

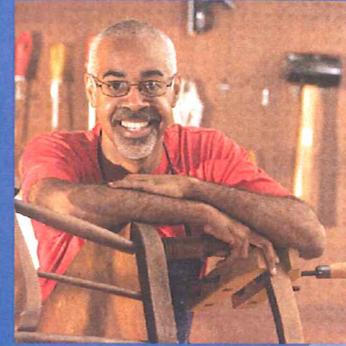
## WE HELP BUSINESSES GROW

The Illinois Small Business Development Center (ISBDC) at Elgin Community College is here for you and your business. One call to 847 214-7488 will put you in contact with the professionals who can help you grow your business. Make an appointment for a free, confidential session with an experienced business advisor who will help you with business matters such as:

- Starting a business;
- Preparing a business plan;
- Obtaining financing for a business;
- Growing an established business;
- Buying or selling a business;
- Resolving accounting or tax issues;
- Managing a business; and
- Improving profits for a business.



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## ILLINOIS SMALL BUSINESS DEVELOPMENT CENTER



Elgin  
Community  
College



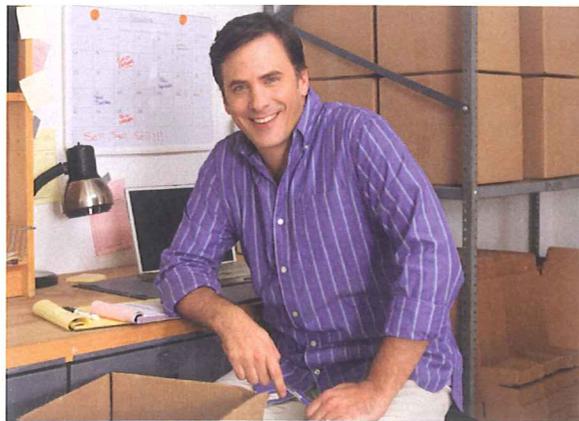
## SMALL BUSINESS STARTUPS

### "Start Your Business in Illinois" Workshop

This workshop is a first step for future entrepreneurs who need know-how to get started implementing their business ideas. Discover the services available at ECC, the Small Business Administration, and the Illinois Department of Commerce and Economic Opportunity. Learn what a feasibility study and business plan are and why they are essential steps when starting a business. Also, discover what types of loans are available and where to get additional assistance at little or no charge. Participants leave class with a business plan workbook that gets them started on researching their business ideas. Come prepared to ask questions. For more information or to register, call the ISBDC at 847-214-7488.

### Startup Services

- Guidance through business startup steps, including license/permit issues, choosing legal structure, name registration, startup financing, and sales/income tax responsibilities
- Training on how to write a business plan, with an emphasis on bank expectations
- Critique and suggestions on business plan content, financial projections, and marketing plans
- Referrals to area professional services, providers, and lending institutions



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## ILLINOIS SMALL BUSINESS DEVELOPMENT CENTER

Our mission is to provide free business counseling and low-cost workshops for existing and startup businesses in the area.

For over 25 years the ISBDC at ECC has provided business counseling and support for entrepreneurs. We've done this by providing business owners with the resources they need to take advantage of new opportunities and to solve business-related problems. We can help you start or expand your business, obtain a loan or market your business to new clients.



### LOCATION

The ISBDC is located on ECC's campus in the Fox Valley University and Business Center (UBC), 1700 Spartan Drive in Elgin. The campus is located at the intersection of McLean Boulevard and Spartan Drive, one-quarter-mile south of U.S. 20, and one-half-mile east of Randall Road in southwest Elgin.

### ISBDC

Elgin Community College  
1700 Spartan Drive, UBC 107  
Elgin, IL, 60123-7193  
Phone: 847-214-7488  
Fax: 847-931-3911  
elgin.edu/sbdc  
sbdc@elgin.edu

Funded in part through a cooperative agreement with the Illinois Department of Commerce and Economic Opportunity and the U.S. Small Business Administration.

## EXISTING SMALL BUSINESSES

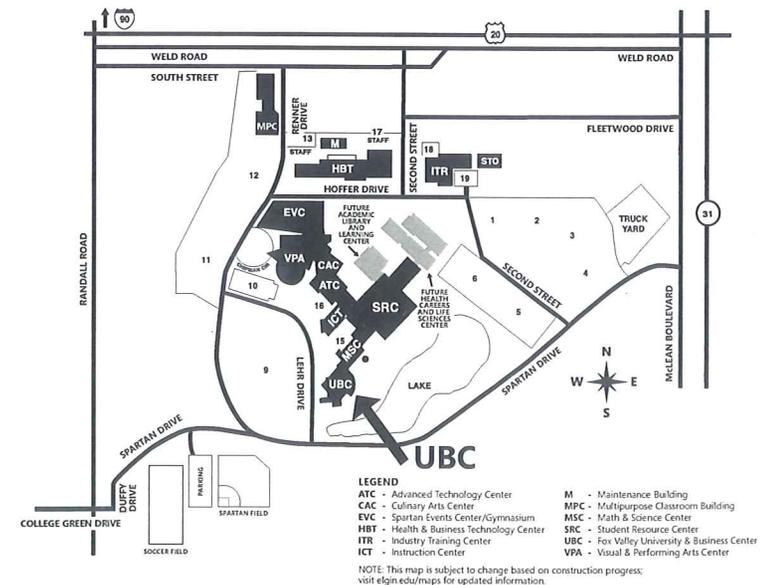
### Existing Businesses

- Analysis of past financial performance
- Assistance in setting annual budgets and analyzing quarterly performance
- Comprehensive business assessment to identify critical areas needing attention, with follow-up action plan to address them
- Assistance with business plans and financial projections
- Help in strategizing plans for growth
- Fresh marketing ideas and prospecting lists
- Ongoing guidance with:
  - Setting goals and meeting objectives
  - Accountability
  - Time Management
  - Organization

## EXISTING AND STARTUP BUSINESSES

### Financing

- Information on federal, state, and local loan programs for new and existing businesses
- Guidance through the bank financing process and contact for local lenders
- Advice on restructuring debt and equity



**LEGEND**  
ATC - Advanced Technology Center  
CAC - Culinary Arts Center  
EVC - Spartan Events Center/Gymnasium  
HBT - Health & Business Technology Center  
ITR - Industry Training Center  
ICT - Instruction Center  
M - Maintenance Building  
MPC - Multipurpose Classroom Building  
MSC - Math & Science Center  
SRC - Student Resource Center  
UBC - Fox Valley University & Business Center  
VPA - Visual & Performing Arts Center

NOTE: This map is subject to change based on construction progress; visit elgin.edu/maps for updated information.