	Annual Contract Expense	Annual Impact (\$)	Annual Impact (%)	Total Contract Impact (\$)
6 Months	\$0.05991	MP2 Energy	\$182,368	↑ \$7,701	↑ 4.4%	↑ \$3,851
12 Months	\$0.05713	MP2 Energy	\$173,906	↓ \$761	↓ 0.4%	↓ \$761
18 Months	\$0.05847	Direct Energy	\$177,985	↑ \$3,318	↑ 1.9%	↑ \$4,977
24 Months	\$0.05718	Direct Energy	\$174,058	↓ \$609	↓ 0.3%	↓ \$1,218
36 Months	\$0.05700	Direct Energy	\$173,510	↓ \$1,157	↓ 0.7%	↓ \$3,470

QUOTE PRESENTATION						
Supplier	6 Months	12 Months	18 Months	24 Months	36 Months	Credit Status
Nordic Energy	\$0.06391	\$0.06408	-	-	-	Pending Approval
mc2 Energy Services	\$0.08051	\$0.07586	\$0.07778	-	-	Pending Approval
Hudson Energy	\$0.06580	\$0.06200	\$0.06300	\$0.06260	\$0.06340	Approved
Constellation	\$0.06443	\$0.06266	\$0.06285	\$0.06208	\$0.06071	Pending Approval
Dynegy Energy Services	\$0.06320	\$0.06042	\$0.06092	\$0.05998	-	Approved
Ambit Energy	-	\$0.06280	\$0.06500	-	-	Approved
Mint Energy	\$0.06280	\$0.06040	\$0.06090	\$0.06000	-	Pending Approval
Crius Energy	\$0.06608	\$0.06143	\$0.06257	\$0.06185	\$0.06277	Pending Approval
Direct Energy	\$0.06062	\$0.05810	\$0.05847	\$0.05718	\$0.05700	Approved
MP2 Energy	\$0.05991	\$0.05713	-	-	-	Pending Approval
Champion Energy	\$0.06201	\$0.05944	\$0.06001	\$0.05941	-	Pending Approval
Source Power & Gas	\$0.06225	\$0.05978	\$0.06036	\$0.05967	\$0.05974	Approved



ACCOUNT INFORMATION			
Account Number	Service Address	Annual kWh	Usage %
5684045006	5333 Prairie Stone Parkway Hoffman Estates, IL 60192	3,044,033	100.0%

CAPACITY INFORMATION	
Planning Year	Est. Cost (\$/kWh)
June 2015 - May 2016	\$0.01415
June 2016 - May 2017	\$0.01059
June 2017 - May 2018	\$0.01600
June 2018 - May 2019	\$0.02180
June 2019 - May 2020	\$0.02079

The electricity quotes shown above are comprised of six major components: energy, capacity, transmission, ancillary costs, line losses, and Renewable Portfolio Standard (RPS) costs. Capacity itself is a regulated cost, meaning that the cost will be the same regardless of which supplier you choose to purchase your energy from. The table to the right shows the fluctuating costs of capacity over the next several years.

NOTES AND DISCLAIMERS

- Pricing as quoted is valid until 5PM CST of the Quote Date.
- This offer is presented on behalf of the named providers and is to the best knowledge of Satori Energy.
- Satori Energy is not responsible for any changes relative to this offer that are unknown to us.
- Historical annual kWh is determined by calculating the last 12 months of usage as provided from the local utility.
- This proposal incorporates all costs except meter rentals, facility costs, delivery costs, and any city, county, or state sales tax and gross receipts tax (which are not subject to deregulation).
- This analysis is only for the named client's review and the client agrees not to share this proprietary information with any third parties unless required by law. Either party breaking this covenant will be liable for damages.
- All suppliers retain the ability to adjust prices due to a change in law imposed by a Governmental Authority or the regional Independent System Operator ("ISO").
- All savings and expense impact figures displayed in the above proposal are estimates based on historical usage.

**COMMITTEE AGENDA ITEM
VILLAGE OF HOFFMAN ESTATES**

SUBJECT: Request authorization to waive bid and award a contract to CDW-Government (Desktop Computer Statewide Master Contract #CMS701124B) for the purchase of 60 desktop computers in an amount not to exceed \$41,378.40.

MEETING DATE: April 24, 2017

COMMITTEE: Finance Committee

FROM: Darek Raszka, Senior Information Systems Specialist,
Fred Besenhoffer, Director of Information Systems

PURPOSE: The 2017 budget contains funding to continue our annual program of computer replacements. These replacements are spread across all of the departments throughout the Village.

DISCUSSION The Information Systems Department maintains a program of replacing desktop and laptop computers on an annual basis. For desktop computers the replacement cycle is four years and corresponds to the four year warranty we received on the equipment. In 2017, sixty desktop computers have been identified as surpassing their warranty dates and are in need of replacement.

This year the Village received quotes from four different sources referencing two different computer manufactures as seen in the included document. This year's minimum specifications were increased to include larger hard drives, additional ram and 22 inch monitors. All submittals met the minimum desired specifications with CDW-Government submitting the lowest quote.

FINANCIAL IMPACT In the 2017 budget, a total of \$42,000 was allocated to the IS Department to continue the desktop replacement program (470086254602). This purchase would replace existing systems that are four years old or older per our replacement program and fit within the budgeted funds.

RECOMMENDATION Waive bid and award contract to CDW-Government for the purchase of 60 desktop computers in an amount not to exceed \$41,378.40.

Requirements	CDW HP	Dell Direct	Dell Direct	Dell Direct	HP Direct	SHI HP	SHI Dell
based on 60 units							
CPU - Intel I5	√	√	√	√	√	√	√
HDD - 500 GB	√	√	√	√	√	√	√
RAM - 8 GB	√	√	√	√	√	√	√
Dual Display Video	√	√	√	√	√	√	√
DVDR Drive	√	√	√	√	√	√	√
BTX case	√	√	√	√	√	√	√
4yr warranty	√	√	√	√	√	√	√
22in Monitor	√	√	√	√	√	√	√
Total \$	\$ 41,378.40	\$ 45,376.80	\$ 51,089.40	\$ 43,614.60	\$ 41,880.00	\$ 52,631.40	\$ 46,200.00



QUOTE CONFIRMATION

DEAR FRED BESENHOFFER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
HVRG124	4/7/2017	HVRG124	0334905	\$41,378.40

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Next Business Day On-Site Coverage for CPU 4-Year Mfg. Part#: U7897E UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (130733)	60	573011	\$34.99	\$2,099.40
HP v223 - LED monitor - 21.5" Mfg. Part#: V5G70AA#ABA UNSPSC: 43211902 Contract: National IPA Technology Solutions (130733)	60	4010277	\$114.99	\$6,899.40
HP ProDesk 400 G3 - Core i5 6500 3.2 GHz - 8 GB - 1 TB Mfg. Part#: W5X51UT#ABA UNSPSC: 43211508 Contract: National IPA Technology Solutions (130733)	60	4133294	\$539.66	\$32,379.60

PURCHASER BILLING INFO		SUBTOTAL	\$41,378.40
Billing Address: VILLAGE OF HOFFMAN ESTATES FINANCE DEPARTMENT 1900 HASSELL RD HOFFMAN ESTATES, IL 60169-6302 Phone: (847) 882-9100 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		GRAND TOTAL	\$41,378.40
DELIVER TO		Please remit payments to:	
Shipping Address: VILLAGE OF HOFFMAN ESTATES FINANCE DEPARTMENT 1900 HASSELL RD HOFFMAN ESTATES, IL 60169-6302 Phone: (847) 882-9100 Shipping Method: Dynamex Messenger Overnight 10:30 am		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Nick Weaver

(877) 638-8137

nickwea@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$37,357.80

Quote number:
3000012307496.1

Quote date:
Mar. 28, 2017

Quote expiration:
Apr. 27, 2017

Deal ID:
12807549

Company name:
VILLAGE OF HOFFMAN ESTATES

Customer number:
1183168

Phone:
(708) 894-7226

Sales rep information:
Shawn Kitterman
Shawn_Kitterman@Dell.com
(800) 456-3355
Ext: 5131143

Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 3040 SFF	60	\$622.63	\$37,357.80

DBC as low as \$1,121.00/ month^

Subtotal:	\$37,357.80
Shipping:	\$0.00
Environmental Fees:	\$0.00
Non-Taxable Amount:	\$37,357.80
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$37,357.80

Dear Customer,

Please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Shawn Kitterman

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
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SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 3040 SFF	60	\$622.63	\$37,357.80
Estimated Delivery Date: Apr. 6 - Apr. 11, 2017				
Contract Code: 99AGZ				
Customer Agreement No: MHEC-07012015				
338-BHUF	Intel Core i5-6500 (QC/6MB/4T/3.2GHz/65W); supports Windows 7/8.1/10/Linux	60	-	-
412-AAGQ	Small Form Factor Processor Heatsink 65 Watt	60	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	60	-	-
630-AAPK	No Productivity Software	60	-	-
370-ACLY	8GB (1x8GB) 1600MHz DDR3L Memory	60	-	-
400-AJKS	2.5 inch 128GB SATA Class 20 Solid State Drive	60	-	-
575-BBGD	Bracket for 2.5 inch Hard Drive Disk, Small Form Factor, OptiPlex	60	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	60	-	-
325-BBRJ	DVD+/-RW Bezel, Small Form Factor	60	-	-
429-AAJV	DVD-RW Drive (Reads and Writes to DVD/CD)	60	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and DVD drive (without Media)	60	-	-
620-AALW	OS-Windows Media Not Included	60	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	60	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	60	-	-

634-BENZ	No DDP ESS Software	60	-	-
954-3465	No DDPE Encryption Software	60	-	-
385-BBCR	No Media Card Reader	60	-	-
555-BBFO	No Wireless	60	-	-
555-BBFO	No Wireless	60	-	-
321-BBXP	OptiPlex 3040 SFF with 180W Standard Power Supply (APFC)	60	-	-
631-AAWD	non-vPro MOD Consumer - Manageability	60	-	-
340-AJFC	Kickstart Product Registration	60	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	60	-	-
525-BBCL	SupportAssist	60	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	60	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex	60	-	-
658-BCUV	Dell Developed Recovery Environment	60	-	-
387-BBCG	No ESTAR	60	-	-
817-BBBB	No FGA	60	-	-
210-AFXK	OptiPlex 3040 Small Form Factor XCTO	60	-	-
450-AAOJ	System Power Cord (Philippine/TH/US)	60	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	60	-	-
389-BCGW	No UPC Label	60	-	-
340-ARRM	Shipping Material for System, Small Form Factor, DAO	60	-	-
389-BBUU	Shipping Label for DAO	60	-	-
389-BHIB	Intel(R) Core(TM) i5 Label	60	-	-
800-BBIO	Desktop BTO Standard shipment	60	-	-
340-ABJI	No Diagnostic/Recovery CD media	60	-	-
340-ATOB	Quick Reference Guide	60	-	-
551-BBBJ	No Intel Responsive	60	-	-
389-BIHJ	Reg Label, SFF, MEX,STD	60	-	-
329-BBJL	TPM Enabled	60	-	-
461-AABF	No CompuTrace	60	-	-
332-1286	US Order	60	-	-
803-8583	Dell Limited Hardware Warranty Plus Service	60	-	-
803-8646	ProSupport: Next Business Day Onsite, 3 Years	60	-	-
803-8702	ProSupport: 7x24 Technical Support, 3 Years	60	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	60	-	-
365-0651	System Details Asset Label	60	-	-
377-8262	CFI,Information,VAL,CHASSISDEF,Factory Install	60	-	-
817-BBBC	Not selected in this configuration	60	-	-
470-AAJL	NO ADAPTER	60	-	-
480-AAJX	Display Not Included	60	-	-

Subtotal:	\$37,357.80
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00

Sales rep: Shawn Kitterman | Quote number: 3000012307496.1

Total: \$37,357.80

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

*Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$8,019.00

Quote number:
3000012309551.1

Quote date:
Mar. 28, 2017

Quote expiration:
Apr. 27, 2017

Deal ID:
12807549

Company name:
VILLAGE OF HOFFMAN ESTATES

Customer number:
1183168

Phone:
(708) 894-7226

Sales rep information:
Shawn Kitterman
Shawn_Kitterman@Dell.com
(800) 456-3355
Ext: 5131143

Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
DBC as low as \$241.00/ month^		Subtotal:	\$8,019.00
		Shipping:	\$0.00
		Environmental Fees:	\$0.00
		Non-Taxable Amount:	\$8,019.00
		Taxable Amount:	\$0.00
		Estimated Tax:	\$0.00
		Total:	\$8,019.00

Dear Customer,

Please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Shawn Kitterman

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
	Estimated Delivery Date: Mar. 31 - Apr. 4, 2017			
	Contract Code: 99AGZ			
	Customer Agreement No: MHEC-07012015			
210-AIIF	Dell 22 Monitor - P2217H	60	-	-

Subtotal:	\$8,019.00
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$8,019.00

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

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^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

*Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$43,070.40

Quote number:
3000012308040.1

Quote date:
Mar. 28, 2017

Quote expiration:
Apr. 27, 2017

Deal ID:
12807549

Company name:
VILLAGE OF HOFFMAN ESTATES

Customer number:
1183168

Phone:
(708) 894-7226

Sales rep information:
Shawn Kitterman
Shawn_Kitterman@Dell.com
(800) 456-3355
Ext: 5131143

Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 3040 SFF	60	\$717.84	\$43,070.40

DBC as low as \$1,293.00/ month^

Subtotal:	\$43,070.40
Shipping:	\$0.00
Environmental Fees:	\$0.00
Non-Taxable Amount:	\$43,070.40
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$43,070.40

Dear Customer,

Please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Shawn Kitterman

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
--	--	---	--

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 3040 SFF	60	\$717.84	\$43,070.40
	Estimated Delivery Date: Apr. 6 - Apr. 11, 2017			
	Contract Code: 99AGZ			
	Customer Agreement No: MHEC-07012015			
338-BHUF	Intel Core i5-6500 (QC/6MB/4T/3.2GHz/65W); supports Windows 7/8.1/10/Linux	60	-	-
412-AAGQ	Small Form Factor Processor Heatsink 65 Watt	60	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	60	-	-
630-AAPK	No Productivity Software	60	-	-
370-ACLY	8GB (1x8GB) 1600MHz DDR3L Memory	60	-	-
400-AJCK	2.5 inch 256GB SATA Class 20 Solid State Drive	60	-	-
575-BBGD	Bracket for 2.5 inch Hard Drive Disk, Small Form Factor, OptiPlex	60	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	60	-	-
325-BBRJ	DVD+/-RW Bezel, Small Form Factor	60	-	-
429-AAJV	DVD-RW Drive (Reads and Writes to DVD/CD)	60	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and DVD drive (without Media)	60	-	-
620-AALW	OS-Windows Media Not Included	60	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	60	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	60	-	-

634-BENZ	No DDP ESS Software	60	-	-
954-3465	No DDPE Encryption Software	60	-	-
385-BBCR	No Media Card Reader	60	-	-
555-BBFO	No Wireless	60	-	-
555-BBFO	No Wireless	60	-	-
321-BBXP	OptiPlex 3040 SFF with 180W Standard Power Supply (APFC)	60	-	-
631-AAWD	non-vPro MOD Consumer - Manageability	60	-	-
340-AJFC	Kickstart Product Registration	60	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	60	-	-
525-BBCL	SupportAssist	60	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	60	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex	60	-	-
658-BCUV	Dell Developed Recovery Environment	60	-	-
387-BBCG	No ESTAR	60	-	-
817-BBBB	No FGA	60	-	-
210-AFXK	OptiPlex 3040 Small Form Factor XCTO	60	-	-
450-AAOJ	System Power Cord (Philipine/TH/US)	60	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	60	-	-
389-BCGW	No UPC Label	60	-	-
340-ARRM	Shipping Material for System, Small Form Factor, DAO	60	-	-
389-BBUU	Shipping Label for DAO	60	-	-
389-BHIB	Intel(R) Core(TM) i5 Label	60	-	-
800-BBIO	Desktop BTO Standard shipment	60	-	-
340-ABJI	No Diagnostic/Recovery CD media	60	-	-
340-ATOB	Quick Reference Guide	60	-	-
551-BBBJ	No Intel Responsive	60	-	-
389-BIHJ	Reg Label, SFF, MEX,STD	60	-	-
329-BBJL	TPM Enabled	60	-	-
461-AABF	No CompuTrace	60	-	-
332-1286	US Order	60	-	-
803-8583	Dell Limited Hardware Warranty Plus Service	60	-	-
803-8646	ProSupport: Next Business Day Onsite, 3 Years	60	-	-
803-8702	ProSupport: 7x24 Technical Support, 3 Years	60	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	60	-	-
365-0651	System Details Asset Label	60	-	-
377-8262	CFI,Information,VAL,CHASSISDEF,Factory Install	60	-	-
817-BBBC	Not selected in this configuration	60	-	-
470-AAJL	NO ADAPTER	60	-	-
480-AAJX	Display Not Included	60	-	-

Subtotal:	\$43,070.40
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00

Sales rep: Shawn Kitterman | Quote number: 3000012308040.1

Total: \$43,070.40

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$8,019.00

Quote number:
3000012309551.1

Quote date:
Mar. 28, 2017

Quote expiration:
Apr. 27, 2017

Deal ID:
12807549

Company name:
VILLAGE OF HOFFMAN ESTATES

Customer number:
1183168

Phone:
(708) 894-7226

Sales rep information:
Shawn Kitterman
Shawn_Kitterman@Dell.com
(800) 456-3355
Ext: 5131143

Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
DBC as low as \$241.00/ month^			
		Subtotal:	\$8,019.00
		Shipping:	\$0.00
		Environmental Fees:	\$0.00
		Non-Taxable Amount:	\$8,019.00
		Taxable Amount:	\$0.00
		Estimated Tax:	\$0.00
		Total:	\$8,019.00

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Shawn Kitterman

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Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
	Estimated Delivery Date: Mar. 31 - Apr. 4, 2017			
	Contract Code: 99AGZ			
	Customer Agreement No: MHEC-07012015			
210-AIIF	Dell 22 Monitor - P2217H	60	-	-

Subtotal:	\$8,019.00
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$8,019.00

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$35,595.60

Quote number:
3000012308593.1

Quote date:
Mar. 28, 2017

Quote expiration:
Apr. 27, 2017

Deal ID:
12807549

Company name:
VILLAGE OF HOFFMAN ESTATES

Customer number:
1183168

Phone:
(708) 894-7226

Sales rep information:
Shawn Kitterman
Shawn_Kitterman@Dell.com
(800) 456-3355
Ext: 5131143

Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 3040 SFF	60	\$593.26	\$35,595.60

DBC as low as \$1,068.00/ month^

Subtotal:	\$35,595.60
Shipping:	\$0.00
Environmental Fees:	\$0.00
Non-Taxable Amount:	\$35,595.60
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$35,595.60

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Regards,

Shawn Kitterman

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Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
--	--	---	--

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 3040 SFF	60	\$593.26	\$35,595.60
	Estimated Delivery Date: Apr. 6 - Apr. 11, 2017			
	Contract Code: 99AGZ			
	Customer Agreement No: MHEC-07012015			
338-BHUF	Intel Core i5-6500 (QC/6MB/4T/3.2GHz/65W); supports Windows 7/8.1/10/Linux	60	-	-
412-AAGQ	Small Form Factor Processor Heatsink 65 Watt	60	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	60	-	-
630-AAPK	No Productivity Software	60	-	-
370-ACLY	8GB (1x8GB) 1600MHz DDR3L Memory	60	-	-
400-AEFT	500GB 2.5inch Serial ATA (7,200 RPM) Hard Drive, Dell OptiPlex	60	-	-
575-BBGD	Bracket for 2.5 inch Hard Drive Disk, Small Form Factor, OptiPlex	60	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	60	-	-
325-BBRJ	DVD+/-RW Bezel, Small Form Factor	60	-	-
429-AAJV	DVD-RW Drive (Reads and Writes to DVD/CD)	60	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and DVD drive (without Media)	60	-	-
620-AALW	OS-Windows Media Not Included	60	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	60	-	-

275-BBBW	Dell MS116 Wired Mouse, Black	60	-	-
634-BENZ	No DDP ESS Software	60	-	-
954-3465	No DDPE Encryption Software	60	-	-
385-BBCR	No Media Card Reader	60	-	-
555-BBFO	No Wireless	60	-	-
555-BBFO	No Wireless	60	-	-
321-BBXP	OptiPlex 3040 SFF with 180W Standard Power Supply (APFC)	60	-	-
631-AAWD	non-vPro MOD Consumer - Manageability	60	-	-
340-AJFC	Kickstart Product Registration	60	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	60	-	-
525-BBCL	SupportAssist	60	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	60	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex	60	-	-
658-BCUV	Dell Developed Recovery Environment	60	-	-
387-BBCG	No ESTAR	60	-	-
817-BBBB	No FGA	60	-	-
210-AFXK	OptiPlex 3040 Small Form Factor XCTO	60	-	-
450-AAOJ	System Power Cord (Philippine/TH/US)	60	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	60	-	-
389-BCGW	No UPC Label	60	-	-
340-ARRM	Shipping Material for System, Small Form Factor, DAO	60	-	-
389-BBUU	Shipping Label for DAO	60	-	-
389-BHIB	Intel(R) Core(TM) i5 Label	60	-	-
800-BBIO	Desktop BTO Standard shipment	60	-	-
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989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	60	-	-
365-0651	System Details Asset Label	60	-	-
377-8262	CFI,Information,VAL,CHASSISDEF,Factory Install	60	-	-
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480-AAJX	Display Not Included	60	-	-

Subtotal:	\$35,595.60
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$35,595.60

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Bill to:
VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES
IL 60169-6308
US
(708) 894-7226

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
DBC as low as \$241.00/ month^			
			Subtotal: \$8,019.00
			Shipping: \$0.00
			Environmental Fees: \$0.00
			Non-Taxable Amount: \$8,019.00
			Taxable Amount: \$0.00
			Estimated Tax: \$0.00
			Total: \$8,019.00

Dear Customer,

Please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Shawn Kitterman

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: FRED BESENHOFFER	Shipping phone: (708) 894-7226	Shipping via: Standard Ground	Shipping Address: 1900 HASSELL RD VILLAGE HALL HOFFMAN ESTATES IL 60195 US
--	--	---	--

SKU	Description	Qty	Unit Price	Subtotal
	Dell 22 Monitor - P2217H	60	\$133.65	\$8,019.00
	Estimated Delivery Date: Mar. 31 - Apr. 4, 2017			
	Contract Code: 99AGZ			
	Customer Agreement No: MHEC-07012015			
210-AIIF	Dell 22 Monitor - P2217H	60	-	-

Subtotal:	\$8,019.00
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$8,019.00

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

*Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



Pricing Proposal
Quotation #: 13083715
Created On: 3/6/2017
Valid Until: 3/31/2017

Village of Hoffman Estates

Darek Raszka

1900 Hassell Road
Attn: A/P
Schaumburg, IL 60195
United States
Phone: 847-781-4875
Fax:
Email: Darek.Raszka@HoffmanEstates.org

Inside Account Manager

Anthony Pichalski

290 Davidson Avenue
Somerset, NJ 08873
Phone: 888-591-3400
Fax: 877-289-6088
Email: Teamshi@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Smart Buy 600 G3 Pd Sff I5-6500 4Gb 500Gb Dvdrw W10p6 Dg76 64Bit HP, Inc. - Part#: 1FY52UT#ABA	60	\$658.19	\$39,491.40
2 Electronic HP Care Pack Next Business Day Hardware Support - Extended service agreement - parts and labor - 4 years - on-site - 9x5 - response time: NBD - promo - for Elite Slice, Slice for Meeting Rooms; EliteDesk 705 G3; ProOne 400 G2 HP, Inc. - Part#: HN788E	60	\$31.00	\$1,860.00
3 HP - DDR4 - 4 GB - DIMM 288-pin - 2400 MHz / PC4-19200 - 1.2 V - unbuffered - non- ECC - promo - for EliteDesk 800 G3; ProDesk 400 G4, 600 G3 HP, Inc. - Part#: Z9H59AT	60	\$46.00	\$2,760.00
4 HP EliteDisplay E222 - LED monitor - 21.5" (21.5" viewable) - 1920 x 1080 Full HD (1080p) - IPS - 250 cd/m - 1000:1 - 7 ms - HDMI, VGA, DisplayPort - black, silver - promo HP, Inc. - Part#: M1N96A8#ABA	60	\$142.00	\$8,520.00
		Total	\$52,631.40

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



Pricing Proposal
 Quotation #: 13112099
 Created On: 3/9/2017
 Valid Until: 4/7/2017

Village of Hoffman Estates

Inside Account Manager

Darek Raszka
 1900 Hassell Road
 Attn: A/P
 Schaumburg, IL 60195
 United States
 Phone: 847-781-4875
 Fax:
 Email: Darek.Raszka@HoffmanEstates.org

Anthony Pichalski
 290 Davidson Ave
 Somerset NJ 08873
 Phone: 888-591-3400
 Fax: 877-289-6088
 Email: IllinoisSLG@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 OptiPlex 3040 SFF Dell - Part#: 3000011297071.1	60	\$595.00	\$35,700.00
2 Dell 22 Monitor - P2217H Dell - Part#: 210-AIIF	60	\$175.00	\$10,500.00
		Total	\$46,200.00

Additional Comments

Line 1 Specs:

- 338-BHUF Intel Core i5-6500 (QC/6MB/4T/3.2GHz/65W); supports Windows 7/8.1/10/Linux
- 412-AAGQ Small Form Factor Processor Heatsink 65 Watt
- 619-AHKN Win 10 Pro 64 English, French, Spanish
- 658-BCSB Microsoft(R) Office 30 Days Trial
- 370-ACLY 8GB (1x8GB) 1600MHz DDR3L Memory
- 400-AANO 3.5 inch 500GB 7200rpm Hard Disk Drive
- 490-BBFG Intel Integrated Graphics, Dell OptiPlex
- 325-BBRJ DVD+/-RW Bezel, Small Form Factor
- 429-AAJV DVD-RW Drive (Reads and Writes to DVD/CD)
- 385-BBCR No Media Card Reader
- 555-BBFO No Wireless
- 555-BBFO No Wireless
- 321-BBXP OptiPlex 3040 SFF with 180W Standard Power Supply (APFC)
- 470-AAJL NO ADAPTER
- 580-ADJC Dell KB216 Wired Multi-Media Keyboard English Black
- 275-BBBW Dell MS116 Wired Mouse, Black
- 631-AAWD non-vPro MOD Consumer - Manageability
- 340-AJFC Kickstart Product Registration
- 422-0008 Dell Data Protection System Tools Digital Delivery/DT
- 525-BBCL SupportAssist
- 640-BBLW Dell(TM) Digital Delivery Cirrus Client
- 658-BBMR Dell Client System Update (Updates latest Dell

Recommended BIOS, Drivers, Firmware and Apps),OptiPlex
658-BCUV Dell Developed Recovery Environment
620-AALW OS-Windows Media Not Included
387-BBCG No ESTAR
954-3465 No DDPE Encryption Software
998-BZFF Fixed Hardware Configuration
210-AFWI OptiPlex 3040 Small Form Factor BTX
450-AAOJ System Power Cord (Philippine/TH/US)
340-AGIK Safety/Environment and Regulatory Guide
(English/French Multi-language)
389-BDQH Retail POD
340-ARRM Shipping Material for System, Small Form Factor, DAO
389-BBUU Shipping Label for DAO
658-BBTV Cyberlink Media Suite Essentials for Windows 10 and DVD
drive (without Media)
389-BHIB Intel(R) Core(TM) i5 Label
800-BBIP Desktop BTS/BTP Shipment
340-ABJI No Diagnostic/Recovery CD media
340-ATOB Quick Reference Guide
551-BBBJ No Intel Responsive
389-BIHJ Reg Label, SFF, MEX,STD
634-BENZ No DDP ESS Software
329-BBJL TPM Enabled
461-AABF No CompuTrace
332-1286 US Order
803-8583 Dell Limited Hardware Warranty Plus Service
803-8591 Onsite Service After Remote Diagnosis 4 Years
817-BBBC Not selected in this configuration
480-AAJX Display Not Included

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



Public Sector Sales

March 02, 2017

VILLAGE OF HOFFMAN ESTATES
1900 HASSELL RD
HOFFMAN ESTATES IL 60195-0000

RE : HP Public Sector Quote - 11538977-4

Dear Darek Raszka,

Thank you for your recent interest in HP Public Sector Sales. Award-winning HP products are designed to deliver high-performance technology, powerful networking and legendary HP quality - all at a value that your budget demands. From Notebook PCs to Printers, HP provides a single resource for complete solutions that meet all your computing needs. You can rely on HP for the performance, uptime, and efficiency you need to keep your agency running smoothly and hassle-free. Every HP product is designed and tested to provide industry-standard compatibility and investment protection. And, with special maintenance services, easy ordering and flexible financing, HP makes buying the right solution for your organization easier and more convenient than ever.

Attached is the price quotation you requested. When submitting a purchase order directly to HP, please be certain to include the requested information on the Ordering Information page attached to this quotation. Including the necessary information will ensure the accurate and timely processing of your order through HP Public Sector.

You may [click here to view this quote and place an order online](#) or fax in your purchase order at 800-825-2329.

- Please reference these terms: HP Standard Single Order terms and conditions.

- Unless the customer has another valid agreement with HP Inc, this quotation is governed by HP Inc's Standard Single Order Terms and Conditions. A copy of these terms can be found on-line or can be requested from your Customer Service or Sales Representatives. All orders must reference this HP Inc. quotation for acceptance. No other terms or conditions shall apply.

- Third party items that may be included in this quote are covered under the terms of the manufacturer warranty, not the HP Inc. warranty.

If you should have questions regarding this quotation or need any other assistance, please contact your Public Sector sales representative.

Sincerely,

Thaddeus Everheart

Inside Sales Representative
(866) 376-1767



Public Sector Sales

Ordering Information

It's never been easier to place your direct orders with HP. Now you can have fast, accurate service with special options designed to personalize, process and expedite your shipments with higher levels of accuracy. Ordering HP products is as simple as picking up the phone, using the fax machine, or logging onto the HP Public Sector website at http://welcome.hp.com/country/us/eng/solutions/pub_sector.html

Online ordering

With the HP Online Store, you can create quotes with real-time pricing; place an order using a credit card or purchase order, keep up-to-date on the latest product promotions and pricing available on your contract, inquire about order status and view product/price information - all from your desktop PC.

[Click here to view this quote and place an order online.](#)

Faxing Option

Faxing your order is convenient, too. Simply fill out your request on the customer purchase order and send to 1-800-825-2329. Your order will be promptly handled, and you can call a Customer Service Representative to confirm your order.

Personalized Telesales

To provide more personal service to you, our telephone sales and order administration representatives are assigned by territory. This means you can reach a dedicated government, education, or medical sales team every time you call - giving you added value by letting you grow personal relationships with representatives who know your product as well as your special terms and delivery requirements. To request a quote, check product availability, and other related questions, call your Telesales Representative.

Order Accuracy

To ensure the accurate and timely processing of your order, please verify that your purchase order includes the following information:

- o Bill-to address,
- o Ship-to address,
- o Purchase order number,
- o Part number, description, and price,
- o Contract # and name
- o Reseller of choice
- o Contact name, phone number, and email address,
- o Special delivery requirements
- o Requested delivery date
- o Signature of authorized purchaser
- o Please note that HP Inc. must be listed as the vendor.
- o Sample/Editable PDF Purchase Order forms are available at these links -
 - o Standard PO (STL / K12 / Hi Ed / Fed) - http://gem.compaq.com/gemstore/sites/downloads/SLED_PO_Template.pdf
 - o Federal Form 1449 - http://gem.compaq.com/gemstore/sites/downloads/FED_PO_Template_Form_1449.pdf

Tax-Exempt Certificate Requirements

All tax-exempt accounts should have a tax-exempt certificate on file with HP to avoid having sales tax added to their invoice. This certificate needs to be provided only once. If you are ordering for the first time, please include with your order or account application.

HP Credit

HP's financing programs can help your agency purchase or lease HP solutions. To inquire more about a customized financial solution proposal call your Telesales Representative.

Order Tracking and Status

All orders are entered within 24 hours of receipt and are scheduled to ship on a first in first out basis. Orders are shipped within seven days of receipt provided all items are in stock and all necessary information has been properly included on your purchase order. (Remember that ship complete orders can be delayed if a particular item is not currently in stock.) To inquire about the status of your order, you may either call your corresponding Customer Service Representative or [check your order status online](#)

Returned Merchandise

A return material authorization number (RMA) is required for all returns to be processed. Returns may be requested within 30 days of shipment. Please call your Public Sector Customer Service Representative in order to have an RMA assigned. Please have a copy of the packing slip available when you call.

Customer Relationship and Sales For Public Sector Sales

Fax: 800-825-2329

K-12 Education: 800-888-3224

Higher Ed: 877-480-4433

State & Local: 888-202-4682



PRICE QUOTATION

Quote Number: 11538977-4

Quote Date : March 02, 2017

Revised Date : March 03, 2017

Expires: April 01, 2017

Provided by: Thaddeus Everheart

Darek Raszka

VILLAGE OF HOFFMAN ESTATES

Big Deal Number: 94038253

Contract: STANDARD TERMS STATE & LOCAL CUSTOMER (STD TERMS STATE&LOCAL CUS)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order. HP INC. PROPRIETARY INFORMATION FOR CUSTOMER USE ONLY. DO NOT SHARE.

Item	Part No.	Description	Qty.	Unit Price	Extended
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Group:

1.		New! - HP V223 LED Backlit Monitor (ENERGY STAR) V5G70AA#ABA	60	\$83.00	\$4,980.00
	V5G70AA#ABA	Monitors - HP V223 LED Backlit Monitor Input Signal - VGA (analog), DVI-D w/ HDCP Brightness (typical) - 200 cd/m ² Tilt - Tilt: -5° to +20° Height adjustability range - 90° horizontal; 65° vertical Max Power Rating - 25 Watts Native resolution - 1920 x 1080 Integrated speakers - No Integrated speakers Warranty - Protected by HP 3-year parts, 3-year labor, 3-year onsite limited warranty. Next business day exchange available.			
2.	U7897E	HP 4 year Next Business Day Onsite Hardware Support for Desktops	60	\$25.00	\$1,500.00
3.		Configurable - HP ProDesk 400 G4 Microtower Y3A10AV	60	\$590.00	\$35,400.00
	Y3A10AV	Product - HP ProDesk 400 G4 MT			
	Z7X92AV	Processor - Intel Core i5-7500 3.4G 6M 2400 4C (7th Generation)			
	Y4R61AV#ABA	Operating system - Windows 10 Pro 64 - HP recommends Windows 10 Pro			
	W6N52AV	Energy Efficiency - ENERGY STAR Certified Label (Available when a Microsoft OS is selected. Not allowed with a non-Microsoft OS) Chipset - Intel® H270 Chipset			
	Y4Q60AV	Chassis configuration - HP ProDesk 400 G4 MT Bronze 180W Chassis			
	Y4Q90AV	Memory - 8GB (1x8GB) DDR4-2400 NECC UNB			
	Y4Q35AV	1st hard drive - HDD 500GB 7200RPM SATA 2.5 2nd hard drive - No Second Hard Drive			
	1DU48AV	Optical drive - Ultralim DVD-Writer Graphics - No Item Selected 2nd Graphic card - No Item Selected Integrated Network - Intel® i219LM Gigabit Network Connection			

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo. Sales taxes added where applicable. Freight is FOB Destination.



PRICE QUOTATION

Quote Number: 11538977-4

Quote Date : March 02, 2017
Revised Date : March 03, 2017
Expires: April 01, 2017
Provided by: Thaddeus Everheart

Darek Raszka
VILLAGE OF HOFFMAN ESTATES
Big Deal Number: 94038253
Contract: STANDARD TERMS STATE & LOCAL CUSTOMER (STD TERMS STATE&LOCAL CUS)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order. HP INC. PROPRIETARY INFORMATION FOR CUSTOMER USE ONLY. DO NOT SHARE.

Item	Part No.	Description	Qty.	Unit Price	Extended
	Z6W87AV#ABA	Keyboard - HP USB Business Slim Keyboard			
	Y4R18AV	Mouse - HP Optical USB Mouse			
	Y4Q93AV	Packaging - Single unit (MT) Packaging (Available only with Single Pack Country Kit)			
	Y5R84AV#ABA	Country kit - HP ProDesk 400 G4 Country Kit (Available only with the Single Unit packaging)			
	1CP81AV	Technical Labels - Intel 7th Generation Core i5 Label (Required when FreeDos OS plus 7th Generation Core i5 processors OR Microsoft OS plus 7th Generation Core i5 plus non-vPro LAN)			
	Y4R28AV#ABA	Warranty - 3/3/3 MT Warranty			
SUB TOTAL :					\$41,880.00

TOTAL PRICE : \$41,880.00

To ensure the accurate and timely processing of your order, please include quote # 11538977-4 on your Purchase Order.

GET MORE FOR YOUR MONEY

Make the most of your budget and protect against technology obsolescence. Lease these HP products with a purchase price of \$41,880.00 for 36 months for as little as \$1,324.25 per month. At the end of the lease, send the equipment back to HP Financial Services and upgrade to new technology or purchase the equipment at its fair market value.*

GET MORE WITH HP FINANCIAL SERVICES

For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who specializes in supporting government and education entities.

* The monthly payment amount is for a lease commencing on or before 4/1/2017 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company.

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo. Sales taxes added where applicable. Freight is FOB Destination.



PRICE QUOTATION

Quote Number: **11538977-4**

Quote Date : March 02, 2017

Revised Date : March 03, 2017

Expires: April 01, 2017

Provided by: Thaddeus Everheart

Darek Raszka

VILLAGE OF HOFFMAN ESTATES

Big Deal Number: **94038253**

Contract: STANDARD TERMS STATE & LOCAL CUSTOMER (STD TERMS STATE&LOCAL CUS)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order. HP INC. PROPRIETARY INFORMATION FOR CUSTOMER USE ONLY. DO NOT SHARE.

Item	Part No.	Description	Qty.	Unit Price	Extended
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Comments:

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo. Sales taxes added where applicable. Freight is FOB Destination.

COMMITTEE AGENDA ITEM VILLAGE OF HOFFMAN ESTATES

SUBJECT: Request approval of the 2017 Northwest Fourth-Fest Beverage Contract

MEETING DATE: April 24, 2017

COMMITTEE: Finance

FROM: Jackie Green, 4th of July Commission Chair
Steve Hehn, 4th of July Commission

PURPOSE: To recommend the award of the beverage contract for the 2017 Northwest Fourth-Fest.

BACKGROUND: As part of the annual 4th of July festival, the Village provides for, and the Commission operates, a beverage tent. This program is one of the Commission's largest revenue sources generated to offset festival expenses.

DISCUSSION: Proposals were solicited from several beer distributors for beverage services at the festival. Only one proposal was received and the summary of that proposal is attached. The 4th of July Commission reviewed this proposal at their April 13, 2017 meeting.

The Lakeshore proposal is very similar to last year, sponsorship and per barrel discount have not changed (\$3,000 and \$15/per bbl respectively). However, some of the product prices have slightly increased, regular/lite beer increased \$3/per ½ barrel and premium beer \$2/per ½ barrel.

After their review, the 4th of July Commission recommends that Lakeshore Beverage be awarded the contract for the 2017 festival. Lakeshore Beverage supplies Budweiser brand beer and has provided beverage services for the festival for the past several years. Overall, this proposal/pricing is similar to last year and the Commission has been satisfied with their services.

FINANCIAL IMPACT: This contract will be charged to Account #01605324-4562.1.

RECOMMENDATION: The Commission recommends the award of the beverage contract to Lakeshore Beverage, Arlington Heights, IL, for the 2017 Northwest Fourth-Fest in accordance with the attached proposal.



2017 Hoffman Estates 4th of July Fest

Thank you for the opportunity to discuss the Hoffman Estates 4th of July Festival. The following are the services that we would be able to provide for your event:

- Sponsorship Fee of \$3'000.00
- \$15.00 Discount Per ½ Barrel(All Brands)
- Use of beer trailer for storage and pouring of product. 48 ½ barrel's per trailer total capacity. Refilled daily as needed.
- Use of coil boxes for additional pouring and/or remote locations.
- Use of 8-10 20lbs. CO2 tanks for the event.
- A draft beer technician available throughout event to insure that both the quality of the product is maintained and that all equipment is working properly.
- Custom signage created for the event as needed including pricing information at beer stands.
- Implementation of the O'Doul's Designation Driver program to include free O'Doul's for registered Designated Driver's.

For these sponsorship and service commitments, Lakeshore Beverage would require the following:

- Exclusive sponsorship of the event in the beer/cider/wine category
- Our logos included on all printed and promotional materials associated with the event i.e. Radio, TV, Internet and other types of media associated with the Hoffman Estates 4th of July Festival.
- Lakeshore Beverage (Bud/Bud Light/Goose Island) banners placed throughout the event area including prominently displayed on the music stages and beer gardens

We look forward to working with you this year.

Sincerely,

Jon Noyes

Special Event Manager



2017

	<u>Lakeshore Beverage (Budweiser)</u>	<u>Euclid Beverage (Miller)</u>	<u>Elgin Beverage (Old Style)</u>
Sponsorship Fee	\$3,000	N/A	N/A
Discount per 1/2 BBL	\$15	N/A	N/A
Beer Trailer	Yes	N/A	N/A
Technician	Yes	N/A	N/A
Daily Restocking	Yes	N/A	N/A
Non Alcohol Beer	Yes	N/A	N/A
14 oz.Cups/case	\$60	N/A	N/A
Signage	Yes	N/A	N/A

Beverages

Reg./Lite Beer	\$99	N/A	N/A
Premium Beer	\$163	N/A	N/A
Malt Beverage	\$20.90/cs	N/A	N/A



HOFFMAN ESTATES

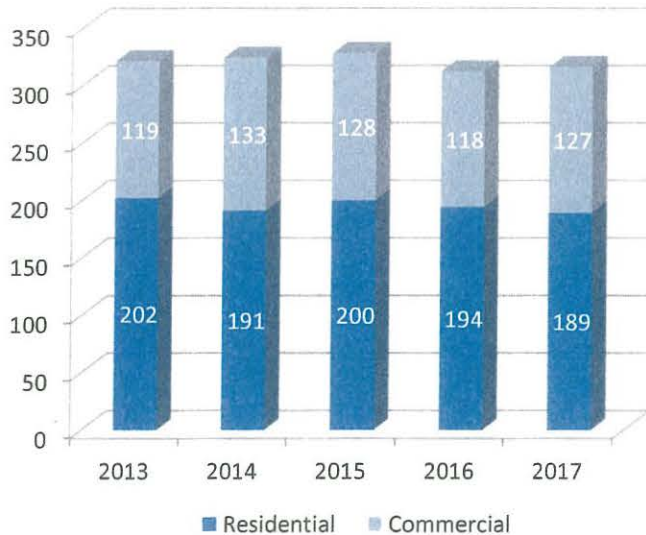
GROWING TO GREATNESS

DEPARTMENT OF FINANCE MONTHLY REPORT MARCH 2017

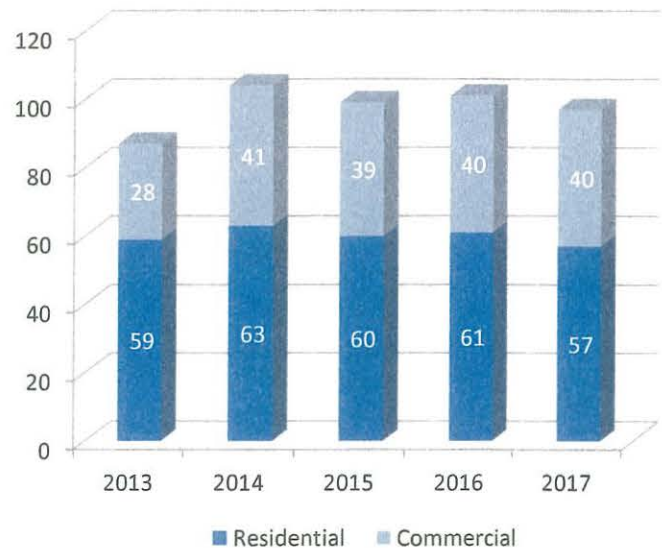
Water Billing

A total of 14,617 residential water bills were mailed on March 1st for January's water consumption. Average consumption was 3,914 gallons, resulting in an average residential water bill of \$49.66. Total consumption for all customers was 97 million gallons, with 57 million gallons attributable to residential consumption. When compared to the March 2016 billing, residential consumption decreased by 6.6%.

**Total Water Consumption
Year-To-Date Comparison
Month of March**

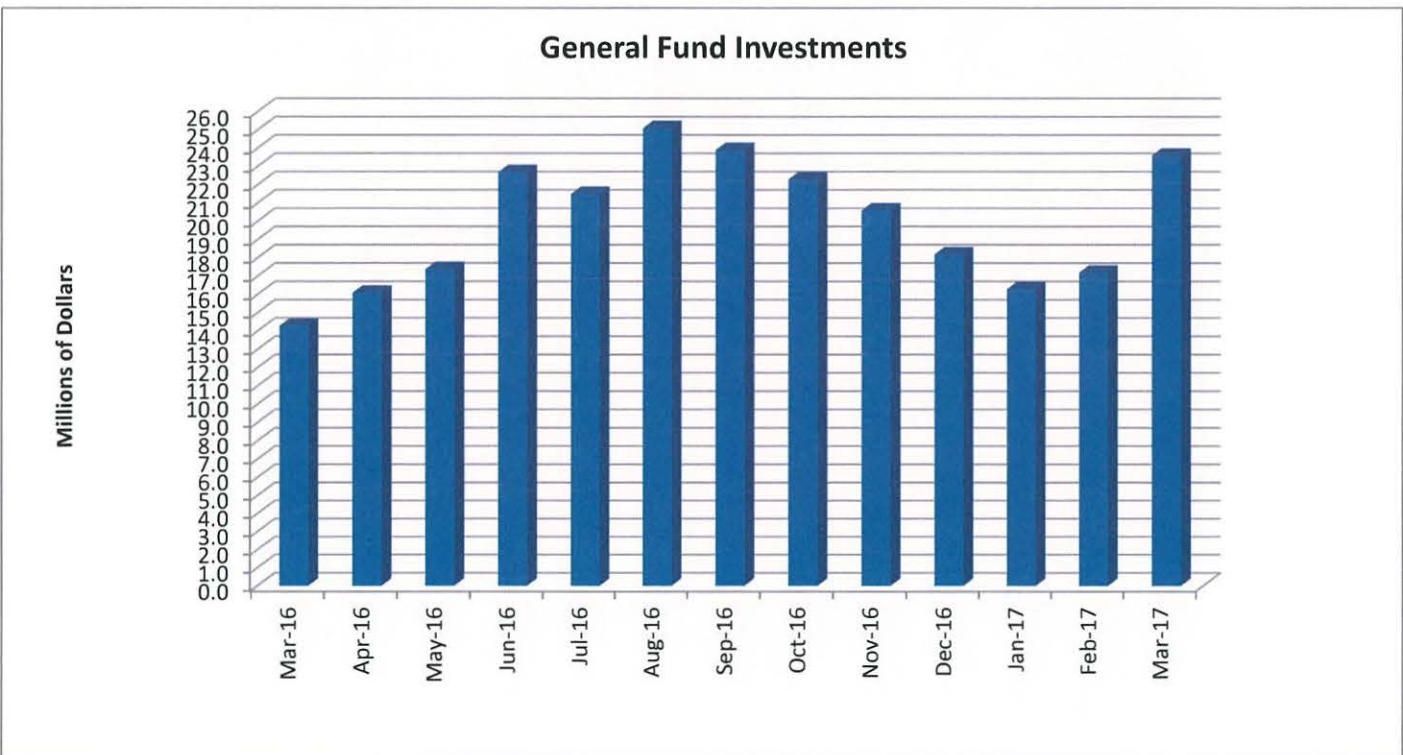
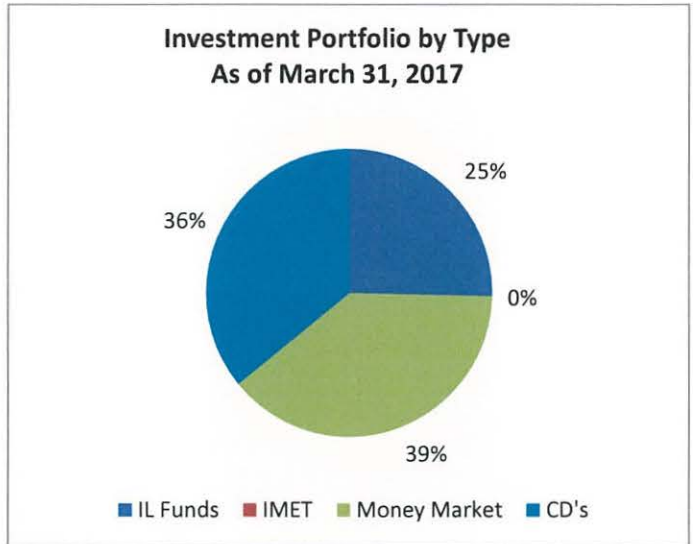
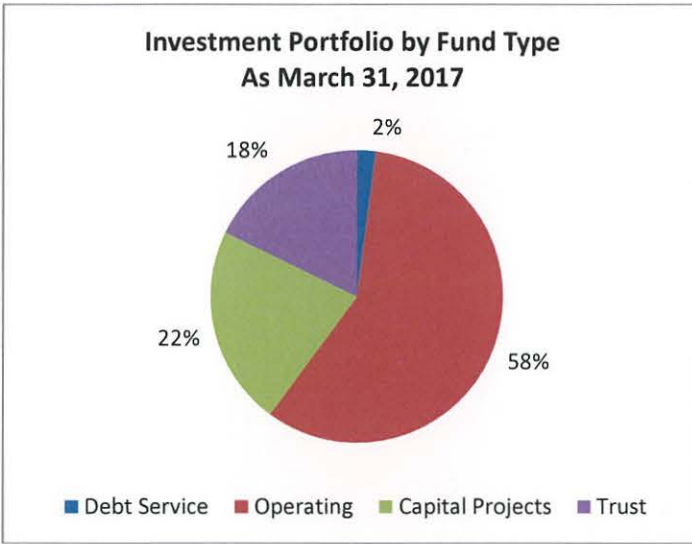


**Total Water Consumption
Month of March**



Village Investments

As of March 31, 2017, the Village's investment portfolio (not including pension trust funds) totaled \$49.2 million. Of this amount, \$28.6 million pertained to the various operating funds. As can be seen in the following graphs, the remaining \$20.6 million is related to debt service, capital projects and trust funds.



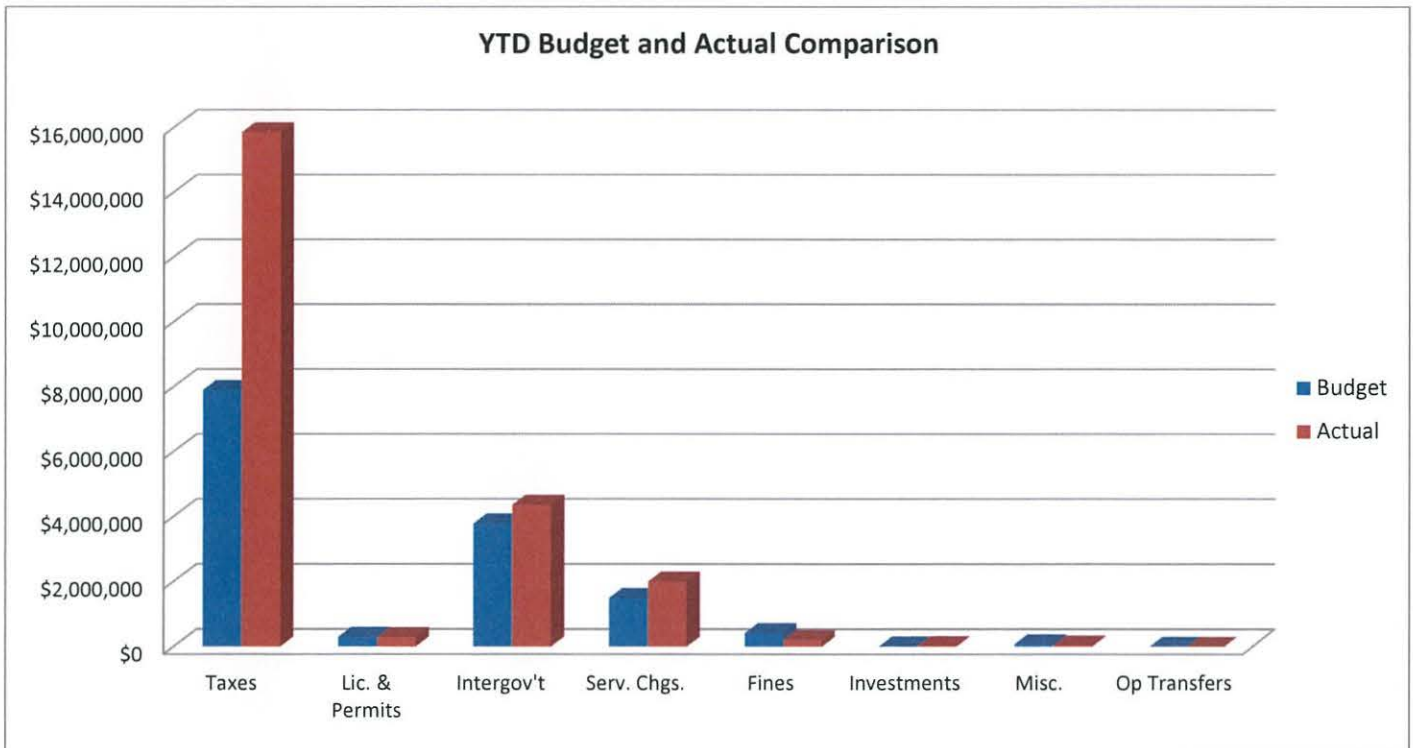
Operating Funds

General Fund

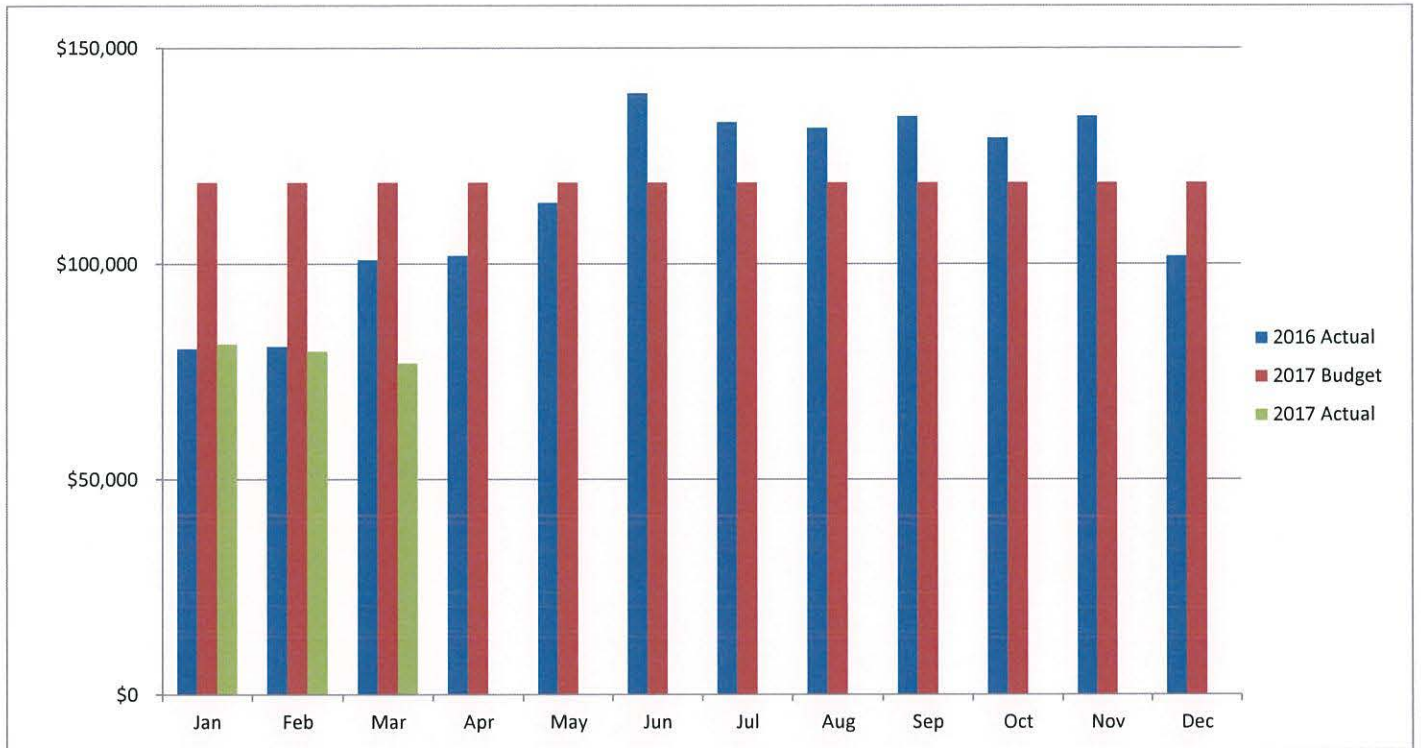
For the month of March, General Fund revenues totaled \$15,732,466 and expenditures totaled \$7,297,343 resulting in a surplus of \$8,435,123.

Revenues: March year-to-date figures are detailed in the table below. Taxes are over budget due to the first installment of property taxes being received this month. Intergovernmental is over budget because property taxes being received this month for the Fire Protection District and Road and Bridge taxing district. Charges for services are over budget due to Engineering Fees received from upcoming developments within the Village. Fines and Forfeits are under budget because four of the nine red light cameras are not operating due to IDOT construction. Investments are over budget due to increased investment activity and higher interest rates. Most miscellaneous revenues are not received on a monthly basis.

REVENUES	YEAR-TO-DATE		VARIANCE
	BUDGET	ACTUAL	
Taxes	\$ 7,890,793	\$ 15,850,126	100.9%
Licenses & Permits	304,750	294,902	-3.2%
Intergovernmental	3,782,200	4,362,830	15.4%
Charges for Services	1,493,593	2,000,380	33.9%
Fines & Forfeits	418,750	211,779	-49.4%
Investments	15,000	22,324	48.8%
Miscellaneous	77,353	42,057	-45.6%
Operating Transfers	-	-	0.0%
TOTAL	\$ 13,982,438	\$ 22,784,398	63.0%

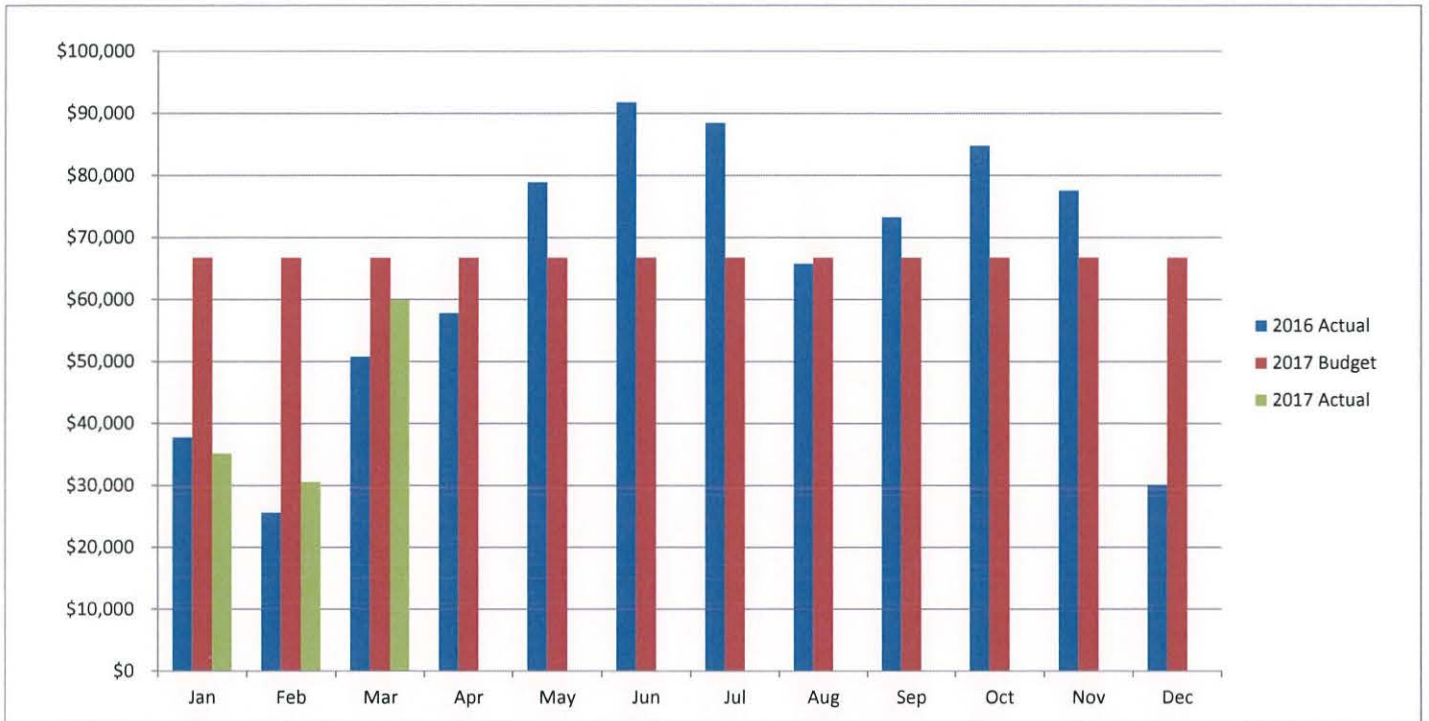


Hotel Tax



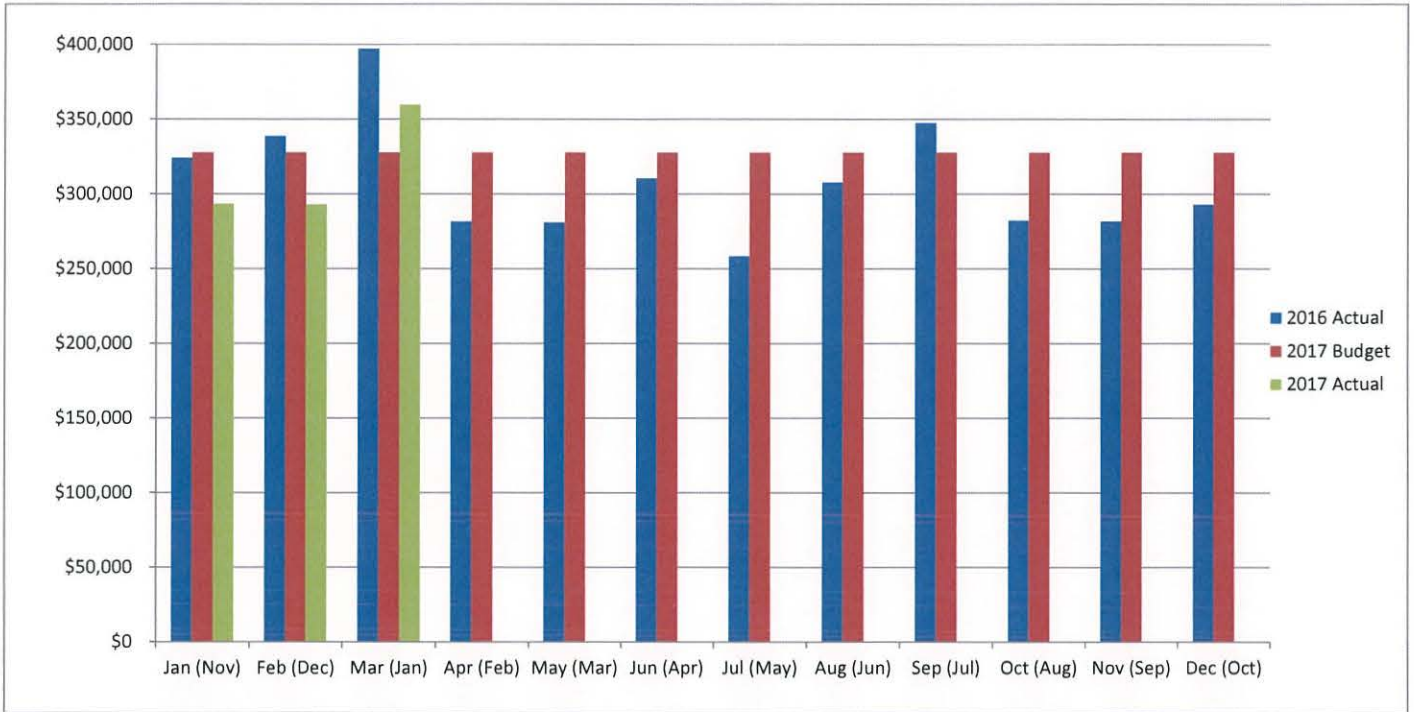
<u>Month Received</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan	\$ 80,232	\$ 118,750	\$ 81,414	\$ (37,336)
Feb	80,763	118,750	79,723	(76,363)
Mar	100,812	118,750		(118,152)
Apr	101,748	118,750		
May	114,092	118,750		
Jun	139,424	118,750		
Jul	132,709	118,750		
Aug	131,370	118,750		
Sep	134,103	118,750		
Oct	129,073	118,750		
Nov	134,179	118,750		
Dec	101,700	118,750		
YTD Totals	<u>\$ 1,380,205</u>	<u>\$ 1,425,000</u>	<u>\$ 238,098</u>	

Real Estate Transfer Tax



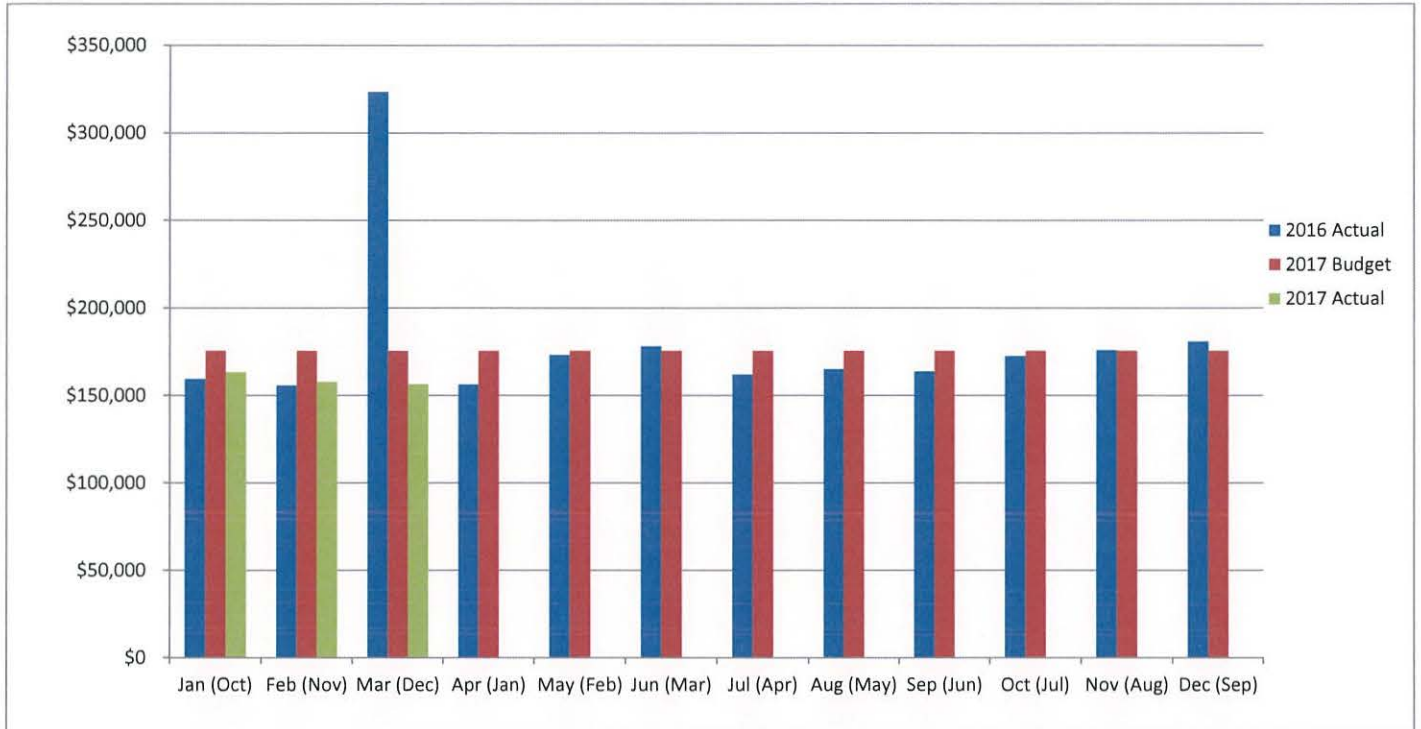
<u>Month Received</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan	\$ 37,674	\$ 66,667	\$ 35,132	\$ (31,535)
Feb	25,556	66,667	30,558	(67,643)
Mar	50,695	66,667	59,905	(74,405)
Apr	57,748	66,667		
May	78,831	66,667		
Jun	91,689	66,667		
Jul	88,395	66,667		
Aug	65,713	66,667		
Sep	73,215	66,667		
Oct	84,706	66,667		
Nov	77,469	66,667		
Dec	30,041	66,667		
YTD Totals	<u>\$ 761,732</u>	<u>\$ 800,000</u>	<u>\$ 125,595</u>	

Home Rule Sales Tax



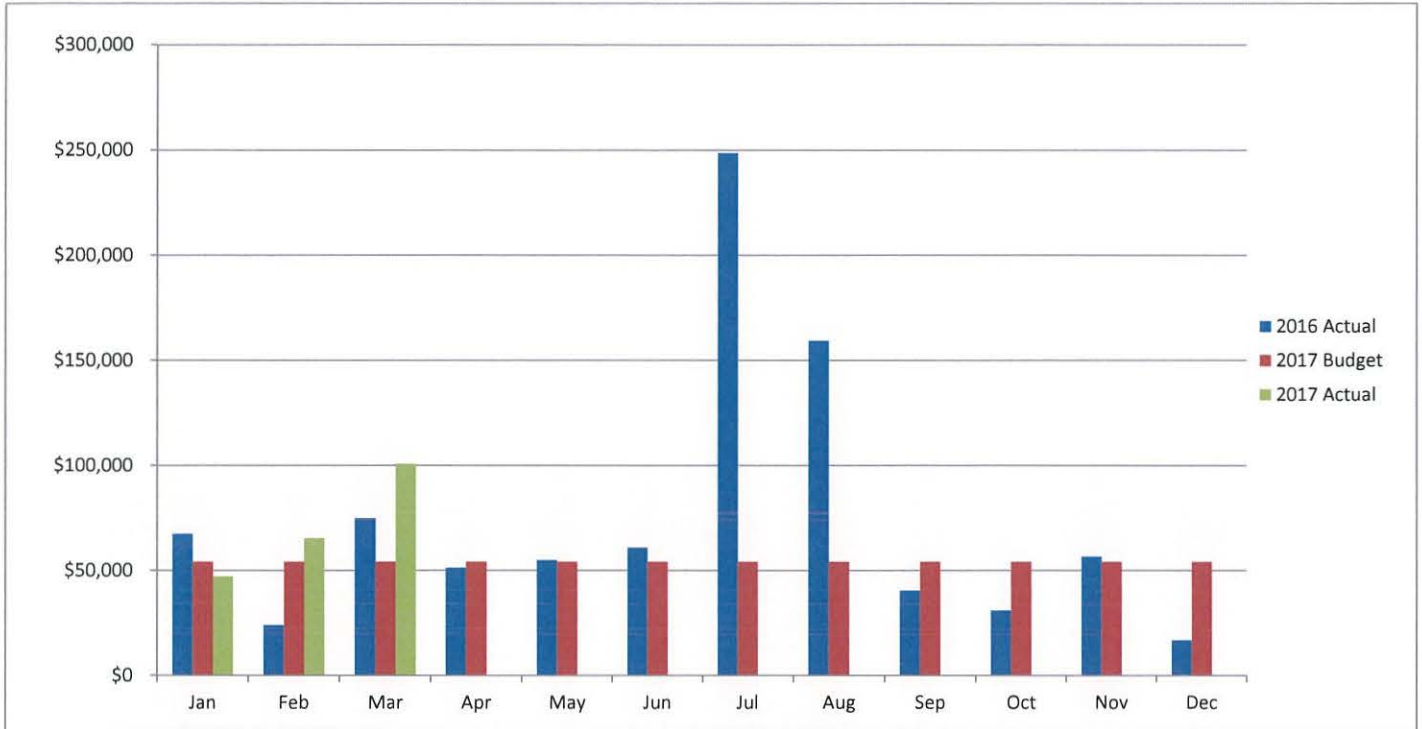
<u>Month Received (Liability Period)</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan (Nov)	\$ 323,979	\$ 327,500	\$ 293,338	\$ (34,162)
Feb (Dec)	338,398	327,500	292,978	(68,684)
Mar (Jan)	396,849	327,500	359,794	(36,390)
Apr (Feb)	281,321	327,500		
May (Mar)	280,742	327,500		
Jun (Apr)	310,457	327,500		
Jul (May)	258,142	327,500		
Aug (Jun)	307,548	327,500		
Sep (Jul)	347,224	327,500		
Oct (Aug)	281,986	327,500		
Nov (Sep)	281,527	327,500		
Dec (Oct)	292,680	327,500		
YTD Totals	<u>\$ 3,700,852</u>	<u>\$ 3,930,000</u>	<u>\$ 946,110</u>	

Telecommunications Tax



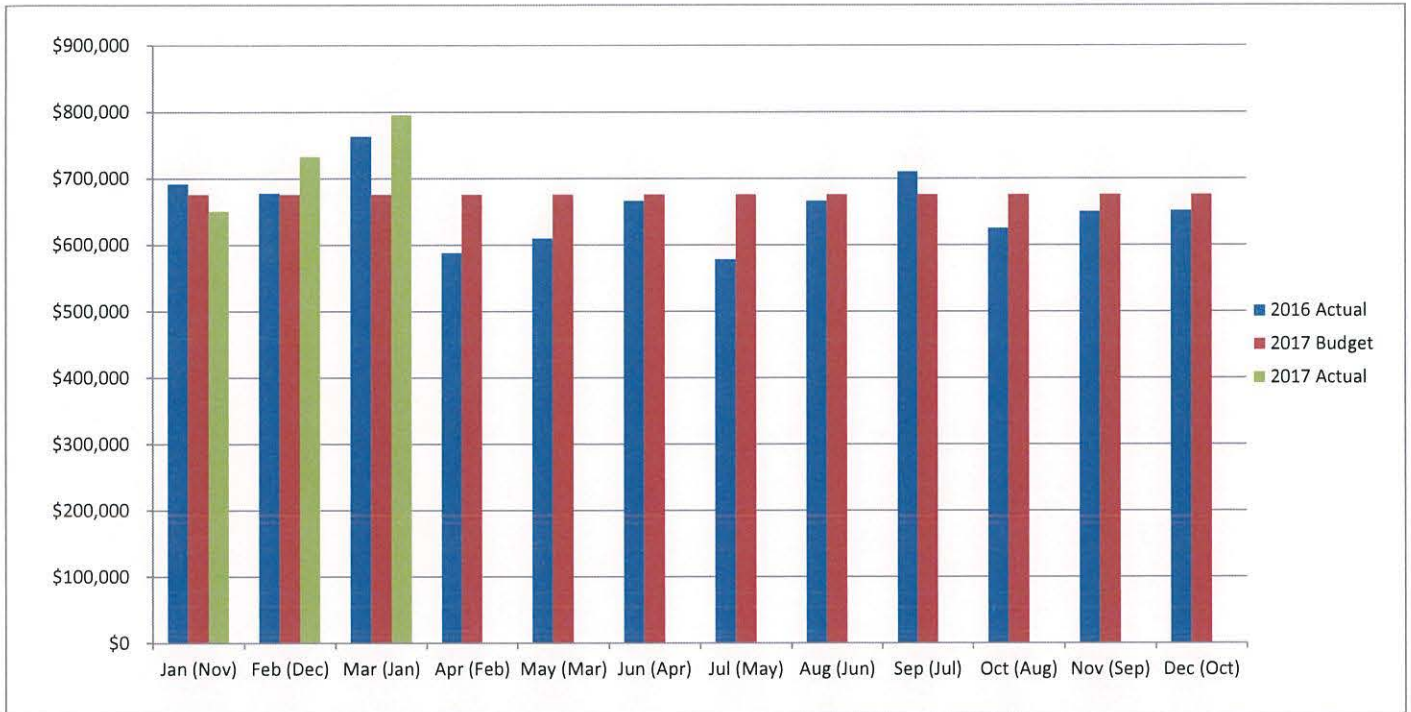
Month Received (Liability Period)	2016 Actual	2017 Budget	2017 Actual	Cumulative Variance 2017 Actual vs. Budget
Jan (Oct)	\$ 159,475	\$ 175,583	\$ 163,399	\$ (12,184)
Feb (Nov)	155,787	175,583	157,995	(29,773)
Mar (Dec)	323,176	175,583	156,644	(48,712)
Apr (Jan)	156,336	175,583		
May (Feb)	173,101	175,583		
Jun (Mar)	178,092	175,583		
Jul (Apr)	161,911	175,583		
Aug (May)	165,011	175,583		
Sep (Jun)	163,710	175,583		
Oct (Jul)	172,526	175,583		
Nov (Aug)	175,963	175,583		
Dec (Sep)	180,915	175,583		
YTD Totals	\$ 2,166,002	\$ 2,107,000	\$ 478,038	

Building Permits



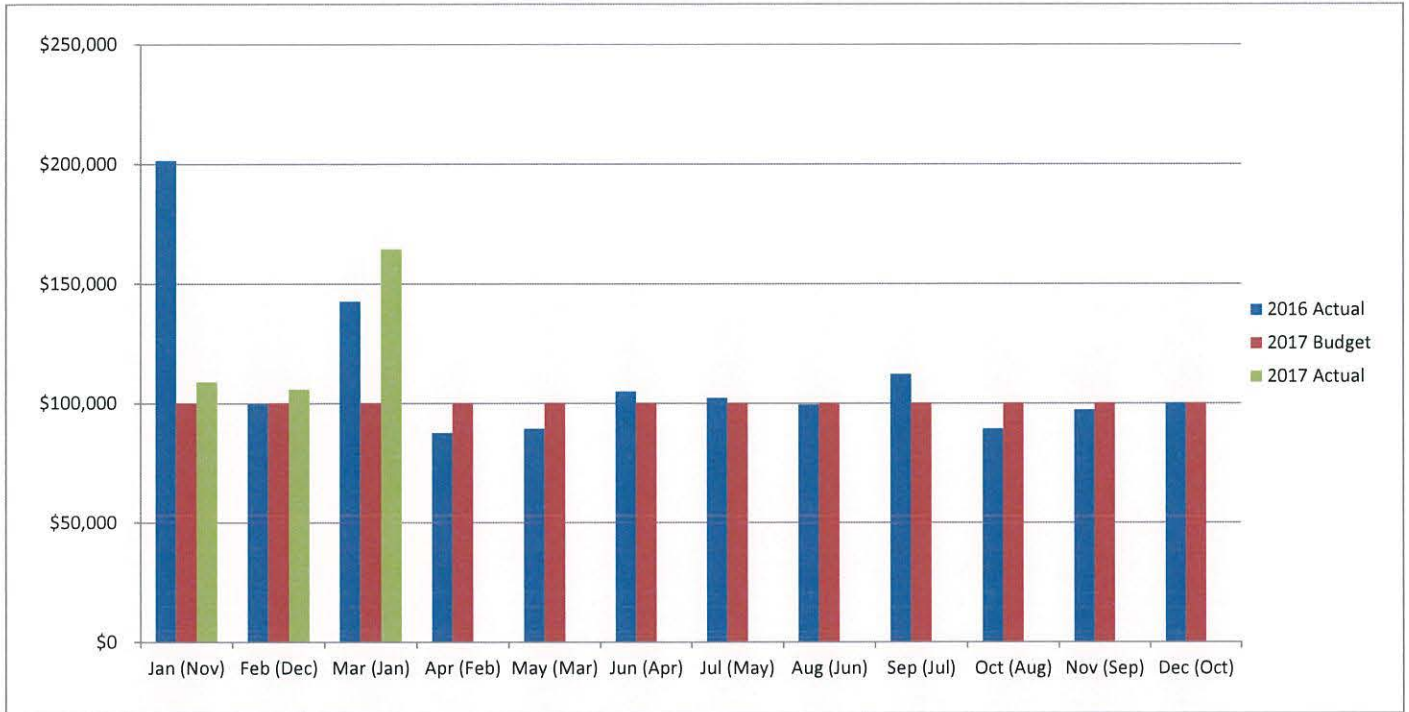
<u>Month Received</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan	\$ 67,462	\$ 54,167	\$ 47,243	\$ (6,924)
Feb	24,022	54,167	65,665	4,575
Mar	74,953	54,167	100,988	51,396
Apr	51,338	54,167		
May	54,967	54,167		
Jun	60,943	54,167		
Jul	248,608	54,167		
Aug	159,312	54,167		
Sep	40,480	54,167		
Oct	31,035	54,167		
Nov	56,610	54,167		
Dec	16,886	54,167		
YTD Totals	\$ 886,617	\$ 650,000	\$ 213,896	

State Sales Tax



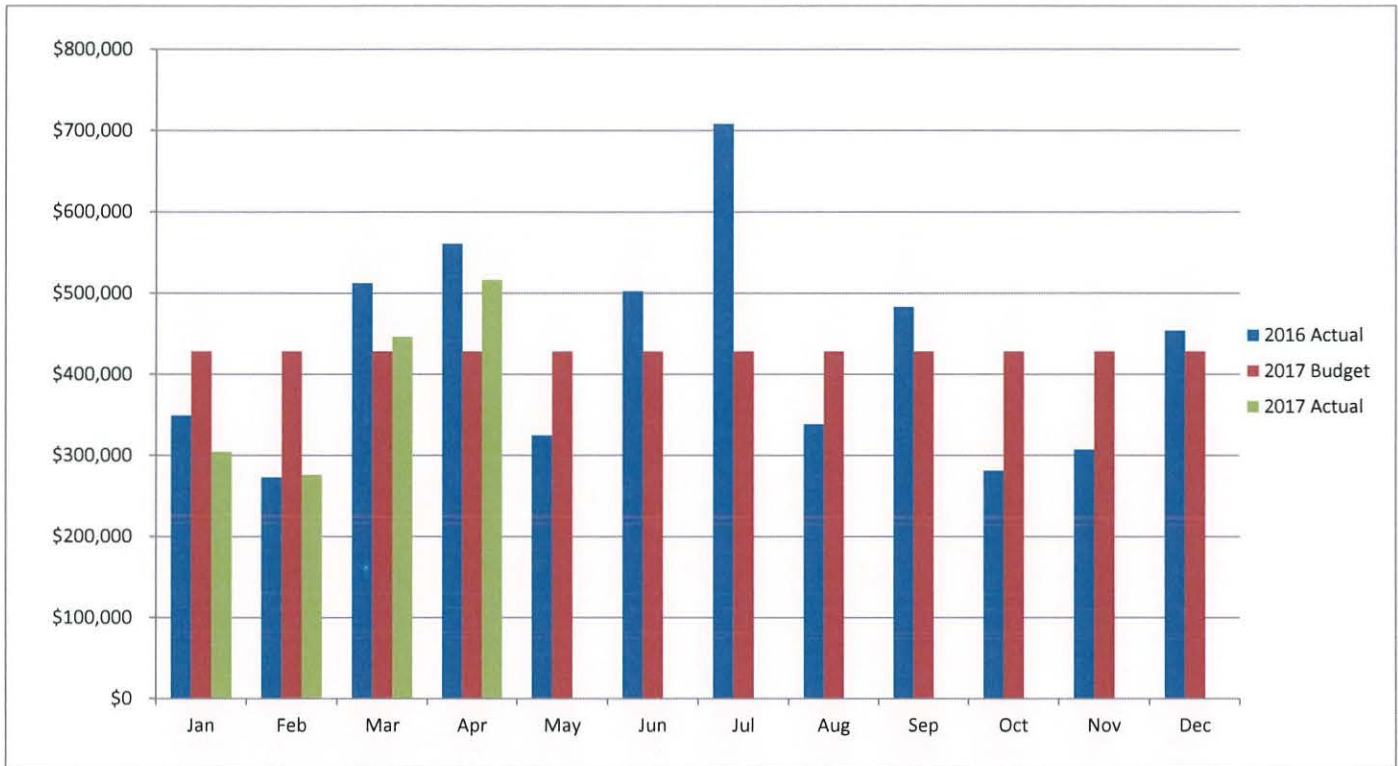
Month Received (Liability Period)	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	Cumulative Variance 2017 Actual vs. Budget
Jan (Nov)	\$ 691,093	\$ 675,000	\$ 650,327	\$ (24,673)
Feb (Dec)	677,101	675,000	732,873	33,200
Mar (Jan)	762,823	675,000	795,543	153,743
Apr (Feb)	587,241	675,000		
May (Mar)	609,066	675,000		
Jun (Apr)	665,338	675,000		
Jul (May)	577,603	675,000		
Aug (Jun)	665,403	675,000		
Sep (Jul)	709,575	675,000		
Oct (Aug)	624,390	675,000		
Nov (Sep)	649,353	675,000		
Dec (Oct)	650,911	675,000		
YTD Totals	<u>\$ 7,869,894</u>	<u>\$ 8,100,000</u>	<u>\$ 2,178,743</u>	

Local Use Tax



<u>Month Received (Liability Period)</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan (Nov)	\$ 201,408	\$ 100,000	\$ 108,978	\$ 8,978
Feb (Dec)	99,592	100,000	105,805	14,783
Mar (Jan)	142,417	100,000	164,414	79,197
Apr (Feb)	87,500	100,000		
May (Mar)	89,193	100,000		
Jun (Apr)	104,808	100,000		
Jul (May)	102,085	100,000		
Aug (Jun)	99,336	100,000		
Sep (Jul)	112,036	100,000		
Oct (Aug)	89,165	100,000		
Nov (Sep)	97,204	100,000		
Dec (Oct)	99,922	100,000		
YTD Totals	\$ 1,324,663	\$ 1,200,000	\$ 379,197	

Income Tax

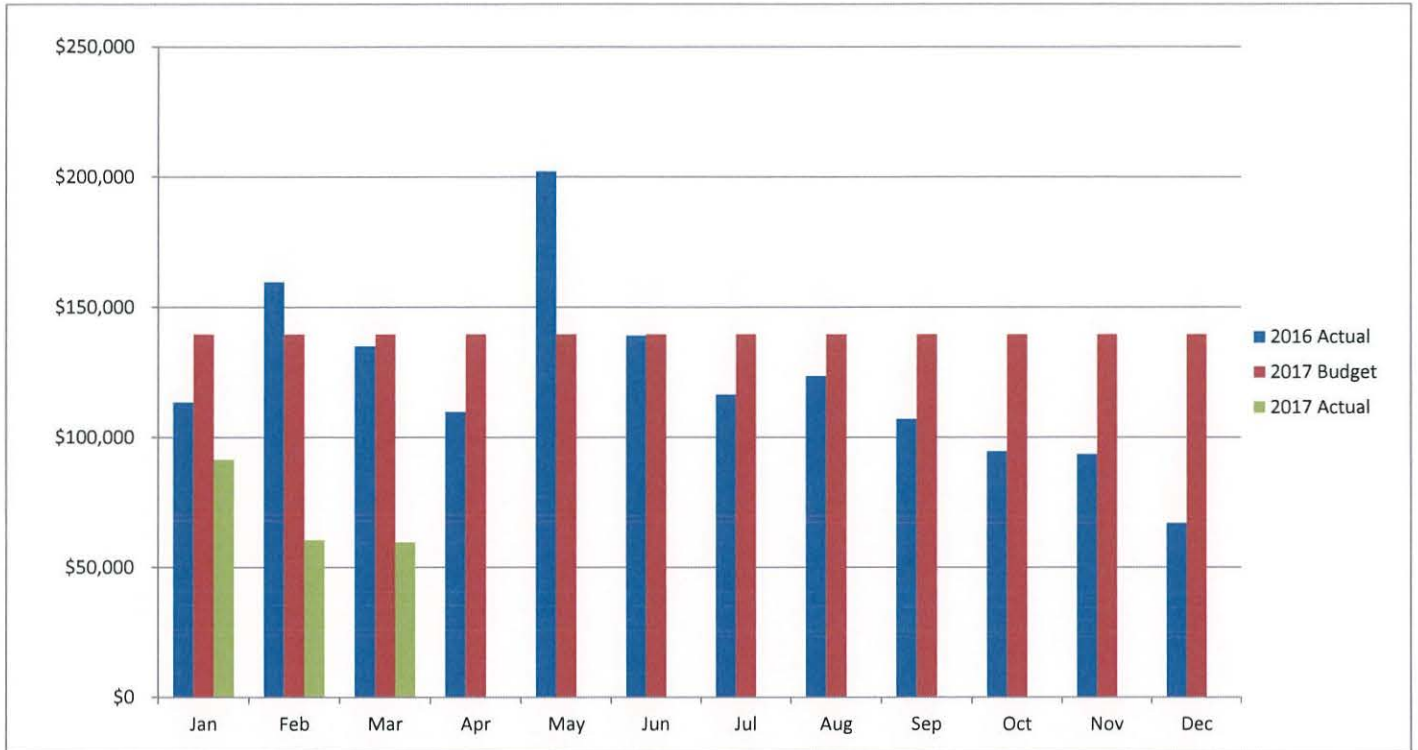


2015-2016		
Month	Liab Pd	2016 Actual
Jan	Oct-15	\$ 349,128
Feb	Nov-15	273,041
Mar	Dec-15	512,305
Apr	Jan-16	560,622
May	Feb-16	324,562
Jun	Mar-16	502,201
Jul	Apr-16	707,845
Aug	May-16	338,352
Sep	Jun-16	482,885
Oct	Jul-16	281,203
Nov	Aug-16	307,156
Dec	Sep-16	453,894
YTD Totals		<u>\$ 5,093,193</u>

2016-2017			
Month	2017 Budget	Liab Pd	2017 Actual
Jan	\$ 428,133	Oct-16	\$ 304,644
Feb	428,133	Nov-16	276,000
Mar	428,133	Dec-16	446,231
Apr	428,133	Jan-17	516,095
May	428,133	Feb-17	
Jun	428,133	Mar-17	
Jul	428,133	Apr-17	
Aug	428,133	May-17	
Sep	428,133	Jun-17	
Oct	428,133	Jul-17	
Nov	428,133	Aug-17	
Dec	428,133	Sep-17	
	<u>\$ 5,137,600</u>		<u>\$ 1,542,970</u>

Cumulative Variance 2017 Actual vs. Budget
\$ (123,489)
(275,623)
(257,525)
(169,563)

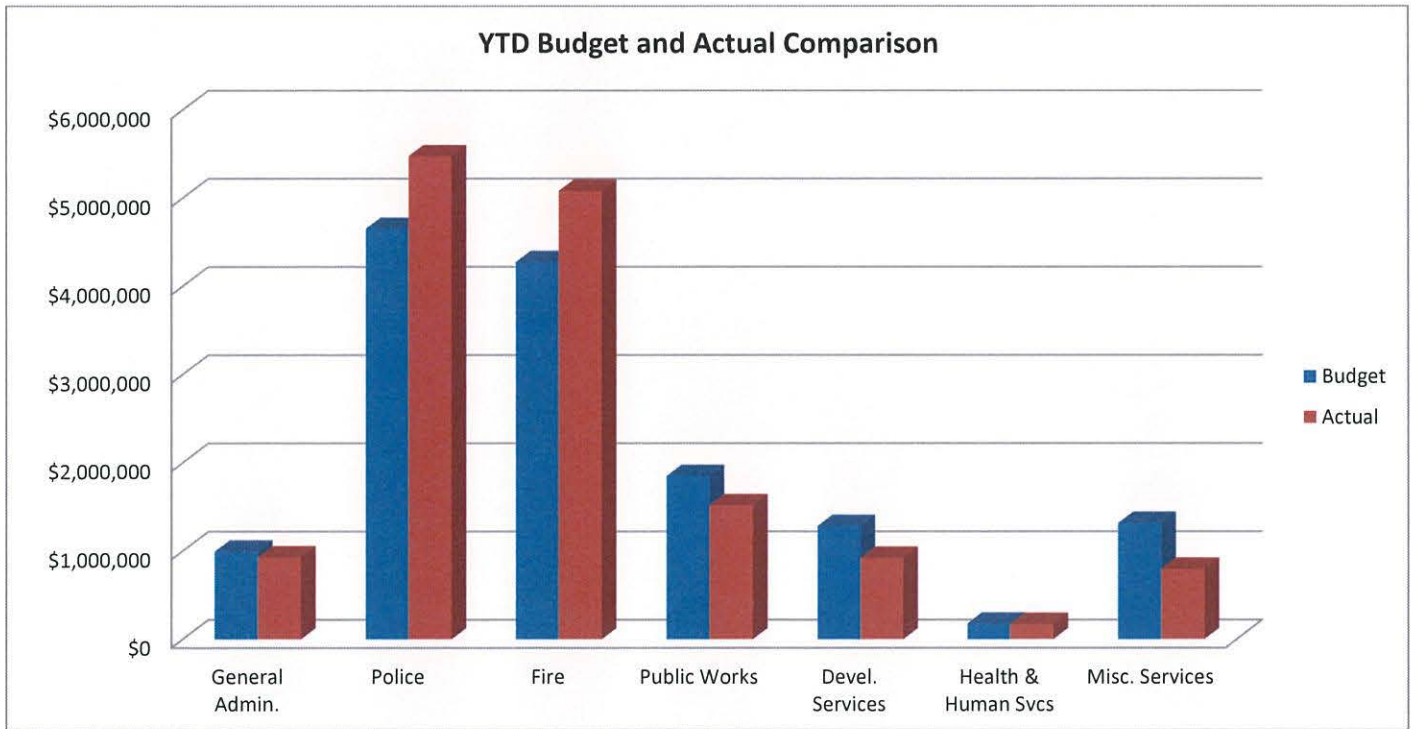
Fines



<u>Month Received</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Actual</u>	<u>Cumulative Variance 2017 Actual vs. Budget</u>
Jan	\$ 113,441	\$ 139,583	\$ 91,503	\$ (48,080)
Feb	159,572	139,583	60,552	(127,112)
Mar	135,006	139,583	59,724	(206,971)
Apr	109,782	139,583		
May	202,175	139,583		
Jun	139,017	139,583		
Jul	116,339	139,583		
Aug	123,580	139,583		
Sep	107,009	139,583		
Oct	94,528	139,583		
Nov	93,418	139,583		
Dec	66,914	139,583		
YTD Totals	<u>\$ 1,460,781</u>	<u>\$ 1,675,000</u>	<u>\$ 211,779</u>	

Expenditures: General Fund expenditures in March were \$341,586 above the year-to-date budget. The summary of year-to-date actuals versus budgeted expenditures shown below reflect mostly positive variances for the Village departments for the year. Police and Fire are over budget due to their pension contribution expenses, which are directly tied to the Village's receipt of property taxes. When property taxes are received, the pension contribution expense (transfer of property tax revenue to the Pension Funds) occurs.

EXPENDITURES	YEAR-TO-DATE	YEAR-TO-DATE	VARIANCE
	BUDGET	ACTUAL	
Legislative	\$ 92,803	\$ 77,837	16.1%
Administration	177,908	174,862	1.7%
Legal	142,085	106,721	24.9%
Finance	295,218	293,012	0.7%
Village Clerk	50,350	49,552	1.6%
HRM	140,198	136,410	2.7%
Communications	59,560	51,258	13.9%
Cable TV	40,970	41,465	-1.2%
Police	4,654,873	5,479,061	-17.7%
Fire	4,277,898	5,083,077	-18.8%
Public Works	1,852,158	1,521,675	17.8%
Development Services	1,286,573	922,561	28.3%
H&HS	180,260	175,153	2.8%
Miscellaneous	1,319,091	798,883	39.4%
TOTAL	\$ 14,569,941	\$ 14,911,527	-2.3%



Department News

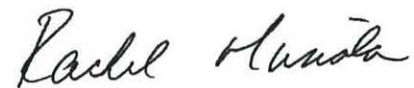
During the month of March, the following training sessions were attended by Finance staff:

- Attended the IGFOA Public Pension Institute day-long seminar. Topics covered included actuarial assumptions related to pension funding, pension service buy-back calculations, and an update from IMRF (Finance Director, Assistant Finance Director).
- Attended the IGFOA Government Finance Series Webinar: Accessing Purchasing Cooperatives. This webinar educated the attendees on the benefits of purchasing cooperatives, as well as some of the negatives to look out for (Assistant Finance Director, Fiscal Operations Manager, and Accounting Assistants).
- The Finance Director moderated a webinar offered by the IGFOA on Becoming a GFOA Certified Public Finance Officer (CPFO). This webinar, put on by the CPFO Team of the IGFOA talked about the Who, How, and Why of becoming a CPFO. This webinar was attended by our Fiscal Operations Manager.

Also during the month, Finance staff participated in the following events and planning meetings:

- FY2016 audit fieldwork was completed with no issues.
- Attended the IPBC Board of Directors quarterly meeting (Finance Director).
- Attended the 4th of July Commission monthly planning meeting (Water Billing Supervisor).
- Attended the Platzkonzert planning meeting to oversee the financial operations of the annual Platzkonzert Festival (Finance Director).
- Attended multiple IGFOA Professional Education Committee planning meetings for the Pension Institute and the upcoming Annual Conference, as well as general planning (Finance Director).

Respectfully Submitted,



Rachel Musiala

MONTHLY REPORT STATISTICS

March-17

	Mar-17	YTD Mar-17	Mar-16	YTD Mar-16	% Inc / Dec	
					Month	Year
Credit Card Transactions						
Finance and Code Front Counter						
Number	546	1,635	648	1,820	-15.7%	-10.2%
Amount	\$ 103,536	246,316	\$ 80,470	233,575	28.7%	5.5%
Internet Sales						
Number	2,417	7,426	2,182	6,272	10.8%	18.4%
Amount	\$ 209,483	686,291	\$ 210,703	646,046	-0.6%	6.2%
Total						
Number	2,963	9,061	2,830	8,092	4.7%	12.0%
Amount	\$ 313,019	932,607	\$ 291,173	\$ 879,621	7.5%	6.0%
Credit Card Company Fees						
General Fund	\$ 1,914	6,215	\$ 1,376	3,918	39.1%	58.6%
Municipal Waste Fund	1	1	-	-	N/A	N/A
Water Fund	6,666	20,153	6,722	22,112	-0.8%	-8.9%
Total Fees	\$ 8,582	\$ 26,370	\$ 8,099	\$ 26,030	6.0%	1.3%
Accounts Receivable						
Invoices Mailed						
Number	53	213	47	261	12.8%	-18.4%
Amount	\$ 120,489	307,358	\$ 89,530	649,074	34.6%	-52.6%
Invoices Paid						
Number	90	261	73	247	23.3%	5.7%
Amount	\$ 97,774	291,776	\$ 97,509	621,323	0.3%	-53.0%
Reminders Sent						
Number	37	85	-	-	N/A	N/A
Amount	\$ 17,282	30,239	\$ -	-	N/A	N/A
Accounts Payable						
Checks Issued						
Number	368	1,107	394	1,065	-6.6%	3.9%
Amount	\$ 1,410,119	14,141,084	\$ 1,323,760	13,908,456	6.5%	1.7%
Manual Checks Issued						
Number	38	123	25	116	52.0%	6.0%
As % of Total Checks	10.33%	11.11%	6.35%	10.89%	62.7%	2.0%
Amount	\$ 33,925	9,962,619	\$ 37,327	10,118,924	-9.1%	-1.5%
As % of Total Checks	2.41%	70.45%	2.82%	72.75%	-14.7%	-3.2%
Utility Billing						
New Utility Accounts	117	290	132	342	-11.4%	-15.2%
Bills Mailed / Active Accounts	15,539	46,648	15,506	46,523	0.2%	0.3%
Final Bills Mailed	117	290	132	342	-11.4%	-15.2%
Shut-Off Notices	1,200	3,756	1,692	4,557	-29.1%	-17.6%
Actual Shut-Offs	98	333	122	242	-19.7%	37.6%
Total Billings	\$ 1,585,562	5,044,970	\$ 1,549,908	4,751,862	2.3%	6.2%
Direct Debit (ACH) Program						
New Accounts	23	76	62	145	-62.9%	-47.6%
Closed Accounts	21	61	67	145	-68.7%	-57.9%
Total Accounts	2,674	8,006	2,671	8,017	0.1%	-0.1%
As % of Active Accounts	17.21%	17.16%	17.23%	17.23%	0.0%	-0.4%
Water Payments Received in Current Month						
Total Bills Mailed	15,539	46,648	15,506	46,523	0.2%	0.3%
ACH Payments	2,674	8,006	2,671	8,015	0.1%	-0.1%
ACH Payments-% of Total Bills	17.21%	17.16%	17.23%	17.23%	-0.1%	-0.4%
On-line Payments (Internet Sales)	2,163	6,419	1,972	6,062	9.7%	5.9%
On-line Payments-% of Total Bills	13.92%	13.76%	12.72%	13.03%	9.5%	5.6%
Over-the-phone Payments	903	2,659	N/A	N/A	N/A	N/A
Over-the-phone Payments-% of Total Bills	5.81%	5.70%	N/A	N/A	N/A	N/A
Mail-in Payments	9,718	28,765	12,658	37,575	-23.2%	-23.4%
Mail-in Payments-% of Total Bills	62.54%	61.66%	81.63%	80.77%	-23.4%	-23.7%

WATER BILLING ANALYSIS
March 31, 2017

Residential Billings
Average Monthly Consumption/Customer

<u>Month Billed</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>2016-2017</u>
March	4,293	4,126	4,169
April	4,485	4,327	4,276
May	4,283	4,601	4,437
June	4,283	4,434	4,595
July	5,138	4,597	5,010
August	4,873	5,376	5,431
September	5,497	5,073	5,068
October	4,595	4,643	4,474
November	4,818	4,590	4,330
December	3,978	4,036	4,214
January	5,288	4,916	4,897
February	4,347	4,175	4,177
March	4,126	4,169	3,914
13 Month Average -	4,616	4,543	4,538
% Change -	-5.1%	-1.6%	-0.1%

Total Water Customers

Average Bill

<u>Customer Type</u>	<u>Customer Type</u>			<u>Customer Type</u>	<u>Customer Type</u>		
	<u>Mar-16</u>	<u>Mar-17</u>	<u>% Change</u>		<u>Mar-16</u>	<u>Mar-17</u>	<u>% Change</u>
Residential	14,596	14,617	0.1%	Residential	\$ 49.55	\$ 49.66	0.2%
Commercial	910	922	1.3%				
Total	15,506	15,539	0.2%				

Total Consumption - All Customers (000,000's)

	<u>Month-To-Date</u>				<u>Year-To-Date</u>		
	<u>Mar-16</u>	<u>Mar-17</u>	<u>% Change</u>		<u>Mar-16</u>	<u>Mar-17</u>	<u>% Change</u>
Residential	61	57	-6.6%	Residential	194	189	-2.6%
Commercial	40	40	0.0%	Commercial	118	127	7.6%
	101	97	-4.0%		312	316	1.3%

STATEMENT OF INVESTMENTS-VILLAGE
As of March 31, 2017

Fund	Investment Date	Maturity Date	Book Value	Market Value	Maturity Value	Rate of Interest
<u>General Fund</u>						
Illinois Funds - General	09/30/86		9,236,669.67			0.769
Illinois Funds - Veterans Memorial	05/01/92		295.69			0.769
IMET Convenience Fund	10/20/05		2,716.31			0.870
Eagle Bank	11/07/08		3,850,742.72			0.100
CD with PMA	08/22/13		10,461,147.52	10,448,256.37	10,545,968.79	0.375
			23,551,571.91			
<u>Motor Fuel Tax</u>						
Illinois Funds	09/30/86		496,108.78			0.769
Eagle Bank	11/07/08		12,188.31			0.100
CD with PMA	08/22/13		53,268.80	53,268.80	54,511.84	0.375
			561,565.89			
<u>E-911</u>						
Illinois Funds	07/01/00		11,758.67			0.769
Eagle Bank	11/07/08		21,453.23			0.100
			33,211.90			
<u>Asset Seizure - Federal</u>						
Illinois Funds	06/09/99		4,140.31			0.769
<u>Asset Seizure - State</u>						
Illinois Funds	11/30/98		53,018.96			0.769
<u>Asset Seizure - BATTLE</u>						
Illinois Funds	07/10/08		58,079.36			0.769
<u>Municipal Waste System</u>						
Illinois Funds	08/31/98		6,023.95			0.769
<u>2005A G.O. Debt Serv.</u>						
Illinois Funds	11/30/04		293,485.01			0.769
<u>2009 G.O. Debt Serv.</u>						
Eagle Bank	02/10/11		701,717.92			
<u>Central Road Corridor Improv.</u>						
Illinois Funds	12/15/88		14,114.41			0.769
Eagle Bank	11/07/08		5,748.02			0.100
CD with PMA			173,301.10	173,301.10	175,038.00	
			193,163.53			

STATEMENT OF INVESTMENTS-VILLAGE
As of March 31, 2017

Fund	Investment Date	Maturity Date	Book Value	Market Value	Maturity Value	Rate of Interest
<u>Hoffman Blvd Bridge Maintenance</u>						
Illinois Funds	07/01/98		10,600.71			0.769
CD with PMA	08/22/13		181,436.04	181,436.04	185,670.01	0.375
Eagle Bank	02/10/11		122,225.38			0.100
			314,262.13			
<u>Western Corridor</u>						
Illinois Funds	06/30/01		36,335.29			0.769
CD with PMA	08/22/13		2,456,271.16	2,456,371.16	2,491,336.68	0.100
Eagle Bank	01/07/09		57,161.24			0.100
			2,549,767.69			
<u>Traffic Improvement</u>						
Illinois Funds	03/24/89		13,665.87			0.769
Eagle Bank	01/07/09		29,779.05			0.769
CD with PMA			108,231.27	108,231.27	109,316.07	
			151,676.19			
<u>EDA Series 1991 Project</u>						
Illinois Funds	08/22/91		1,164,478.44			0.769
Eagle Bank	02/10/11		229,832.95			-
			1,394,311.39			
<u>Road Improvement</u>						
Illinois Funds	01/01/15		459,018.96			
Eagle Bank			1,479,067.86			0.870
			1,938,086.82			
<u>Central Area Road Improvement Impact Fee</u>						
CD with PMA			244,241.72	244,241.72	246,689.62	
Citibank Savings Deposit Account	02/10/11		758.40			0.100
			245,000.12			
<u>Western Area Traffic Improvement</u>						
Illinois Funds	11/01/92		12,351.44			0.769
Eagle Bank	01/07/09		12,956.21			0.100
CD with PMA			43,325.27	43,325.27	43,759.50	
			68,632.92			
<u>Western Area Rd Impr Impact Fees</u>						
Illinois Funds	08/01/98		14,022.19			0.769
Eagle Bank	01/07/09		7,254.50			0.100
			21,276.69			
<u>Capital Improvements</u>						
Illinois Funds	12/31/96		58,081.03			0.769
Eagle Bank	01/07/09		335,755.37			0.100
			393,836.40			

STATEMENT OF INVESTMENTS-VILLAGE As of March 31, 2017
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Fund	Investment Date	Maturity Date	Book Value	Market Value	Maturity Value	Rate of Interest
<u>Capital Vehicle & Equipment</u>						
Illinois Funds	12/31/96		92,002.75			0.769
<u>Capital Replacement</u>						
Illinois Funds	02/01/98		3,122.34			0.769
Eagle Bank	11/07/08		292,322.83			0.100
CD with PMA	08/22/13		489,614.72	489,614.72	497,496.84	0.375
			785,059.89			
<u>2015 Capital Project</u>						
Citibank Savings Deposit Account	08/12/15		4,943.49			-
<u>Water and Sewer</u>						
Illinois Funds	09/30/86		9,656.76			0.769
Eagle Bank	11/07/08		709,778.65			0.100
			719,435.41			
<u>Water and Sewer-2015 Bond Projects</u>						
Citibank Savings Deposit Account	08/12/15		1,604,853.67			0.100
CD with PMA	08/12/15		997,668.33	996,981.11	997,902.86	
			2,602,522.00			
<u>Sears Operating</u>						
Illinois Funds			2,433.31			
Citibank Savings Deposit Account			500,079.47			
			502,512.78			
<u>Stormwater</u>						
Citibank Savings Deposit Account	08/12/15		37,733.93			0.100
<u>Insurance</u>						
Illinois Funds	11/10/87		13,644.70			0.769
Eagle Bank	11/07/08		138,037.65			0.100
CD with PMA	08/22/13		2,102,154.12	2,101,893.28	2,130,250.92	0.375
			2,253,836.47			
<u>Information Systems</u>						
Illinois Funds	02/01/98		174,273.35			0.769
Eagle Bank	11/07/08		334,458.99			
CD with PMA			244,241.72	244,241.72	246,689.62	
			752,974.06			

STATEMENT OF INVESTMENTS-VILLAGE
As of March 31, 2017

Fund	Investment Date	Maturity Date	Book Value	Market Value	Maturity Value	Rate of Interest
<u>EDA Special Tax Alloc.</u>						
Eagle Bank	11/07/08		8,506,757.95			
<u>Roselle Road TIF</u>						
Illinois Funds	09/30/03		7,175.16			0.769
CD with PMA	08/22/13		92,655.85	92,655.85	94,818.06	0.375
Eagle Bank	11/07/08		17,499.77			0.100
			117,330.78			
<u>Barr./Higgins TIF</u>						
Illinois Funds	08/26/91		241,117.23			0.769
Total Investments			\$ 49,226,858.99			
Total Invested Per Institution				<u>Percent Invested</u>		
Illinois Funds			12,485,674.34	25.36		
IMET Convenience Fund			2,716.31	0.01		
CD with PMA			17,647,557.62	35.85		
Eagle Bank/Citibank at PMA			19,090,910.72	38.78		
			\$49,226,858.99	100.00		
Total Invested Per Institution Excluding all Trust and EDA Funds				<u>Percent Invested</u>		
Illinois Funds			11,321,195.90	28.79		
IMET			2,716.31	0.01		
CD with PMA			17,647,557.62	44.88		
Eagle Bank/Citibank at PMA			10,354,319.82	26.33		
			\$39,325,789.65	100.00		
Total Invested Per Fund						
Total Investments - Operating Funds				\$28,613,701.78		
Total Investments - Debt Service Funds				\$995,202.93		
Total Investments - Trust Funds				\$8,747,875.18		
Total Investments - Capital Projects Funds				\$10,870,079.10		
Total Investments - All Funds				\$49,226,858.99		

**OPERATING REPORT SUMMARY
REVENUES**

March 31, 2017

	CURRENT MONTH		YEAR-TO-DATE		ANNUAL BUDGET	% ACTUAL TO BUDGET	BENCH-MARK
	BUDGET	ACTUAL	BUDGET	ACTUAL			
General Fund							
Property Taxes	1,363,709	9,547,306	4,091,128	10,875,182	16,364,510	66.5%	
Hotel Tax	118,750	76,961	356,250	238,097	1,425,000	16.7%	
Real Estate Transfer Tax	66,667	59,905	200,000	125,595	800,000	15.7%	
Home Rule Sales Tax	327,500	359,794	982,500	946,110	3,930,000	24.1%	
Telecommunications Tax	175,583	156,644	526,750	478,037	2,107,000	22.7%	
Property Tax - Fire	258,696	1,139,044	776,088	1,473,140	3,104,350	47.5%	
Property Tax - Police	282,283	1,284,428	846,848	1,661,139	3,387,390	49.0%	
Other Taxes	37,077	19,305	111,230	52,826	444,920	11.9%	
Total Taxes	2,630,264	12,643,386	7,890,793	15,850,126	31,563,170	50.2%	
Business Licenses	25,833	47,467	77,500	53,366	310,000	17.2%	
Liquor Licenses	20,000	25,180	60,000	25,235	240,000	10.5%	
Building Permits	54,167	100,988	162,500	213,897	650,000	32.9%	
Other Licenses & Permits	1,583	440	4,750	2,405	19,000	12.7%	
Total Licenses & Permits	101,583	174,074	304,750	294,902	1,219,000	24.2%	
Sales Tax	675,000	795,543	2,025,000	2,178,743	8,100,000	26.9%	
Local Use Tax	100,000	164,414	300,000	379,197	1,200,000	31.6%	
State Income Tax	428,133	962,326	1,284,400	1,542,970	5,137,600	30.0%	
Replacement Tax	18,900	28,524	56,700	73,678	226,800	32.5%	
Other Intergovernmental	38,700	139,955	116,100	188,241	464,400	40.5%	
Total Intergovernmental	1,260,733	2,090,763	3,782,200	4,362,830	15,128,800	28.8%	
Engineering Fees	8,333	248,094	25,000	252,724	100,000	252.7%	
Ambulance Fees	104,167	113,977	312,500	305,925	1,250,000	24.5%	
Police Hireback	35,417	43,532	106,250	134,630	425,000	31.7%	
Lease Payments	71,506	56,060	214,518	204,625	858,070	23.8%	
Cable TV Fees	69,417	-	208,250	216,579	833,000	26.0%	
4th of July Proceeds	4,075	4,075	7,575	7,575	136,700	5.5%	
Employee Payments	91,667	155,826	275,000	302,255	1,100,000	27.5%	
Hireback - Arena	13,333	27,565	40,000	53,355	160,000	33.3%	
Rental Inspection Fees	24,167	11,619	72,500	283,288	290,000	97.7%	
Other Charges for Services	77,333	85,953	232,000	239,424	928,000	25.8%	
Total Charges for Services	499,414	746,702	1,493,593	2,000,380	6,080,770	32.9%	
Court Fines-County	18,333	7,184	55,000	55,726	220,000	25.3%	
Ticket Fines-Village	41,667	32,943	125,000	79,471	500,000	15.9%	
Overweight Truck Fines	417	290	1,250	1,230	5,000	24.6%	
Red Light Camera Revenue	66,667	17,806	200,000	68,340	800,000	8.5%	
Local Debt Recovery	12,500	1,502	37,500	7,012	150,000	4.7%	
Total Fines & Forfeits	139,583	59,724	418,750	211,779	1,675,000	12.6%	
Total Investment Earnings	5,000	12,737	15,000	22,324	60,000	37.2%	
Reimburse/Recoveries	10,000	(7,336)	30,000	11,851	120,000	9.9%	
S.Barrington Fuel Reimbursement	2,333	2,404	7,000	8,263	28,000	29.5%	
Tollway Payments	2,917	1,950	8,750	1,950	35,000	5.6%	
Other Miscellaneous	10,534	8,062	31,603	19,993	126,410	15.8%	
Total Miscellaneous	25,784	5,080	77,353	42,057	309,410	13.6%	
Total General Fund	4,662,363	15,732,466	13,982,438	22,784,398	56,036,150	40.7%	25.0%

**OPERATING REPORT SUMMARY
REVENUES**

March 31, 2017

	<u>CURRENT MONTH</u>		<u>YEAR-TO-DATE</u>		<u>ANNUAL BUDGET</u>	<u>% ACTUAL TO BUDGET</u>	<u>BENCH-MARK</u>
	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>			
Water & Sewer Fund							
Water Sales	1,503,583	1,271,755	4,510,750	4,115,046	18,043,000	22.8%	
Connection Fees	4,167	9,688	12,500	18,377	50,000	36.8%	
Cross Connection Fees	3,104	3,220	9,313	9,678	37,250	26.0%	
Penalties	6,250	7,636	18,750	28,170	75,000	37.6%	
Investment Earnings	2,542	1,754	7,625	3,751	30,500	12.3%	
Other Revenue Sources	32,333	36,490	97,000	105,394	388,000	27.2%	
Capital Projects	-	-	-	-	2,794,130	0.0%	
Total Water Fund	1,551,979	1,330,542	4,655,938	4,280,415	21,417,880	20.0%	25.0%
Motor Fuel Tax Fund	106,417	111,944	319,250	351,935	1,277,000	27.6%	
Community Dev. Block Grant Fund	26,742	14,919	80,225	14,919	320,900	4.6%	
EDA Administration Fund	-	(112)	-	-	-	N/A	
E-911 Surcharge	-	10	-	43	-	N/A	
Asset Seizure Fund	26,753	28,432	80,258	84,747	321,030	26.4%	
Municipal Waste System Fund	245,297	285,583	735,890	738,054	2,943,560	25.1%	
Sears Centre Operating Fund	270,089	107,411	810,268	614,281	3,241,070	19.0%	
Sears Centre Activity Fund	522,605	919,157	1,567,815	919,157	6,271,260	14.7%	
Stormwater Management	47,900	49,772	143,700	149,261	574,800	26.0%	
Insurance Fund	135,358	128,765	406,075	394,365	1,624,300	24.3%	
Roselle Road TIF	91,157	30,631	273,470	81,044	1,093,880	7.4%	
Barrington/Higgins TIF	-	194,730	-	329,111	-	N/A	
Higgins/Hassell TIF	16,111	-	48,333	-	193,330	0.0%	
Information Systems	137,648	139,792	412,945	412,970	1,651,780	25.0%	
Total Spec Rev. & Int. Svc. Fund	1,626,076	2,011,034	4,878,228	4,089,887	19,512,910	21.0%	
TOTAL OPERATING FUNDS	7,840,418	19,074,043	23,516,603	31,154,699	96,966,940	32.1%	25.0%
2015A & C G.O. Debt Service	174	174	459	459	3,393,880	0.0%	
2015B G.O. Debt Service	10,225	-	30,675	-	122,700	0.0%	
2016 G.O. Debt Service	36,733	107,247	110,200	107,247	440,800	0.0%	
2008 G.O.D.S. Fund	83,266	-	249,798	-	999,190	0.0%	
2009 G.O.D.S. Fund	190,235	670,966	570,705	953,216	2,282,820	41.8%	
TOTAL DEBT SERV. FUNDS	320,633	778,387	961,837	1,060,923	7,239,390	14.7%	25.0%
Central Rd. Corridor Fund	50	114	150	213	600	35.6%	
Hoffman Blvd Bridge Maintenance	117	153	350	(261)	1,400	-18.6%	
Western Corridor Fund	417	1,659	1,250	9,884	5,000	197.7%	
Traffic Improvement Fund	25	78	75	215	300	0.0%	
EDA Series 1991 Project	333	7,539	1,000	22,280	4,000	557.0%	
Central Area Rd. Impr. Imp. Fee	-	361	-	361	-	0.0%	
Western Area Traffic Impr.	17	35	50	100	200	50.1%	
Western Area Traffic Impr. Impact Fee	72,517	9	217,550	33	870,200	0.0%	
Capital Improvements Fund	149,733	220,364	449,200	679,463	1,796,800	37.8%	
Capital Vehicle & Equipment Fund	140,626	92,597	421,878	277,909	1,687,510	16.5%	
Capital Replacement Fund	333	368	1,000	350	4,000	8.7%	
2015 Project Fund	17	3	50	7	200	3.7%	
Road Improvement Fund	863,586	522,616	2,590,758	1,907,773	10,363,030	18.4%	
TOTAL CAP. PROJECT FUNDS	1,227,770	845,895	3,683,310	2,898,328	14,733,240	19.7%	25.0%
Police Pension Fund	462,053	1,383,377	1,386,158	1,890,349	5,544,630	34.1%	
Fire Pension Fund	438,007	3,831,620	1,314,020	4,312,119	5,256,080	82.0%	
TOTAL TRUST FUNDS	900,059	5,214,997	2,700,178	6,202,467	10,800,710	57.4%	25.0%
TOTAL ALL FUNDS	10,288,880	25,913,322	30,861,927	41,316,417	129,740,280	31.8%	25.0%

OPERATING REPORT SUMMARY
EXPENDITURES
March 31, 2017

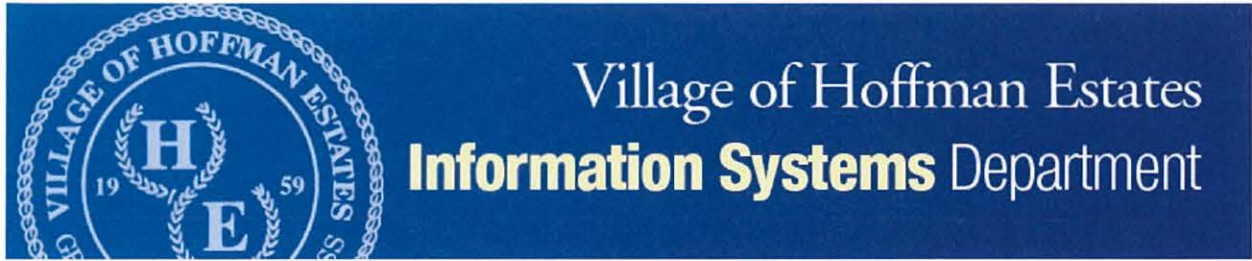
	<u>CURRENT MONTH</u>		<u>YEAR-TO-DATE</u>		<u>ANNUAL</u>	<u>%</u>	<u>BENCH- MARK</u>
	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>		
General Fund							
General Admin.							
Legislative	30,934	25,755	92,803	77,837	371,210	21.0%	
Administration	59,303	71,204	177,908	174,862	711,630	24.6%	
Legal	47,362	60,913	142,085	106,721	568,340	18.8%	
Finance	98,406	128,292	295,218	293,012	1,180,870	24.8%	
Village Clerk	16,783	21,147	50,350	49,552	201,400	24.6%	
Human Resource Mgmt.	46,733	57,129	140,198	136,410	560,790	24.3%	
Communications	19,853	12,448	59,560	51,258	238,240	21.5%	
Cable TV	13,657	18,724	40,970	41,465	163,880	25.3%	
Total General Admin.	333,030	395,613	999,090	931,117	3,996,360	23.3%	25.0%
Police Department							
Administration	128,023	192,102	384,070	423,509	1,536,280	27.6%	
Juvenile Investigations	43,513	88,472	130,538	163,638	522,150	31.3%	
Tactical	62,696	116,567	188,088	215,282	752,350	28.6%	
Patrol and Response	903,298	1,855,511	2,709,895	3,375,405	10,839,580	31.1%	
Traffic	110,976	168,813	332,928	307,172	1,331,710	23.1%	
Investigations	107,458	206,750	322,373	396,658	1,289,490	30.8%	
Community Relations	1,163	1,494	3,488	1,547	13,950	11.1%	
Communications	66,752	63,641	200,255	190,924	801,020	23.8%	
Canine	14,468	27,952	43,405	52,476	173,620	30.2%	
Special Services	19,022	40,035	57,065	62,612	228,260	27.4%	
Records	24,688	28,506	74,065	70,707	296,260	23.9%	
Administrative Services	62,953	78,055	188,860	193,645	755,440	25.6%	
Emergency Operations	6,615	4,314	19,845	25,484	79,380	32.1%	
Total Police	1,551,624	2,872,210	4,654,873	5,479,061	18,619,490	29.4%	25.0%
Fire Department							
Administration	68,333	98,299	204,998	218,790	819,990	26.7%	
Public Education	3,454	3,923	10,363	7,330	41,450	17.7%	
Suppression	687,216	1,258,179	2,061,648	2,456,882	8,246,590	29.8%	
Emer. Med. Serv.	619,714	1,176,317	1,859,143	2,229,948	7,436,570	30.0%	
Prevention	44,724	40,920	134,173	157,477	536,690	29.3%	
Fire Stations	2,525	7,017	7,575	12,650	30,300	41.7%	
Total Fire	1,425,966	2,584,655	4,277,898	5,083,077	17,111,590	29.7%	25.0%
Public Works Department							
Administration	25,851	29,857	77,553	78,365	310,210	25.3%	
Snow/Ice Control	156,078	328,235	468,233	543,912	1,872,930	29.0%	
Pavement Maintenance	32,823	42,071	98,470	93,636	393,880	23.8%	
Forestry	99,655	70,979	298,965	175,414	1,195,860	14.7%	
Facilities	96,739	86,256	290,218	183,391	1,160,870	15.8%	
Fleet Services	104,130	93,631	312,390	226,953	1,249,560	18.2%	
F.A.S.T.	26,280	14,267	78,840	32,386	315,360	10.3%	
Storm Sewers	13,241	11,830	39,723	29,078	158,890	18.3%	
Traffic Control	62,589	67,605	187,768	158,540	751,070	21.1%	
Total Public Works	617,386	744,732	1,852,158	1,521,675	7,408,630	20.5%	25.0%

OPERATING REPORT SUMMARY
EXPENDITURES
March 31, 2017

	<u>CURRENT MONTH</u>		<u>YEAR-TO-DATE</u>		<u>ANNUAL</u>	<u>%</u>	<u>BENCH- MARK</u>
	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>		
Development Services							
Administration	32,894	42,368	98,683	101,697	394,730	25.8%	
Planning	33,819	31,285	101,458	95,521	405,830	23.5%	
Code Enforcement	124,613	145,231	373,838	338,587	1,495,350	22.6%	
Transportation & Engineering	108,652	134,955	325,955	314,015	1,303,820	24.1%	
Economic Development	128,880	34,334	386,640	72,740	1,546,560	4.7%	
Total Development Services	428,858	388,172	1,286,573	922,561	5,146,290	17.9%	25.0%
Health & Human Services	60,087	71,966	180,260	175,153	721,040	24.3%	25.0%
Miscellaneous							
4th of July	819	819	8,014	8,014	164,910	4.9%	
Police & Fire Comm.	5,365	705	16,095	705	64,380	1.1%	
Misc. Boards & Comm.	17,799	10,599	53,398	28,731	213,590	13.5%	
Misc. Public Improvements	413,862	227,873	1,241,585	761,433	4,966,340	15.3%	
Total Miscellaneous	437,845	239,997	1,319,091	798,883	5,409,220	14.8%	25.0%
Total General Fund	4,854,795	7,297,343	14,569,941	14,911,527	58,412,620	25.5%	25.0%
Water & Sewer Fund							
Water Department	1,070,362	1,014,515	3,211,085	3,022,075	12,844,340	23.5%	
Sewer Department	174,601	187,472	523,803	485,033	2,095,210	23.1%	
Billing Division	60,553	71,218	181,658	186,755	726,630	25.7%	
Debt Service Division	-	-	-	-	333,070	0.0%	
Capital Projects Division	-	-	-	-	1,171,830	0.0%	
2015 Bond Capital Projects	-	83,887	-	83,887	2,410,000	3.5%	
Total Water & Sewer	1,305,515	1,357,092	3,916,545	3,777,751	19,581,080	19.3%	25.0%
Motor Fuel Tax	100,995	100,995	309,877	309,877	1,275,000	24.3%	
Community Dev. Block Grant Fund	14,919	14,919	14,919	14,919	320,900	4.6%	
EDA Administration Fund	-	(7,864)	-	-	-	N/A	
E-911 Fund	5,833	5,833	17,500	17,499	70,000	25.0%	
Asset Seizure Fund	34,893	28,401	104,678	84,664	418,710	20.2%	
Municipal Waste System	245,605	426,186	736,815	579,940	2,947,260	19.7%	
Sears Centre Operating Fund	282,084	286	846,253	348	3,385,010	0.0%	
Sears Centre Activity Fund	522,605	999,900	1,567,815	999,900	6,271,260	15.9%	
Stormwater Management	106,354	18,667	319,063	18,667	1,276,250	1.5%	
Insurance	138,025	136,504	414,075	577,069	1,656,300	34.8%	
Information Systems	164,732	129,414	494,195	263,852	1,976,780	13.3%	
Roselle Road TIF	149,405	5,513	448,215	5,513	1,792,860	0.3%	
Higgins/Hassell TIF	384	-	1,153	-	4,610	0.0%	
TOTAL OPERATING FUNDS	7,926,144	10,513,188	23,761,043	21,561,526	99,388,640	21.7%	25.0%
2015A G.O. Debt Service	-	-	-	-	3,393,880	0.0%	
2015 G.O. Debt Service	-	-	-	-	122,700	0.0%	
2016 G.O. Debt Service	-	-	-	-	440,800	0.0%	
2008 G.O.D.S. Fund	-	-	-	-	999,690	0.0%	
2009 G.O.D.S. Fund	-	-	-	-	2,272,820	0.0%	
TOTAL DEBT SERV. FUNDS	-	-	-	-	7,229,890	0.0%	25.0%

OPERATING REPORT SUMMARY
EXPENDITURES
March 31, 2017

	<u>CURRENT MONTH</u>		<u>YEAR-TO-DATE</u>		<u>ANNUAL BUDGET</u>	<u>%</u>	<u>BENCH-MARK</u>
	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>			
Central Road Corridor Improvement	8,333	8,333	25,000	24,999	100,000	25.0%	
Hoffman Blvd Bridge Maintenance	26,667	-	80,000	-	320,000	0.0%	
Traffic Improvement Fund	20,833	20,833	62,500	62,499	250,000	25.0%	
EDA Series 1991 Project	101,386	48,083	304,158	144,249	1,216,630	11.9%	
Western Area Traffic Imp.	12,500	12,500	37,500	37,500	150,000	25.0%	
Western Area Rd Improve Imp. Fee	72,500	72,500	217,500	217,500	870,000	25.0%	
Capital Improvements Fund	148,058	175,644	444,175	432,962	1,776,700	24.4%	
Capital Vehicle & Equipment Fund	140,584	103,890	421,753	367,076	1,687,010	21.8%	
Capital Replacement Fund	27,343	-	82,030	145	328,120	0.0%	
Road Improvement Fund	871,836	10,512	2,615,508	10,512	10,462,030	0.1%	
TOTAL CAP. PROJECT FUNDS	1,430,041	452,295	4,290,123	1,297,442	17,160,490	7.6%	25.0%
Police Pension Fund	425,875	430,683	1,277,625	1,303,539	5,110,500	25.5%	
Fire Pension Fund	406,982	511,986	1,220,945	1,292,595	4,883,780	26.5%	
TOTAL TRUST FUNDS	832,857	942,669	2,498,570	2,596,134	9,994,280	26.0%	25.0%
TOTAL ALL FUNDS	10,498,484	11,908,152	31,478,063	25,455,102	133,773,300	19.0%	25.0%



2017 MARCH MONTHLY REPORT

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Electronic Requisition / Approvals and Workflow Implementation

- Further adjustments were made to some of the settings to ensure that we are getting the most efficient use from the electronic Req and PO process.
- There was an issue with not being able to suppress the printing of POs when the intent is to email the approved PO rather than to print it. Since the overall goal is to eliminate as much paper as possible, the ability to prevent printing when desired is important. Worked with SunGard Support to make changes and test the process, and we were ultimately able to get this to work correctly.

Business License Renewals

- Made additional changes to the Business License, Home Business License, and Liquor License Renewal documents as requested by the Clerk's Office.
- Ran the Renewal Process during the second week of March and reviewed the renewal documents for correctness.
- Reviewed the Contractor Licenses to make sure that no data corrections were needed to close the license year without issue.
- Created the Contractor License Letters for 2017 License Year and then ran the letters for mailing by the Front Counter Supervisor.
- With the implementation of the eGov Payments for Business Licenses, created several new reports for the Clerk's staff to use to determine those businesses paying electronically through eGov.

Upgrade Punch List Completions

- Business License Penalty Process Issued fixed and tested.
- CommunityPLUS Security issue resolved.
- Missing Attachments in FinancePLUS restored.

Miscellany

- Finance Department staff created a credit in Miscellaneous Billing by adjusting the fee off completely when it had been partially paid previously. Resolved by making several adjustments to restore original amount due, correct adjustment made, and credit applied to payment.
- Created a new report that the Finance Department requested that shows the vendors that are paid who are subject to the Prevailing Wage rules. This report is required by the State of Illinois.

- Reviewed and cleaned up the Badge Table for Citations. The hiring of several new officers and the promotions of existing officers necessitated these changes.
- Ran the Penalty Process for unpaid Residential Rental Licenses.
- SQL update made to Residential Rental Licenses due for their inspections.
- A decision was made to change all Code Enforcement Department WebQA requests types to allow for anonymous submission. All seventeen request types were modified and tested.
- Due to retirement, 20 GovQA request types had to be modified to a new default assignee.
- Researched and tested the Complaint and Violation Processes in Code Enforcement to determine feasibility of implementation for complaints of renting without Residential Rental License

Meetings

- Met with Code Enforcement staff to discuss implementation of Code Enforcement Violation type for those renting housing without a Residential Rental License.
- Follow Conference call with SunGard regarding outstanding issues from REQ/PO/Approval Process Implementation.
- Participated in two SUGA Conference calls in role of Advisory Member.
- Bi-weekly updates w/ F. Besenhoffer (3/13, 3/27)

Geographic Information System Review

March Synopsis

- In order to acquire up to 1 cm accuracy, the EOS Arrow Gold will need to use a local RTK (Real Time Kinematic) service. Normally, this is a fee-based service. However, the Kara Company, Inc. provides a free login to one of their 47 RTK base stations—ideal for municipalities within their network. Tests using an iOS device paired to our new Arrow Gold with the RTK login have been successful and provided <1” accuracy. A beginner’s guide is being drafted for future employees to use during initial setup. Future tests will need to be made to check the accuracy and precision of the Arrow Gold against a National Geodetic Survey control monument.
- Web adaptor installation was completed, which allowed us to focus on testing our VPN connection. VPN was tested in conjunction with the Arrow Gold tests, in which we successfully were able to update our GIS databases from the field. We can begin working toward preparing training and documentation to set-up staff to make GIS field edits.
- The public works ESRI account was merged with IS so as to maintain only 1 Village ESRI account. Sean’s public works license will not need renewal. We’ve dropped a few ArcPad licenses, as well, as we transition to Collector for ArcGIS based data capture. Also along those lines, we added an additional 5 AGO (ArcGIS Online) users.

Work Orders

- Map Request: Additional Village Green maps for Platzkonzert Commission (DS)
- Map Request: Annual 4th of July parade map edits (PD)
- Map Request: Invest In Cook Huntington Blvd Bike Path maps (DS-TE)
- Map Request: Annual Zoning Map completed (DS-PCE)
- Map Request: Utility map for Ciorba at Roselle/Central
- Map Request: Fire MapBook edits to pg 61 & 62 (FD)
- Map Request: Sanitary Sewer High Risk Areas map (PW)
- Troubleshooting: Remove aerial from AGO print legend (DS-PCE)
- Troubleshooting: shared street light layer to be viewable in apps (PW)
- Data Request: updated street lights & storm sewer for AGO (PW)

Administration

- Continued troubleshooting Web Adapter install; successfully installed
- Acquired RTK specs from Kara for EOS Arrow Gold
- Began drafting EOS Arrow Gold GNSS user guide
- Updates to field crew laptops: sanitary & locators
- Transferred Public Works ArcGIS licenses into IS account; added 5 new AGO users

Training

- Pipetech field training (PW)

Meetings

- Bi-weekly updates w/ F. Besenhoffer (3/13, 3/27)
- Monthly PW-GIS meeting (2/8)

Project Activities

Project – What’s Up Gold Upgrade

- IS Staff worked on upgrading What’s Up Gold network monitoring system. Besides bug fixes, the new version has few additional features that will be very useful for overseeing and monitoring Village’s network infrastructure.

Project – Police Department IDF

- During the month of March IS Staff worked on upgrading and reconfiguring IDF room located on the 1st floor in the Police Department. The two main objectives of this project was to add additional switching capability to the stack as well general clean up and stack relocation in relation to the patch panels. The project took six hours and was accomplished within the requested timeframe. For the duration of this project IS staff were able accommodate PD’s front desk staff with minimal access to phones and computer services.

Project – iLo for Servers

- Installed and configured iLo system on servers for remote access and monitoring. In the event of server failure, the iLo system will give us greater remote control capability as well as additional monitoring features. Furthermore, new management VLAN was created to isolate electronic traffic for hardware across the Village’s network.

Project – Fire Department Dell Laptops

- Completed imaging and setting up of the six new dell laptops for Fire apparatus vehicles. Currently the project is on-hold as we await arrival of the docking stations from the manufacturer.

Project – New Core Switch

- Information Systems staff worked on configuring and testing our new core switch. In the near future the core switch will be added in the North closet and will take over the routing/core functionality from the North stack. In addition, the core switch is now capable of Netflow functionality, which will allow us to better monitor and understand electronic traffic flow between different Village locations.

Project – EOC Exercise

- On March 27th IS staff was involved in computer and EOC room setup at Police Department. The purpose of this exercise was to double check equipment functionality and accuracy of the EOC Room documentation.

Project – Fiber Inventory

- IS Staff worked on documenting and double checking our fiber infrastructure between Police, Fire Station 21, Fire Station 22 and Village Hall.

Training

- Tina Keslinke took and passed CompTIA 220-902 exam and achieved A+ certification
- Justin Roach took and passed third MCSA test and achieved MCSA certification

Meetings

- IS Staff attended TRI-TECH CAD Demo in Arlington Heights
- RFP follow up for wireless infrastructure upgrade
- Attended Police CAD Group Meeting in NWCD

Technical Support, Hardware & Software Activities

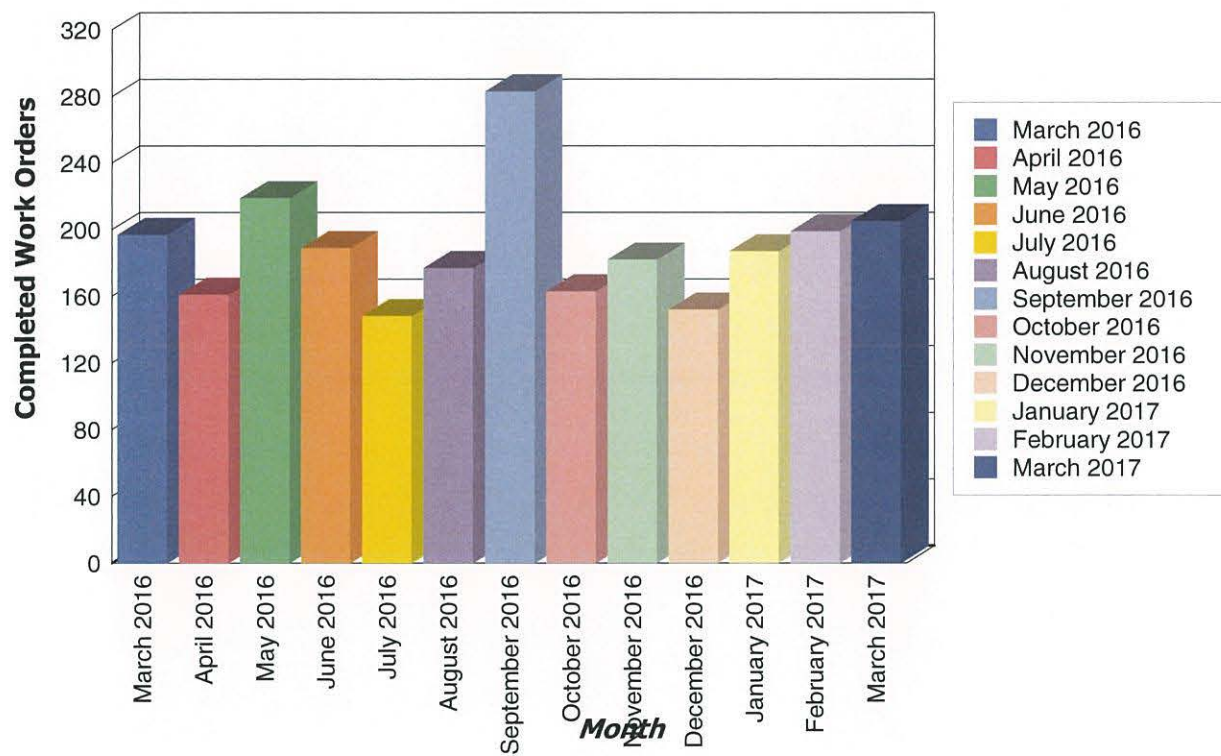
- Applied necessary software updates as needed.
- 223 help desk requests were opened during the month of March.
- 205 help desk requests were closed during the month of March.
- Self Service Password Resets or Account Unlocks: 15
- Email passwords reset: 1
- SunGard passwords reset: 3
- Voicemail passwords reset: 0
- User accounts unlocked: 5
- Active Directory Password Resets: 10

Director Summary

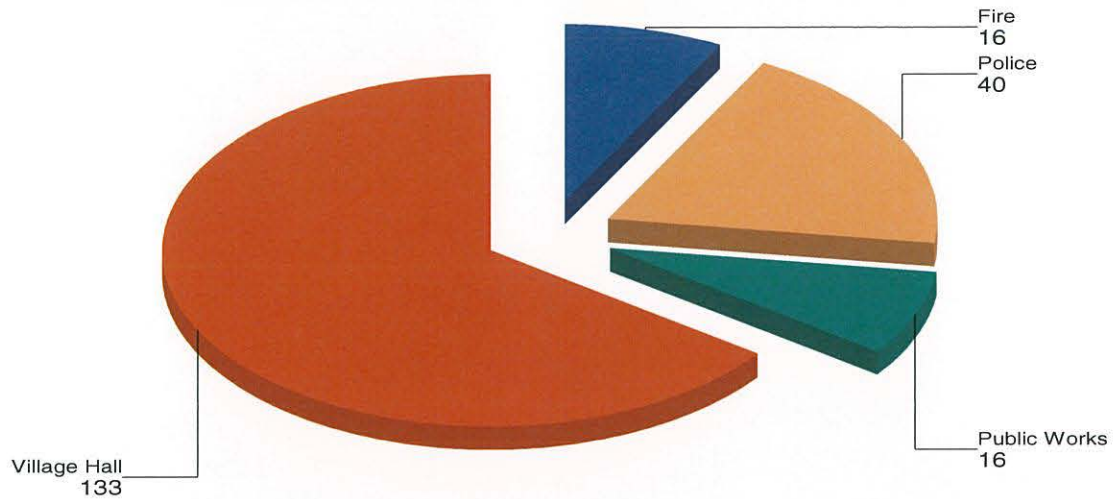
- Conducted bi-weekly meetings with the leads of each of the I.S. Departments divisions
- Police CAD group meeting at NWCD
- Tri-Tech CAD demo
- Completed the final revision of the RFP to replace/upgrade the DragonWave wireless system
- Monthly meeting with the Manager's office
- Interviewed two of the vendors who submitted proposals for the Security Camera RFP.
- Pirtano dig site; locate buried vault.

Total Work Orders by Priority by Month

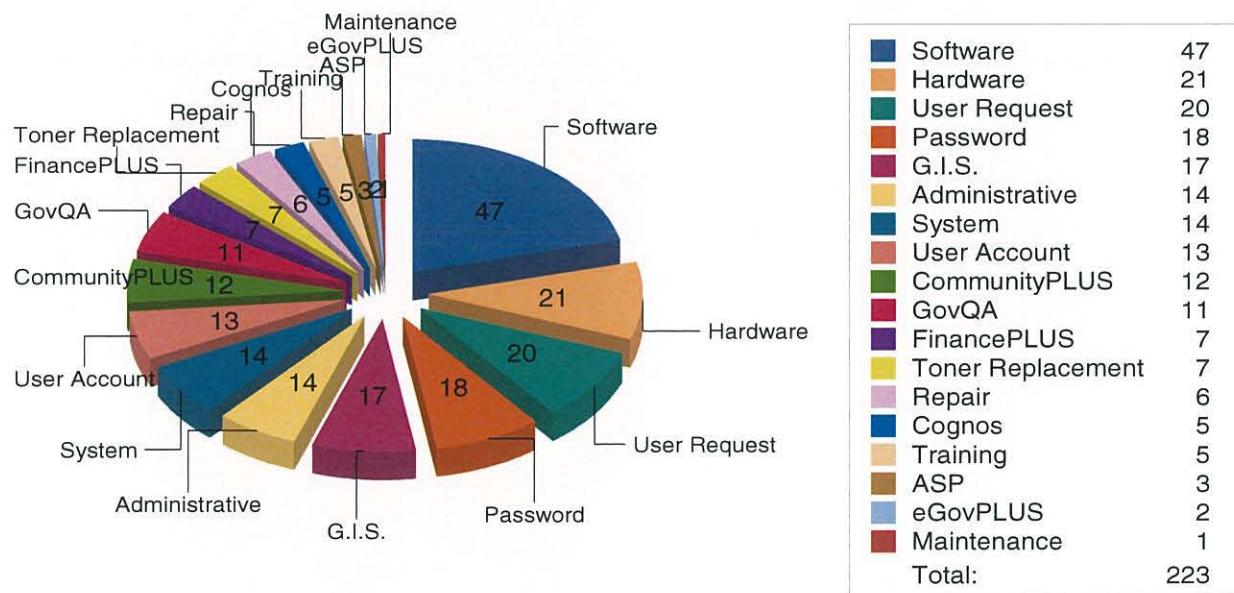
Month	March
1 - Normal	171
2 - High	13
3 - Urgent	9
Project	11
Scheduled Event	12
Vendor intervention required	7
Total for Month	223



Completed Work Orders by Location



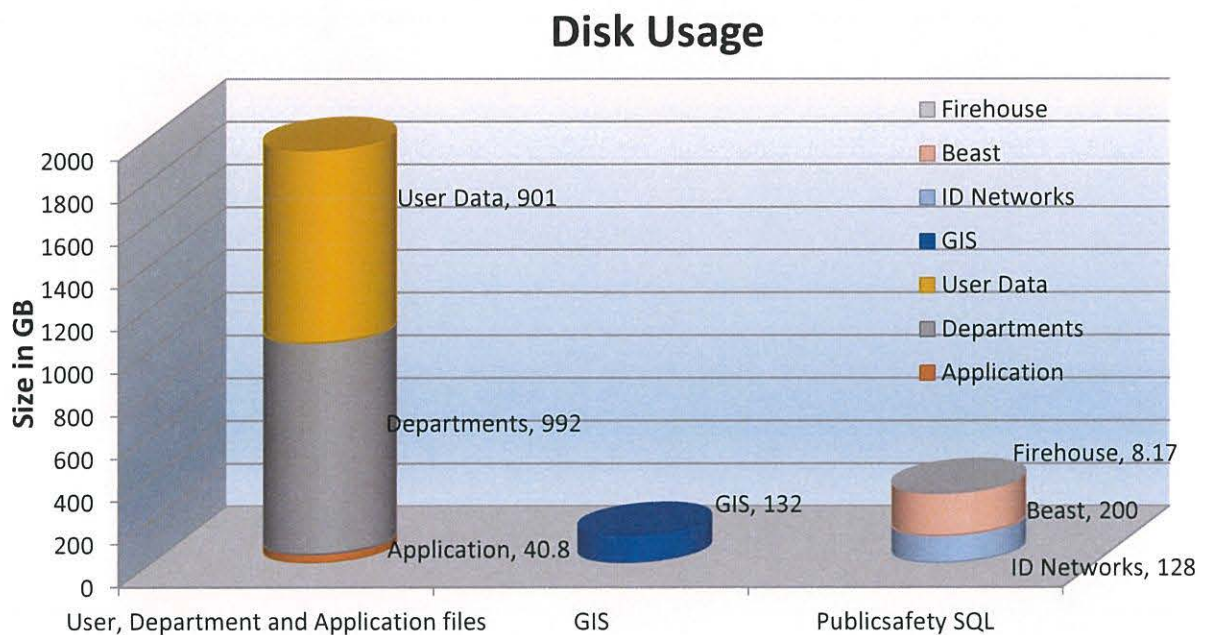
Work Order Trends by Type



Savings on Printer Repairs

Since the beginning of the year Village of Hoffman Estates is enrolled in DID's Printer Sense program. One of the advantages of the program is included maintenance for our printers. In the month of **March** we asked for two printer repairs and the cost associated with those repairs totaled **\$220.00** including parts and labor.

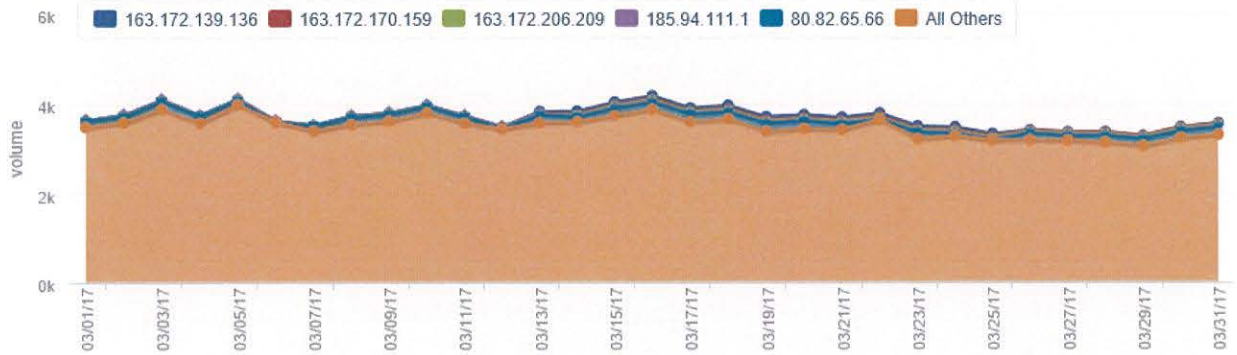
System and Data Functions



Sentinel IPS Attack Report

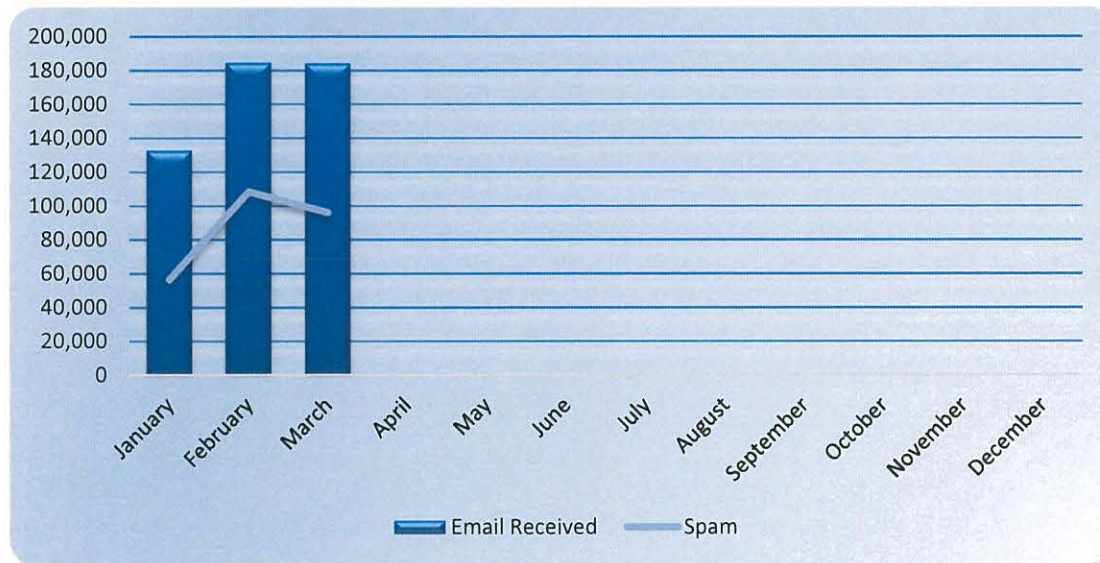
External parties attacked the Village network 114391 times during the month of March?

Attack Volume with 5 Most Active IP Addresses



Email Spam Report

Month	Email Received	Spam	Percent Spam
January	132,584	56,517	43%
February	184,484	108,419	59%
March	183,954	96,192	52%
April			
May			
June			
July			
August			
September			
October			
November			
December			
Total	501,022	261,128	52%



Fred Besenoffer

Fred Besenoffer, Director of Information Systems

VILLAGE OF HOFFMAN ESTATES

Memo

TO: Finance Committee
FROM: Mark Koplin, Assistant Village Manager-Development Services
RE: **OWNER'S REPRESENTATIVE MONTHLY REPORT - APRIL 2017**
DATE: April 24, 2017

1. Coordination with Levy regarding catering events.
2. Coordination with SCA staff regarding the security systems at the SCA.
3. With the installation of the new LED "sports lights", working with Metropolitan Mayors caucus to submit documentation to secure reimbursement from the Energy Efficiency Grant.
4. Conducted discussion related to the annual cheerleading events at the SCA.
5. Coordination with Ben Gibbs for miscellaneous events.
6. Review of monthly financial reports and staffing/operational costs.
7. Conducted weekly meetings with Ben Gibbs to discuss bookings, holds, and operational items.



Mark Koplin
Assistant Village Manager
Department of Development Services

Attachments

MAK/kr

cc: J. Norris
Ben Gibbs (Spectra)

Sears Centre Arena
General Manager Update
 April 2017

Event Highlights	Notes
April 1 - WCB April 8/9 - Sesame Street Live April 14 - Arijit Sighn Concert April 17 to 20 - Rehearsals April 21 - Outcry Tour April 23 - US Finals Cheer April 24 to 27 - Sears Vendor Event April 28 - Rahat Concert April 29 - Celtic Fest	
Finance Department	
General	Arena finished Feb financials. Arena is ahead of budget by \$147,202
Monthly Financial Statement	Building Event Revenue YTD: (\$80,744)
	Building Sponsor/Other Revenue YTD: \$48,276
	Building Expenses YTD: \$332,141
	Building Income YTD: (\$80,744) vs. YTD Budget (\$227,946)
Operations Department	
General	Completed sport light conversion to LED lighting. Submitted grant documentation to State.
Positions to Fill	N/A
Third Party Providers	N/A
Village Support	Public Works assisting with preventative maintenance program including HVAC and foundation repair.
Events Department	
General	n/a
Positions to Fill	r
Marketing Department	
General	Spearheading launch of new website in 2017. Marketing support for USA Gymnastics, USA Volleyball, Badass Dash, Beer Fest, Windy City Bulls 2017
Positions to Fill	N/A
Group Sales Department	
General	Group sales will be handled by a third party company.
Box Office Department	
General	N/A
Food & Beverage Department	
General	New F&B partnership is functioning well, especially given the volume of events. Continue to monitor for remainder of fiscal year.
Premium Seating Department	
General	Focusing on selling sponsorship for Club Room and lobby video board
Positions to Fill	N/A
Sponsorship Department	
General	Concentrating on unsold categories including insurance, hospitals and liquor
Monthly Financial Statement	Corporate Sales: \$26,245
	Suites Sales: \$18,609
General	
Capital Improvements/Repairs	LED sport light upgrade



Event Announcement

What: *USA MEN'S VOLLEYBALL: USA VOLLEYBALL CUP
USA VS. BRAZIL*

When:

Date	Start	Event Start Time(s)
Friday AUG 18		DOORS: 6:30PM EVENT START: 7:30PM EVENT END: 9:30PM
Saturday AUG 19		DOORS: 6:30PM EVENT START: 7:30PM EVENT END: 9:30PM

Where: Sears Centre Arena

Tickets:

Ticketed:

P1 – VIP COURTSIDE RESERVED - \$43

P2 – LOWER LEVEL RESERVED - \$28

GROUPS 10+ - \$18

P3 – UPPER LEVEL GENERAL ADMISSION - \$28

\$2 ticket increase on all tickets when purchased on the day of the event.

On Sale: *Public Onsale:* Friday, April 14 @ 10:00am

Marketing: Website & Marquee

Parking: \$10

Levy: Concessions

SCA Event Mgr: TBD

Event Contact: Melissa Weymouth
Manager, National Team Events and Marketing
USA Volleyball
melissa.weymouth@usav.org
Office: (719) 228-6800; Fax: (719) 228-6899
<http://www.usavolleyball.org/>

Comps: YES